

Principal Real Estate

## Principal Enhanced Property Fund, LP

THIRD QUARTER 2023

Principal Administradora General de Fondos S.A. (Principal Real Estate USA Investment Fund)

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There can be no assurance that any targeted results, diversification, capitalization asset allocations or returns will be met or that the Fund will be able to implement its investment strategy and investment approach or achieve its investment objective. Actual returns will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, legal and contractual restrictions on transfer that may limit liquidity, any related transaction costs and the timing and manner of sale.

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The Fund is leveraged. The Fund is speculative and involves a high degree of risk. The Fund's fees and expenses may offset the Fund's profits. The Fund is subject to investment and liquidity risk and other risks inherent in real estate and REITs such as those associated with general and local economic conditions. Investors should have the financial ability and willingness to accept the risk and lack of liquidity that are characteristic of the Fund. There will be not a public market for the limited partnership interests and they will not be transferable without the consent of the general partner of the Fund. No risk control mitigant is failsafe. Notwithstanding the mitigants described herein and in the Memorandum, investors may lose all or a significant portion of their investment, which may occur as a result of identified or unidentified risks.

Any discussion herein of past, committed to or potential transaction opportunities should not be relied upon as any indication of future deal flow. There can be no assurance that any potential transaction opportunities described herein, or commitments to invest in certain transactions, will be consummated by the Fund. Furthermore, if any such potential transactions are actually consummated, there can be no assurance that such transactions will be executed on terms similar to the terms, if any, described herein. Any potential transaction opportunities identified herein do not represent all potential opportunities and, further, may represent only a small percentage of the opportunities that may be pursued by the Fund.

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### Principal Real Estate

#### A global leader in real estate investing

A top-10 global real estate manager<sup>1</sup>

More than **650 clients across 37 countries<sup>2</sup>** place their trust in our experience

Over 475 employees across 11 countries

Over **325** real estate investment professionals<sup>3</sup> averaging **13 years of experience with the firm** 

More than **\$122 billion** in real estate debt and equity transactions over the past decade<sup>4</sup>

Recognized globally as a **leader in** sustainable investing<sup>5</sup>

#### \$95.5 billion

in assets under management<sup>2,6</sup>

#### **Private Equity**

Core, Value-add, and Opportunistic Strategies **\$49.1 billion** 

#### **Public Equity**

REIT and Infrastructure Securities \$18.5 billion

#### **Private Debt**

Commercial Mortgages and High Yield Debt **\$21.9 billion** 

#### **Public Debt**

Commercial Mortgage-Backed Securities \$5.8 billion

As of 30 September 2023. <sup>1</sup>Managers ranked by total worldwide real estate assets (net of leverage, including contributions committed or received, but not yet invested; REOCs are included with equity; REIT securities are excluded), as of 30 June 2023. "The Largest Real Estate Investment Managers," Pensions & Investments, 9 October 2023. <sup>2</sup>Includes clients of, and assets managed by, Principal Real Estate Europe Limited and its affiliates. <sup>3</sup>Includes investment professionals of Principal Real Estate Europe Limited and its affiliates. <sup>4</sup>Excludes public REIT transaction volume. <sup>5</sup>As recognized by Global Real Estate Sustainability Benchmark (GRESB) assessment 4-Star rating (2023) as of October 2023: U.S. Core strategy, 8th consecutive year; European Core strategy, 4th consecutive year; European Office strategy, 2nd consecutive year. 2023 Global Real Estate Sustainability Benchmark (GRESB) assessment, data as of 31 December 2022. 4-star rating reflects top 40% worldwide performance. In order to receive a ranking, the Firm paid GRESB an application fee to be evaluated and rights to use the rating. Principal Real Estate recognized as ENERGY STAR Partner of the Year 2016-2023, Sustained Excellence Award 2018-2023. The U.S. Environmental Protection Agency (EPA) annually honors organizations that have made outstanding contributions to protecting the environment through energy efficiency, as of April 2023. <sup>6</sup>Assets under management figures shown here does not include assets that are managed by Principal International and Retirement and Income Solutions divisions of Principal. Due to rounding, figures shown may not add to the total.

## Track record of Responsible Property Investing

#### **Pillars of Responsible Property Investing**

We strive to invest in and lend on real estate that delivers positive financial and sustainability outcomes while promoting health and wellbeing for tenants and residents, minimizing environmental impacts, and enhancing the communities where we invest.

#### **PILLARS**







**Management & Operations** 





#### **CORNERSTONES**





**Engage** stakeholders

**Investigate** opportunities

**Implement** best practices

Disposition / Loan Maturity

#### **FOUNDATION**

Governance • Reporting • Policies • Research

<sup>1</sup>Targets ended 12/31/2020, baselines were individually set & generally date back to 2008 (irrespective of potentially earlier acquisition date). GHG = greenhouse gas. <sup>2</sup>Targets applicable to open-end discretionary private equity funds. Performance relative to a 2019 baseline. Baselines are individually set for each property depending on data availability and property acquisition/development date. The first 12 months of available data on or after calendar year 2019 will be utilized as the baseline for each asset. <sup>3</sup>50% of portfolio.

#### **IMPACT**

Performance: 2020 Targets<sup>1</sup>

14.5% cumulative energy savings 21.2% cumulative GHG reduction 12.8% cumulative water savings

#### 2035 Targets<sup>2</sup>

-40% Greenhouse gas emissions-20% Energy use intensity-20% Water use intensity20% Waste diversion

50% Data coverage 20% Use of renewable energy 50% Building certifications<sup>3</sup>

#### 2050 Target

Net Zero carbon emissions

## Aligned with our client's values

#### Governance, ethics and risk

We empower our clients with choice and collaborate in a personal, customized way to support their values and goals.

#### Flexible approach

Our adaptability to these issues allows us to offer options that follow a repeatable investment process within an evolving sustainable investing landscape.

#### Portfolio-specific sustainable efforts

Our investment teams integrate sustainability characteristics across all actively managed asset classes where consistent with our fiduciary responsibility and clients' preferences.

<sup>1</sup>Source: 2016-2022 Global Real Estate Sustainability Benchmark (GRESB) assessment for Principal Real Estate's Core strategy representing data from 31 December 2015 to 31 December 2021. Rating represents top 40% worldwide performance. Awarded to Principal Real Estate Investors. <sup>2</sup>Source: Energy Star, 2023 Energy Star Partner of the Year, awarded to Principal Real Estate Investors. Each year, the EPA honors organizations that have made outstanding contributions to protecting the environment through energy efficiency. April 2023, U.S. Environmental Protection Agency. <sup>3</sup>The U.S. Environmental Protection Agency (EPA) annually landlords and tenants who incorporate green leasing to drive high-performance and healthy buildings. http://www.greenleaseleaders.com. Please see Notes to sustainable investing in the Important Information section.

#### RECOGNITION



Joined the United Nations Global Compact (January 2021)



Signatory to the Principles for Responsible Investment since 2010



GRESB 4-Star rating, seventh consecutive year (2022)<sup>1</sup> (In order to receive a ranking, the Firm paid GRESB an application fee to be evaluated and use the ranking.)



ENERGY STAR Partner of the Year 2016-2023 Sustained Excellence 2018-2023<sup>2</sup>



GREEN LEASE LEADER Gold Recognition<sup>3</sup> Third consecutive award – 2017, 2020, 2023

### Diversity and inclusion are foundational to our culture

Principal is committed to **advancing inclusion**, **representation**, **accessibility**, **and equality** within our workplace, our business practices, and in the communities our employees and clients live and work.

#### In the numbers: As of 12/31/2022

|                                | Principal Asset Management         | Principal Real Estate           |
|--------------------------------|------------------------------------|---------------------------------|
| Women / men global employees   | 40% / 60%                          | 44% / 56%                       |
| People of color U.S. employees | People of color U.S. employees 12% |                                 |
| Executive management group     | 38% women / 18% people of color    | 23% women / 17% people of color |

#### Principal Real Estate: Example initiatives

- Implementation of new D&I initiatives within the leadership team, investment committees, and task force groups
- Growth of Women in Real Estate (WIRE), a professional development program with more than 100 active members
- WIRE Mentoring Program
- Partnerships with organizations and colleges to recruit groups underrepresented in our fields for the Principal Real Estate internship program

#### Principal Financial Group: Measuring progress

- Our inclusion index measures culture of learning, employees feeling supported and comfortable to be themselves, and feeling valued and respected. Our goal is to achieve an 80%+ inclusion score annually
- Our **diversity index** monitors our representation and progress across multiple leader teams, tracking advancement for our female and racially diverse employees in the U.S.
- Our **Voice of Employee** program helps us keep a pulse on employees' needs, quickly respond and make sure we are best positioned to serve our clients



2022 Sustainability Report

## Principal Enhanced Property Fund, LP overview



## Principal Enhanced Property Fund

Principal Enhanced Property Fund, LP is an open-end, commingled fund sponsored and managed by Principal Real Estate. Notable features and objectives of the Fund include:

- Pursues a nationally diversified portfolio of high-quality assets
- Pursues an "enhanced" or "core plus" investment strategy
- The Fund historically has paid a 5% annual dividend yield<sup>1</sup> and seeks to provide market competitive total returns



BEE CAVE BELLA TERRA BELLEVUE NORTH HILLVIEW

<sup>1</sup>Until calendar year 2018, the Fund had paid dividends at 5% or greater annual rate beginning in 2011. The Fund is currently paying a 1% quarterly divided and at a 4% annual rate. The dividend yield is subject to change and is not guaranteed. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. Please see the most recent annual or quarterly report for the Fund for one-year, three-year, five-year and since inception dividend yields.

## A team approach to portfolio management

#### Supported by dedicated ESG and research experience

#### Portfolio management team



TODD WHITE Managing Director Portfolio Management (29, 23)



MARK SCHOLZ Portfolio Manager (33, 31)



**BRENT HEEMSKERK Portfolio Manager**(11, 14)



**BECKY BLAALID Portfolio Analyst II**(5, 5)

#### Research and strategy



INDRANEEL KARLEKAR Senior Managing Director Global Head of Research & Strategy (24, 10)

#### **ESG** and operations



JENNIFER MCCONKEY Managing Director ESG & Operations (28, 28)

#### **Senior Strategy Committee**

- Meets at least quarterly
- Sets strategy & reviews guidelines
- Reviews performance
- Approves all major decisions

## Acquisitions/Dispositions and Asset Management

#### **Acquisitions/Dispositions**

- Formal weekly meetings
- Ad hoc transaction meetings

#### **Asset Management**

- Formal quarterly property review meeting
- Ad hoc material event meetings

#### **Advisory Committee**

- Meets three times per year
- Reviews Fund operations
- May approve changes to Fund restrictions or related party transactions

### Investment strategy

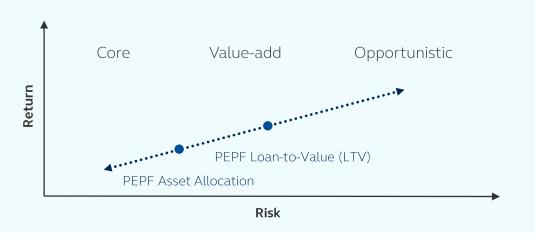
#### **Asset allocation**

- Focus on stabilized, income producing assets (at least 75% of Gross Asset Value)
- Consider value-add and development opportunities expected to enhance total returns (up to 25% of Gross Asset Value)
- Pursue property types and markets expected to provide relative value

#### Leverage

 Utilize moderate leverage (target 35% -40% LTV) to attempt to enhance Fund returns and portfolio diversification\*

#### Risk/return spectrum



\*Leverage is allowed up to 50% LTV at the Portfolio level and 75% LTV at the individual asset level. May increase to 60% LTV at Portfolio level for investor liquidity or capital expenditures. Use of leverage involves risk and may magnify the extent of investment gains and losses of the Fund. See "Notes to Presentation."

### 2023 investment themes

#### Focus on income and income growth

Seek to hold properties with higher than benchmark income returns and growing income streams

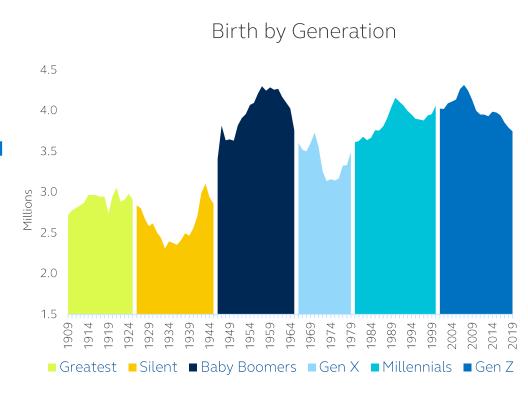
#### Disciplined capital deployment focused on risk-adjusted relative value

Looking for value-add to opportunistic returns with core risk profile

#### Monitor demographics and real estate use trends

Overweight growth markets

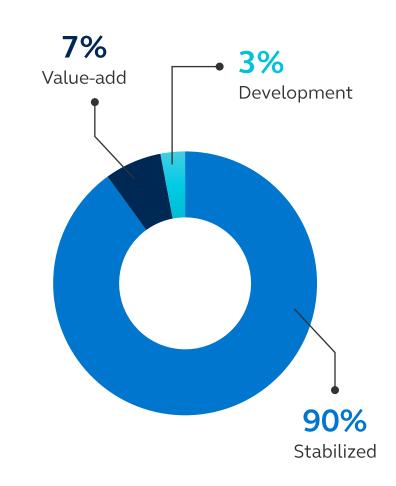
Increase alternative sector exposure



## PRINCIPAL ENHANCED PROPERTY FUND, LP Fund Profile

#### **Key statistics**

| Inception                                     | May 2004       |
|---|----------------|
| Gross asset value <sup>1</sup>                | \$4.99 billion |
| Net asset value                               | \$2.94 billion |
| Investments                                   | 60             |
| Investors                                     | 143            |
| Leverage ratio <sup>2</sup>                   | 37%            |
| Portfolio occupancy                           | 94%            |
| Occupancy of stabilized assets (≥ 80% leased) | 97%            |

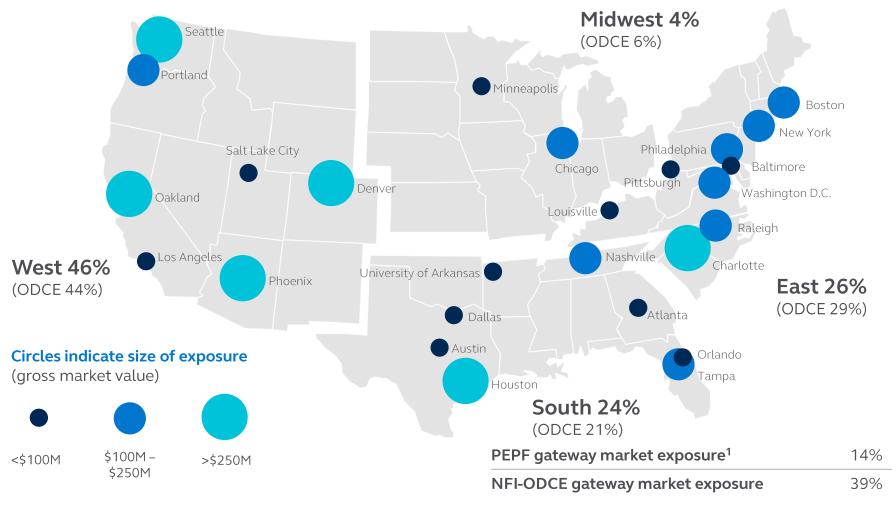


As of 30 September 2023.

<sup>1</sup>Gross Asset Value and Net Asset Value reflect the Fund's ownership interest. Please refer to the Memorandum for a discussion of the appraisal process and the mark-to-market policy with respect to debt (and the risks related thereto).

<sup>2</sup>PEPF share of total debt (both property and portfolio) divided by PEPF share of total gross assets.

## Market Diversification



As of 30 September 2023.

<sup>&</sup>lt;sup>1</sup>Gateway market exposure includes the following six markets: New York, Washington, D.C., Los Angeles, Chicago, San Francisco, and Boston.

## Residential sector

#### **Current position**

| Portfolio allocation | 38% |
|----------------------|-----|
| NFI-ODCE allocation  | 29% |

#### **Sector strategy**

Strategic range: 33%-38%

Overweight to benchmark allocation

· Own a diversified residential portfolio

• The Fund's residential allocation is comprised of:

·

Low Rise: 7% • High Rise: 12%

• Student Housing: 16%

• Mid Rise: 44%

• Garden: 21%

Active across risk spectrum depending on market opportunities



## Industrial sector

#### **Current position**

| Portfolio allocation | 37% |
|----------------------|-----|
| NFI-ODCE allocation  | 33% |

#### **Sector strategy**

Strategic range: 33%-38%

- Overweight to benchmark allocation
- Focus on product that fits high-growth trends
- Active across risk spectrum depending on market opportunities



## Office sector

#### **Current position**

Portfolio allocation 17%

NFI-ODCE allocation 19%

#### **Sector strategy**

Strategic range: 15%-20%

Underweight to benchmark allocation

Diversify away from general office

• The Fund's office allocation is comprised of:

• General: 59% • Life Science: 25%

• Medical Office: 16%



## PRINCIPAL ENHANCED PROPERTY FUND, LP Retail sector

#### **Current position**

Portfolio allocation 8%

NFI-ODCE allocation 10%

#### **Sector strategy**

**Strategic range:** 5% – 10%

Underweight to benchmark allocation

Focus on necessity-based retail

• The Fund's retail allocation is comprised of:

• Strip Retail: 87% • Street Retail: 13%

• Mall: 0%

Monitor retail performance & pricing

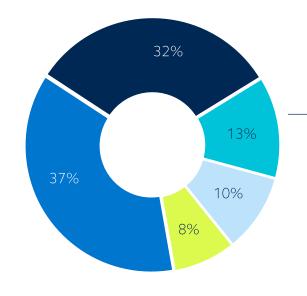


## Property sector diversification

## 86% of the Fund invested in industrial, residential, grocery anchored retail, and alternatives



- Residential
- Alternative property subsectors\*
- Office
- Retail
- Land <0%



### ALTERNATIVE PROPERTY SUBSECTORS (primary property sector):

6% Student housing (residential)

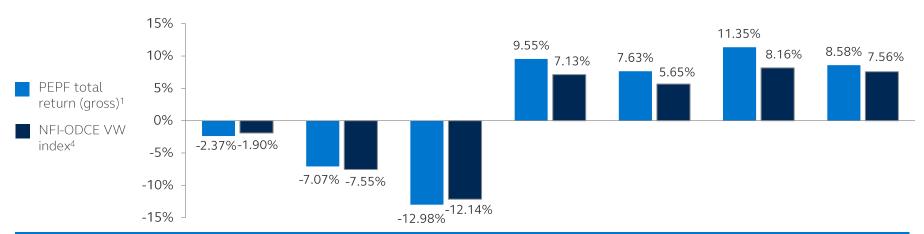
4% Life science (office)

3% Medical office (office)

### Continue to monitor opportunities in the following property types:

- Build-to-rent
- Self-Storage
- Senior Housing
- Data Centers

## Fund performance summary



| Fund Returns                         | 3 <sup>rd</sup> quarter<br>2023 | Year-to-date | One year | Three years | Five years | 10 years | Since<br>inception <sup>5</sup> |
|--------------------------------------|---------------------------------|--------------|----------|-------------|------------|----------|---------------------------------|
| PEPF total return (net) <sup>2</sup> | -2.66%                          | -7.89%       | -14.00%  | 8.01%       | 6.20%      | 9.78%    | 6.87%                           |
| PEPF dividend yield <sup>3</sup>     | 1.00%                           | 3.00%        | 4.00%    | 4.66%       | 4.40%      | 5.68%    | 5.13%                           |
| PEPF income return (gross)           | 1.23%                           | 2.97%        | 3.79%    | 4.11%       | 4.18%      | 4.92%    | 4.89%                           |
| NFI-ODCE income return               | 0.91%                           | 2.64%        | 3.46%    | 3.68%       | 3.83%      | 4.23%    | 5.00%                           |

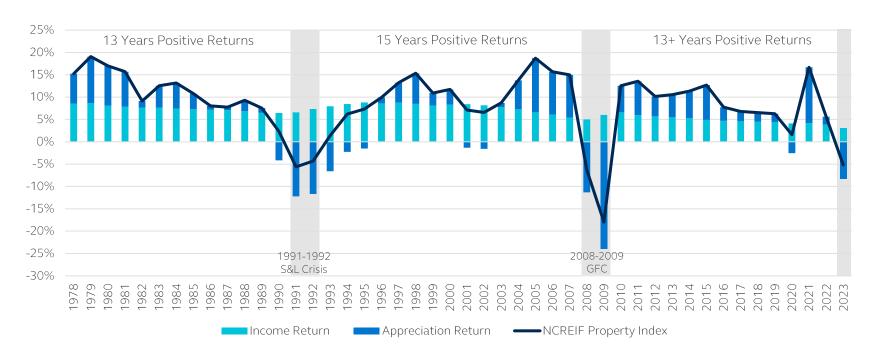
As of 30 September 2023.

¹Total Return (Gross) is levered, after Fund expenses and cash, but before fees. ²Total Return (Net) is levered, after fees, Fund expenses and cash. Fees include asset management fees which range from 85-150 basis points and are billed outside the Fund, financing and incentive fees which are expensed, and development fees which are capitalized. The net figure expressed here was calculated by charging the actual annual asset management fee. Please see important information on page 72 for the net total Fund return at the highest investment management fee level of 150 basis points. ³Dividend Yield for the quarter is the quarterly dividend per Share divided by the beginning of quarter Share Price. YTD and One-Year Dividend Yield is the sum of quarterly Dividend Yields for the period. Three-Year, Five-Year and Since Inception Dividend Yield is the average quarterly Dividend Yield for the period times four. ⁴The NFI-ODCE (NCREIF Fund Index - Open-End Diversified Core Equity) is a gross fund-level capitalization weighted, time-weighted return index. ⁵Since Inception Returns from 18 May 2004. Returns over one year are annualized. As with all real estate investments, past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. The ultimate returns realized by the Fund will depend on numerous factors, which are subject to uncertainty. See "Notes to Presentation"

### NFI- ODCE Historical Performance

#### In the past, value corrections have set the stage for extended periods of positive total returns

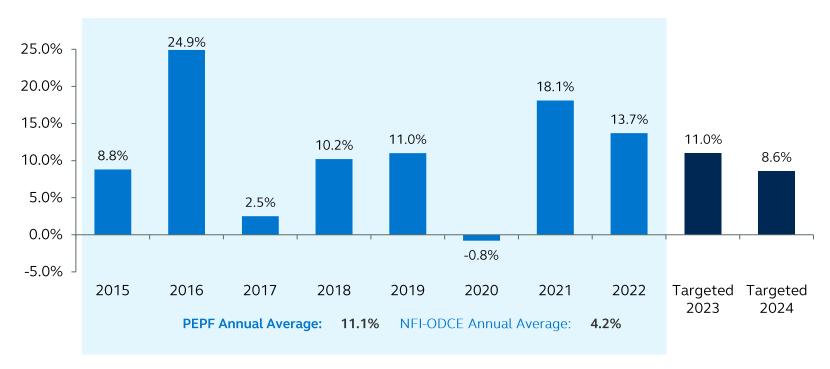
- The average annual return of NFI-ODCE is 8.4% since its inception in 1978
- Only 4 out of 45 calendar years have seen a negative total return; excluding these 4 years, the average annual return since inception is 11.2%
- Value correction could set the stage for another positive run



Source: NFI-ODCE, 30 September 2023 & NCREIF, Principal Real Estate, 3Q23. Past performance of the index does not guarantee future results. Performance shown does not reflect any product from Principal. Investors cannot invest directly in an index. The views expressed regarding events in 2023 that could set the stage for another positive return cycle in the NFI index are the views and opinions of Principal Real Estate Investors and are subject to change without notice.

## Same property net operating income growth

#### Same-property NOI growth, year-over-year period



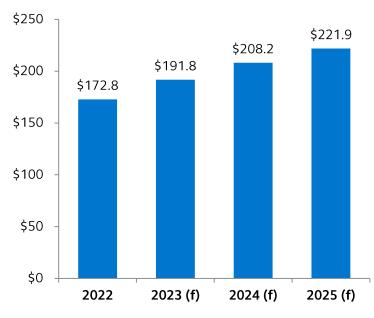
As of 30 September 2023.

Existing portfolio is defined as all assets owned by the Fund as of 31 December 2022 that were also owned at the beginning of 2022. Estimates for 2023 through 2024 assume all of the same assets are also owned by the Fund through 31 December 2024. Estimates are based on discounted cash flow models generated by Fund's independent Valuation Consultant and assume no early lease terminations, no events of payment default and all expiring leases during the projection periods are re-leased at the assumed then current market rates. Estimates have been prepared and set out for illustrative purposes only and do not in any manner constitute a guarantee, promise, projection, forecast, or representation as to the future and actual events and results may differ materially. See "Notes to Presentation."

### Estimated growth of net operating income (NOI)

#### Existing portfolio<sup>1</sup> estimated NOI

(\$U.S. millions)



Reflects 28% cumulative NOI growth through 2025

## Expected drivers of **NOI**growth from existing assets

| Stabilized assets            | \$25M |
|------------------------------|-------|
| Residential                  | \$11M |
| Industrial                   | \$10M |
| Office                       | \$2M  |
| Retail                       | \$2M  |
| Value-Add/development assets | \$24M |

- 7190 Optima Kierland
- Bay Center

Denton ICC 35

Downers Grove

• Whisper Hills West

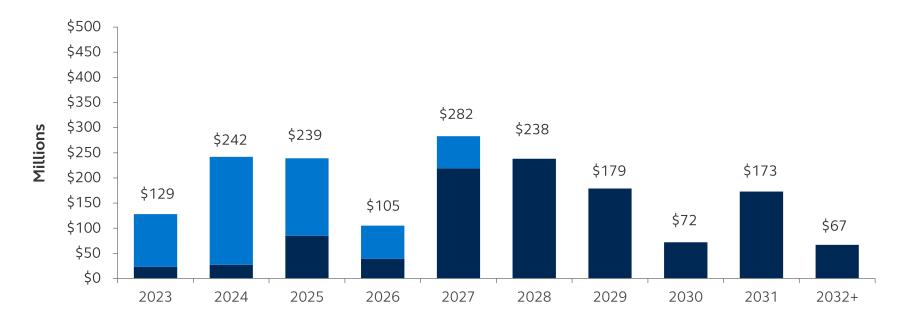
Total estimated NOI growth by 2025 \$49M

As of 30 September 2023.

<sup>1</sup>Existing portfolio is defined as all assets owned by the Fund as of 31 December 2022 that were also owned at the beginning of 2022. Estimates for 2023 through 2025 assume all of the same assets are also owned by the Fund through 31 December 2025. Estimates are based on discounted cash flow models generated by Fund's independent Valuation Consultant and assume no early lease terminations, no events of payment default and all expiring leases during the projection periods are re-leased at the assumed then current market rates. Estimates have been prepared and set out for illustrative purposes only and do not in any manner constitute a guarantee, promise, projection, forecast of, or representation as to, the future and actual events and results may differ materially. See "Notes to Presentation."

### Debt summary

#### **Debt maturities**



|                                    | Interest rate | % of total debt |
|------------------------------------|---------------|-----------------|
| Fixed interest rate obligations    | 3.3%          | 65%             |
| Floating interest rate obligations | 7.5%          | 35%             |
| Total obligations                  | 4.8%          | 100%            |

### Why invest in PEPF

#### Performance track record<sup>1</sup>

- Total return exceeds benchmark for YTD/3/5/10/SI year periods
- Above benchmark income return
- 5.13% dividend yield since inception<sup>2</sup>

#### Research-driven positioning

- Overweight industrial & residential
- Underweight office
- Overweight West and South Regions
- Underweight gateway markets

## Strong alignment with stable sponsor

- Fund portfolio managers have been with Principal over 20 years on average
- Part of fee based on exceeding 11% hurdle over extended time periods

As of 30 September 2023.

<sup>&</sup>lt;sup>1</sup>Past performance is not a reliable indicator of future performance. Please see the Fund performance summary on page 21 for the Fund performance since inception and the current and historical dividend yield of the Fund.

<sup>&</sup>lt;sup>2</sup>This dividend yield is subject to change and is not guaranteed.

# Portfolio and investment summaries



## Portfolio summary (1 of 3)

| Property                      | MSA              | Acquisition date | Area SF   | Occupancy | Value¹ (\$MM) |
|-------------------------------|------------------|------------------|-----------|-----------|---------------|
| 1290 Broadway                 | Denver           | 08/22/2005       | 252,230   | 77.5%     | \$39.4        |
| Bay Center                    | Oakland          | 06/01/2007       | 329,176   | 59.8%     | \$201.6       |
| Piedmont Office               | Charlotte        | 10/18/2007       | 420,567   | 96.9%     | \$126.2       |
| Parkridge Four                | Denver           | 10/20/2015       | 192,694   | 80.0%     | \$21.0        |
| 100 St. Paul                  | Denver           | 07/14/2016       | 147,939   | 100.0%    | \$78.3        |
| Monument III                  | Washington, D.C. | 08/09/2017       | 195,044   | 85.1%     | \$36.4        |
| Carlyle Overlook              | Washington, D.C. | 09/26/2018       | 126,465   | 57.2%     | \$30.8        |
| 3701 Wayzata                  | Minneapolis      | 12/13/2018       | 308,681   | 99.1%     | \$46.6        |
| Broadway Tower                | Portland         | 03/03/2020       | 171,207   | 100.0%    | \$86.8        |
| Bellevue South Medical Office | Seattle          | 08/18/2009       | 45,495    | 100.0%    | \$40.9        |
| UCLA Health                   | Los Angeles      | 10/04/2021       | 32,418    | 100.0%    | \$27.9        |
| 313 Speen                     | Boston           | 12/28/2021       | 59,205    | 96.1%     | \$20.7        |
| Wexford Medical               | Pittsburgh       | 12/21/2021       | 44,772    | 100.0%    | \$14.5        |
| Bee Cave                      | Austin           | 06/15/2022       | 42,000    | 86.2%     | \$20.3        |
| Office Subtotal               |                  |                  | 2,367,893 | 85.9%     | \$791.4       |
| Baybrook Square               | Houston          | 06/17/2005       | 310,101   | 85.5%     | \$74.7        |
| Ballard Blocks I              | Seattle          | 07/02/2009       | 131,965   | 97.7%     | \$27.3        |
| Ballard Blocks II             | Seattle          | 03/31/2009       | 115,783   | 99.0%     | \$34.5        |
| Alhadeff Coliseum             | Seattle          | 03/26/2007       | 16,200    | 100.0%    | \$4.8         |
| Best Buy                      | Seattle          | 07/03/2007       | 45,000    | 100.0%    | \$20.5        |
| Piedmont Retail               | Charlotte        | 10/18/2007       | 73,258    | 85.2%     | \$22.7        |
| Bellevue North                | Seattle          | 08/18/2009       | 74,087    | 100.0%    | \$41.9        |
| Bellevue South Retail         | Seattle          | 08/18/2009       | 138,105   | 93.8%     | \$71.4        |
| The Launch                    | Boston           | 06/09/2015       | 232,147   | 84.0%     | \$61.4        |
| Retail Subtotal               |                  |                  | 1,136,646 | 90.7%     | \$359.2       |

As of 30 September 2023.

<sup>&</sup>lt;sup>1</sup>Value reflects the Fund's ownership interests.

## Portfolio summary (2 of 3)

| Property                                | MSA            | Acquisition date | Area SF    | Occupancy | Value¹ (\$MM) |
|---|----------------|------------------|------------|-----------|---------------|
| Mid-South Logistics Center              | Nashville      | 10/17/2006       | 1,531,016  | 100.0%    | \$164.6       |
| Oakesdale Bldg. D                       | Seattle        | 01/16/2007       | 59,234     | 100.0%    | \$15.9        |
| Oakesdale                               | Seattle        | 01/16/2007       | 534,106    | 91.4%     | \$122.5       |
| Bay Area Business Park (Phase I)        | Houston        | 01/17/2007       | 1,179,960  | 100.0%    | \$130.0       |
| Bay Area Business Park (Phase II)       | Houston        | 01/17/2007       | 829,415    | 100.0%    | \$100.9       |
| Bay Area Business Park (Phase III)      | Houston        | 02/11/2019       | 1,333,120  | 94.0%     | \$147.7       |
| Cascade Distribution Center             | Portland       | 12/14/2007       | 303,626    | 100.0%    | \$50.7        |
| East Valley Commerce Center (Phase I)   | Phoenix        | 07/09/2015       | 349,049    | 100.0%    | \$58.8        |
| East Valley Commerce Center (Phase II)  | Phoenix        | 08/29/2018       | 363,600    | 100.0%    | \$61.5        |
| East Valley Commerce Center (Phase III) | Phoenix        | 12/22/2020       | 406,575    | 100.0%    | \$76.7        |
| Tech Distribution Center                | Raleigh        | 07/08/2016       | 245,000    | 100.0%    | \$37.8        |
| Tricenter North V                       | Raleigh        | 07/08/2016       | 203,385    | 100.0%    | \$31.1        |
| San Leandro Business Center             | Oakland        | 12/16/2016       | 552,636    | 100.0%    | \$180.2       |
| Westpark 85 (Phase I)                   | Charlotte      | 01/25/2017       | 460,520    | 100.0%    | \$68.5        |
| Westpark 85 (Phase II)                  | Charlotte      | 01/25/2017       | 566,800    | 100.0%    | \$65.1        |
| Power Secure                            | Raleigh        | 11/01/2017       | 258,060    | 100.0%    | \$40.6        |
| XR1 International                       | Salt Lake City | 08/03/2021       | 457,320    | 100.0%    | \$66.0        |
| Whisper Hills West                      | Austin         | 08/19/2021       | 208,387    | 23.8%     | \$18.5        |
| Denton ICC 35                           | Dallas         | 09/02/2021       | -          | N/A       | \$49.5        |
| Hitachi Hillsboro                       | Portland       | 12/09/2021       | 195,546    | 100.0%    | \$45.9        |
| I-76 Commerce Center                    | Denver         | 01/14/2022       | 618,480    | 100.0%    | \$57.5        |
| Hillview                                | Louisville     | 07/01/2022       | 443,822    | 100.0%    | \$46.7        |
| Creekside Logistics                     | Nashville      | 08/26/2022       | -          | N/A       | \$53.6        |
| Industrial Subtotal                     |                |                  | 11,099,657 | 97.4%     | \$1,690.3     |

As of 30 September 2023.

<sup>&</sup>lt;sup>1</sup>Value reflects the Fund's ownership interests.

### Portfolio summary (3 of 3)

| Property                          | MSA               | Acquisition date | Units/Acres                              | Occupancy | Value¹ (\$MM) |
|-----------------------------------|-------------------|------------------|--|-----------|---------------|
| Coda                              | Denver            | 04/18/2013       | 182                                      | 94.5%     | \$68.4        |
| The Academy at Frisco             | Univ. of Arkansas | 01/29/2015       | 219                                      | 100.0%    | \$48.2        |
| Shortbread Lofts                  | Raleigh           | 08/05/2015       | 85                                       | 98.9%     | \$61.1        |
| The Courts at Spring Mill Station | Philadelphia      | 10/07/2015       | 385                                      | 94.3%     | \$123.3       |
| Solaris Key                       | Tampa             | 05/12/2016       | 426                                      | 94.5%     | \$135.5       |
| The Academy on Charles            | Baltimore         | 11/04/2016       | 106                                      | 100.0%    | \$48.5        |
| The Marke of Elmhurst             | Chicago           | 11/20/2017       | 164                                      | 94.8%     | \$63.9        |
| Westerly at Worldgate             | Washington, D.C.  | 09/13/2018       | 320                                      | 94.2%     | \$75.2        |
| Elan City Center                  | Raleigh           | 09/18/2018       | 213                                      | 95.3%     | \$61.4        |
| Alta Clara at the Fells           | Boston            | 11/01/2018       | 261                                      | 92.2%     | \$126.9       |
| 7140 Optima Kierland              | Phoenix           | 02/13/2019       | 213                                      | 91.8%     | \$138.5       |
| 7160 Optima Kierland              | Phoenix           | 02/13/2019       | 150                                      | 87.8%     | \$59.7        |
| 7190 Optima Kierland              | Phoenix           | 08/06/2021       | 216                                      | 36.9%     | \$121.9       |
| 1760 3rd Avenue                   | New York          | 02/19/2019       | 511                                      | 100.0%    | \$108.0       |
| The Beacon                        | Oakland           | 04/17/2019       | 275                                      | 86.7%     | \$139.7       |
| Spectator                         | Atlanta           | 06/12/2019       | 281                                      | 89.7%     | \$96.8        |
| Dash at Downers Grove             | Chicago           | 10/01/2021       | 167                                      | 54.5%     | \$57.8        |
| Bella Terra                       | Seattle           | 01/21/2022       | 235                                      | 95.4%     | \$100.7       |
| Vivo on Harbor                    | Los Angeles       | 03/04/2022       | -  | N/A       | \$24.8        |
| The Maxwell                       | Orlando           | 08/16/2022       | -  | N/A       | \$45.5        |
| Residential Subtotal              |                   |                  | 4,409                                    | 88.6%     | \$1,705.8     |
| Bell Yard Old Settlers            | Austin            | 06/09/2022       | 19                                       | N/A       | \$7.7         |
| Land Subtotal                     |                   |                  | 19                                       | N/A       | \$7.7         |
| Total portfolio                   |                   |                  | 14,604,196 SF<br>4,409 units<br>19 acres | 93.6%     | \$4,554.4     |

As of 30 September 2023. Due to rounding, figures and percentages shown may not add to the totals or equal 100%. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. See "Notes to Presentation." 1 Value reflects the Fund's ownership interests

## Development summary

| Under Construction         | Туре        | Size         | Location    | Estimated cost <sup>1</sup> | Construction completion |
|----------------------------|-------------|--------------|-------------|-----------------------------|-------------------------|
| Creekside Logistics        | Industrial  | 337,000 SF   | Nashville   | \$60.7 M                    | 4Q2023                  |
| Denton ICC 35              | Industrial  | 1,100,170 SF | Dallas      | \$96.6 M                    | 2Q2024                  |
| The Maxwell                | Residential | 311 Units    | Orlando     | \$79.8 M                    | 2Q2024                  |
| Vivo on Harbor             | Residential | 137 Units    | Los Angeles | \$68.1 M                    | 1Q2025                  |
| Total development activity |             |              |             | \$305.2 M                   |                         |





**Creekside Logistics** 

Vivo on Harbor

As of 30 September 2023.

 $^{1}$ Value reflects the Fund's share of the estimated development costs. Images shown are architects' renderings - these buildings are under construction.

### PRINCIPAL ENHANCED PROPERTY FUND, LP 2023 Transaction Activity

| Disposition activity | MSA            | Type        | Size       | Occupancy | Sale price <sup>1</sup> |
|----------------------|----------------|-------------|------------|-----------|-------------------------|
| 200 Kimball          | Northern N.J.  | Office      | 175,093 SF | 0.0%      | \$14.3 M                |
| Hartford Corners     | Philadelphia   | Retail      | 214,896 SF | 90.2%     | \$28.1 M                |
| 2401 Penn            | Washington D.C | Mixed Use   | 146,519 SF | 66.5%     | \$43.0 M                |
| Sugarloaf Summit     | Atlanta        | Residential | 378 Units  | 91.3%     | \$100.5 M               |
| Total                |                |             |            |           | \$185.9 M               |





## Pillars of Responsible Property Investing (PRPI)

By focusing on sustainability, we believe we can improve investment returns and position ourselves as a landlord of choice

**PILLARS** 

CORNERSTONES

Through our commitment to responsible property investing and strong governance practices, we seek to invest in and lend on real estate that delivers positive financial and ESG outcomes for all stakeholders while promoting health and wellbeing for tenants and residents, minimizing environmental impacts, and enhancing the communities where we invest.



Minimizing the environmental impact of energy and water usage, waste production, and GHG emissions

#### **Occupant** experience

Enhancing occupant

#### Community impact

contributing to the economic and social success of markets where we operate

#### Climate resilience

Utilizing risk mitigation strategies to help ensure building safety and preparedness for physical and transitional climate risks

#### **Managerial** excellence

Ensuring accountability and oversight of ESG

Loan Maturity

Disposition,

### oan Originatio **Development** Acquisition

Governance • Policies • Reporting • Research

#### **Management & Operations**

**Measure** performance

**Engage** stakeholders

**Investigate** opportunities

**Implement** best practices

### Responsible property investing

### At the end of 2020<sup>1</sup>, PEPF had achieved:

20.9% reduction in Greenhouse Gas emissions

15.3% energy use reduction

12.2% water use reduction

#### **GRESB**

- **Green Star designation**, nine consecutive years  $(2014 2022)^2$
- Ranked in the top 20 U.S. Diversified funds for 9 consecutive years (2013 – 2021)<sup>3</sup>
- 4-Star rating, six consecutive years (2016 2021)<sup>3</sup>

In order to receive a ranking, the Firm paid GRESB an application fee to be evaluated and use the ranking.

Six consecutive **ENERGY STAR Partner of the Year** awards (2016-2022), including our fourth **Sustained Excellence Award** in 2022<sup>4</sup>

| 2035 Targets (2019 baseline)               | Target | PEPF<br>Performance<br>as of 4Q 2022          |  |
|--|--------|---|--|
| Greenhouse gas emissions reduction         | - 40%  | - 2.8%  |  |
| 4 Energy use intensity                     | - 20%  | - 3.5%  |  |
| Water use intensity                        | - 20%  | - 1.1%  |  |
| Waste diversion                            | 20%    | 18.5%   |  |
| Renewable energy                           | 20%    | 0%  |  |
| Building certifications <sup>5</sup>       | 50%    | 35.3%   |  |
| Data coverage for energy, water, and waste | 50%    | Energy: 49.9%<br>Water: 83.1%<br>Waste: 67.6% |  |

**2050 Target:** Net Zero Greenhouse Gas Emissions



<sup>1</sup>Targets ended 12/31/2020, baselines were individually set and generally date back to 2008 (irrespective of potentially earlier acquisition date).; new targets have since been established for 2035 performance. There is no guarantee that these targets will be achieved. <sup>2</sup>2022 GRESB assessment for the Principal Enhanced Property Fund, data as of 31 December 2021. <sup>3</sup>2013-2021 GRESB assessments for the Principal Enhanced Property Fund, data as of 31 December 2012 to 31 December 2020. ⁴Each year, the EPA honors organizations that have made outstanding contributions to protecting the environment through energy efficiency. April 2022, U.S. Environmental Protection Agency. ⁵Building certifications include new development and operational asset certifications for all sectors within the portfolio. <sup>6</sup>Certifications as of 12/31/2022.

#### RESPONSIBLE PROPERTY INVESTING

### PEPF's 2023 Initiatives

- Progress towards 2035 ESG targets:
  - Piloting Carbon Action Plans for 10 assets. This will result in property-specific emissions reductions plans.
  - Increasing the number of certified buildings from 35% of the portfolio to 40%.
  - Engaging tenants in ESG activities and continuing to implement green lease language on new and renewing leases.
  - Maintain or improve energy efficiencies and environmentally friendly practices across the Fund.
- Physical and transition climate risk analysis for 100% of new office, retail, industrial, and residential acquisitions and development deals (analysis to be conducted on other property types as applicable).
- Continue work towards SFDR Article 8 classification.
- Prioritize transparent reporting on ESG factors through standard reporting frameworks like GRESB.
- Engage tenants in ESG practices to maximize collaboration on utility data coverage and efficiency initiatives.

#### PROPERTY SPOTLIGHT

**Broadway Tower • Portland, OR** 2022 Best in Building Health Award Winner



highest scoring Multi-Tenant Whole Building project (Fitwel v2.1 -Built, 2021 certification)



Broadway Tower was awarded a 2022 Best in Building Health Award for being the highest scoring Multi-Tenant Whole Building project on Fitwel's v2.1 scorecard in 2021. The property employs many environmental practices including indoor air quality testing, green purchasing policies for office supplies and cleaning products, and integrated pest management. The property's amenities promote health and wellness: fitness facility, bike storage, outdoor space, active workstations, and oversized windows with mountain and river views; and the accessible, community-centric location encourages walking, biking, or taking mass transit.

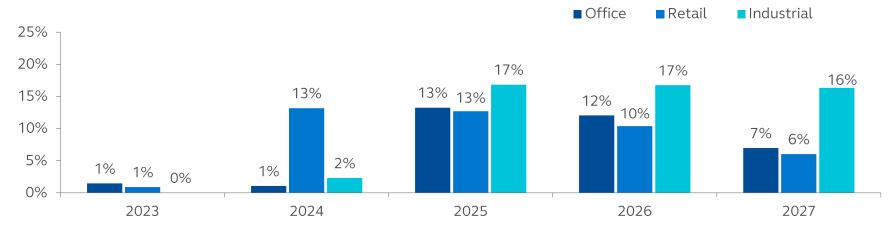
## Expected lease rollover

#### Portfolio rollover (excluding residential)<sup>1</sup>

| Lease expiration                   | Vacant <sup>2</sup> | 2023   | 2024    | 2025      | 2026      | 2027      | Thereafter |
|------------------------------------|---------------------|--------|---------|-----------|-----------|-----------|------------|
| Area SF                            | 629,177             | 44,914 | 432,114 | 2,326,219 | 2,262,866 | 2,047,295 | 6,861,611  |
| Annual percentage <sup>3</sup>     | 4%                  | 0%     | 3%      | 16%       | 15%       | 14%       | 47%        |
| Cumulative percentage <sup>3</sup> | 4%                  | 5%     | 8%      | 24%       | 39%       | 53%       | 100%       |

<sup>&</sup>lt;sup>1</sup>Portfolio rollover shows when leases are scheduled to expire and assumes tenants fulfill their signed lease commitments. <sup>2</sup>Current vacancy does not include signed leases where tenant has yet to occupy space. <sup>3</sup>Annual and cumulative percentages shown are based on the total square footage of the expiring leases in the periods shown divided by current square footage in the Portfolio excluding residentials. Estimates are based on signed leases and assumes fulfillment.

#### Property sector rollover<sup>4</sup>



As of 30 September 2023.

<sup>4</sup>Reflects annual percentage of lease expirations for each property sector based on the current property sector square footage. Estimates have been prepared and set out for illustrative purposes only and do not in any manner constitute a guarantee, promise, projection, forecast of, or representation as to, the future and actual events and results may differ materially. See "Notes to Presentation."

# PRINCIPAL ENHANCED PROPERTY FUND, LP Largest 10 assets

| Property                    | MSA       | Sector             | % Of gross real estate assets | Occupancy |  |
|-----------------------------|-----------|--------------------|-------------------------------|-----------|--|
| Bay Area Business Park      | Houston   | Industrial         | 7.6%                          | 97.6%     |  |
| Optima Kierland             | Phoenix   | Residential        | 6.4%                          | 68.9%     |  |
| Bay Center                  | Oakland   | Office 4.0%        |                               | 59.8%     |  |
| East Valley Commerce Center | Phoenix   | Industrial 3.9%    |                               | 100.0%    |  |
| San Leandro Business Center | Oakland   | Industrial         | 3.6%                          | 100.0%    |  |
| Bellevue                    | Seattle   | Office/Retail      | 3.5%                          | 97.2%     |  |
| Mid-South Logistics Center  | Nashville | Industrial         | 3.3%                          | 100.0%    |  |
| Piedmont Town Center        | Charlotte | Office/Retail 3.0% |                               | 95.2%     |  |
| The Beacon                  | Oakland   | Residential        | 2.8%                          | 86.7%     |  |
| Oakesdale                   | Seattle   | Industrial         | 2.8%                          | 92.3%     |  |

For a complete list of the Fund's investments, see "Portfolio Summary" pages.



**BAY AREA BUSINESS PARK** 

**OPTIMA KIERLAND** 

**PIEDMONT TOWN CENTER** 

As of 30 September 2023.

# Our total Fund return (net) has exceeded the ODCE Benchmark 14 out of 18 calendar years

As of 31 December 2022.

<sup>1</sup>Total Returns (net) are levered, after fees, Fund expenses and cash. Fees include asset management fees, which range from 85-150 basis points and are billed outside the Fund, financing and incentive fees which are expensed, and development fees which are capitalized. The net figures expressed here were calculated by charging the actual annual asset management fee. Please see Additional information section at the end of the presentation for the net total Fund return at the highest investment management fee level of 150 basis points. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. See "Total Fund return (net)." <sup>2</sup>The NFI-ODCE (NCREIF Fund Index - Open-End Diversified Core Equity) is a net fund-level capitalization weighted, time-weighted return index.

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#### Annual performance summary

| Year end | Total Fund return<br>(net) <sup>1</sup> | NFI-ODCE return<br>(net) <sup>2</sup> |
|----------|---|---------------------------------------|
| 2022     | 7.58%                                   | 6.55%                                 |
| 2021     | 25.99%                                  | 21.02%                                |
| 2020     | 0.80%                                   | 0.34%                                 |
| 2019     | 6.83%                                   | 4.39%                                 |
| 2018     | 9.48%                                   | 7.36%                                 |
| 2017     | 9.34%                                   | 6.66%                                 |
| 2016     | 13.43%                                  | 7.79%                                 |
| 2015     | 20.32%                                  | 13.95%                                |
| 2014     | 13.80%                                  | 11.46%                                |
| 2013     | 17.58%                                  | 12.90%                                |
| 2012     | 12.60%                                  | 9.79%                                 |
| 2011     | 16.91%                                  | 14.96%                                |
| 2010     | 12.63%                                  | 15.26%                                |
| 2009     | -43.72%                                 | -30.40%                               |
| 2008     | -15.70%                                 | -10.70%                               |
| 2007     | 12.82%                                  | 14.84%                                |
| 2006     | 16.95%                                  | 15.27%                                |
| 2005     | 23.69%                                  | 20.15%                                |

# Representative office properties



#### 100 ST. PAUL

Denver, CO

#### **Property summary:**

Property type Office

Net rentable area 147,939 SF

Leasing status 100%

Value \$78,300,000



#### **BAY CENTER**

Oakland, CA

#### **Property summary:**

Property type Life Sciences

Net rentable area 329,176 SF

Leasing status 60%

Value \$201,600,000

As of 30 September 2023.

# Representative office properties



#### PIEDMONT TOWN CENTER

Charlotte, NC

#### **Property summary:**

Property type Office

Net rentable area 420,567 SF

Leasing status 97%

Value \$126,200,000



#### **BROADWAY TOWER**

Portland, OR

#### **Property summary:**

Property type Office

Net rentable area 171,207 SF

Leasing status 100%

Value \$86,800,000

As of 30 September 2023.

# Representative medical office properties



#### **Bellevue South**

Seattle, WA

#### **Property summary:**

Property type Medical Office

Net rentable area 45,495 SF

Leasing status 100%

Value \$40,900,000



#### **UCLA**

Los Angeles, CA

#### **Property summary:**

Property type Medical Office

Net rentable area 32,418 SF

Leasing status 100%

Value \$27,900,000

As of 30 September 2023.

# Representative retail properties



#### **BAYBROOK SQUARE**

Houston, TX

#### **Property summary:**

Property type Retail

Net rentable area 310,135 SF

Leasing status 86%

Value \$74,700,000



#### **BELLEVUE NORTH**

Seattle, WA

#### **Property summary:**

Property type Retail

Net rentable area 74,087 SF

Leasing status 100%

Value \$41,900,000

As of 30 September 2023.

# Representative retail properties



#### THE LAUNCH

Boston, MA

#### **Property summary:**

Property type Retail

Net rentable area 232,147 SF

Leasing status 84%

Value \$61,400,000



#### **BALLARD BLOCKS I**

Seattle, WA

#### **Property summary:**

Property type Retail

Net rentable area 131,954 SF

Leasing status 98%

Value \$27,300,000

As of 30 September 2023.

# Representative industrial properties



#### **OAKESDALE**

Seattle, WA

#### **Property summary:**

Property type Industrial

Net rentable area 593,340 SF

Leasing status 92%

Value \$138,400,000



#### **BAY AREA BUSINESS PARK**

Houston, TX

#### **Property summary:**

Property type Industrial – 3 Phases

Net rentable area 3,342,495 SF

Leasing status 98%

Value \$378,600,000

As of 30 September 2023.

# Representative industrial properties



SAN LEANDRO BUSINESS CENTER

Oakland, CA

#### **Property summary:**

Property type Industrial

Net rentable area 552,636 SF

Leasing status 100%

Value \$180,200,000



#### MID-SOUTH LOGISTICS CENTER

Nashville, TN

#### **Property summary:**

Property type Industrial

Net rentable area 1,531,016 SF

Leasing status 100%

Value \$164,600,000

As of 30 September 2023.

# Representative multifamily properties



#### **OPTIMA KIERLAND**

Phoenix, AZ

#### **Property summary:**

Property type Residential – 2 Phases

Number of units 363

Leasing status 90%

Value \$198,200,000



#### **SOLARIS KEY**

Tampa, FL

#### **Property summary:**

Property type Residential

Number of units 426

Leasing status 95%

Value \$135,500,000

As of 30 September 2023.

# Representative student housing properties



#### **Academy at Frisco**

Fayetteville, AR

#### **Property summary:**

Property type Student housing

Number of beds 640

Leasing status 100%

Value \$48,200,000



#### SHORTBREAD LOFTS

University of North Carolina

#### **Property summary:**

Property type Student housing

Number of beds 392

Leasing status 99%

Value \$61,100,000

As of 30 September 2023.

#### PEPF client locations



As of 30 September 2023. <sup>1</sup>Hong Kong, SAR (China).

# Fund terms and governance



# Summary of account terms

**Inception date** 18 May 2004

**Legal structure** Delaware limited partnership; each investment

structured as a domestically controlled REIT

**Investors** U.S. and non-U.S.<sup>1</sup> pension funds, foundations,

endowments and private investors

Minimum investment \$1.0 million

**Contributions** Monthly

**Distributions** Quarterly with re-investment option

Redemptions<sup>2</sup> In the absence of any withdrawal limitation, quarterly with 90 days' notice

<sup>&</sup>lt;sup>1</sup>Any sales to non-U.S. and Canadian investors are not through Principal Funds Distributor, Inc.

<sup>&</sup>lt;sup>2</sup>At the current time there are \$288.9 million of Redemption Shares outstanding. The Fund made a \$15.0 million payment in the third quarter to investors with outstanding Redemption Shares. Additionally, \$16.3 million of redemption requests were received in the third quarter that will become Redemption Shares on December 31. The Fund's inbound queue ended third quarter at \$523.6 million.

This information is presented as a summary of principal terms only and is qualified in its entirety by reference to the Fund's Memorandum, limited partnership agreement and the subscription documents related thereto, which are provided to each prospective investor upon request and should be reviewed carefully prior to making an investment in the Fund. In the event that any terms described herein are inconsistent with or contrary to the terms of those agreements, those agreements shall control.

#### Investment guidelines

#### **Property type**

- Office, Retail, Industrial, Residential and Other<sup>1</sup>
- 25% 175% of NFI-ODCF VW index
- 10% minimum for three property types;
   50% maximum for four main property types;
   20% maximum for Other¹ property type

#### Location

- Focus on 25 to 30 U.S. markets with MSA population > one million<sup>2</sup>
- No more than 20% of GAV in any MSA

#### **Structure**

- Most assets (> 50%) acquired on direct basis
- Joint ventures with qualified partners considered if Fund has majority equity economic interest and appropriate liquidity and control mechanisms

#### Hold/sell strategy

- Hold most assets for 2 to 10 years
- Continuously monitor market conditions to dictate sale timing

#### Leverage

- Up to 50% LTV at portfolio level<sup>3</sup>
- Up to 75% LTV at individual asset level

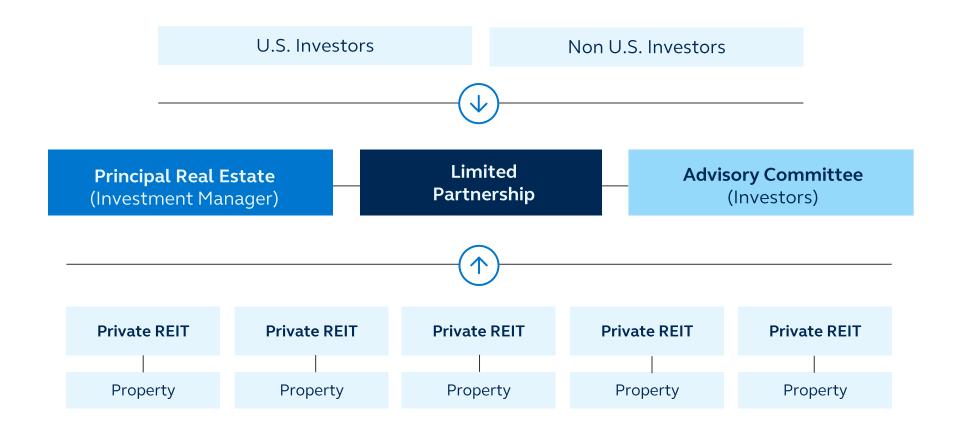
<sup>&</sup>lt;sup>1</sup>Other property type to include any sectors not included in the four main property categories according to NFI-ODCE

<sup>&</sup>lt;sup>2</sup>The Fund can invest up to 10% in markets with population < one million.

<sup>&</sup>lt;sup>3</sup>May increase to 60% LTV at portfolio level for investor liquidity or capital expenditures.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP Fund structure



# PRINCIPAL ENHANCED PROPERTY FUND, LP Fee structure

#### Asset management fee

Based on current NAV<sup>1</sup> of each investor's interest in the Fund; payable quarterly in arrears

| Total equity invested             | Annual fee <sup>2</sup> |
|-----------------------------------|-------------------------|
| Up to \$1 million                 | 150 bp                  |
| \$1 million up to \$5 million     | 140 bp                  |
| \$5 million up to \$10 million    | 130 bp                  |
| \$10 million up to \$50 million   | 120 bp                  |
| \$50 million up to \$100 million  | 110 bp                  |
| \$100 million up to \$150 million | 100 bp                  |
| \$150 million up to \$300 million | 85 bp                   |
| \$300 million and greater         | 80 bp                   |

#### Incentive fee

15% of excess over an 11% Fund level IRR (after fees and expenses); payable every three years; subject to 50% reserve/clawback

#### **Expenses**

Fund pays formation, operating and management costs

<sup>&</sup>lt;sup>1</sup>NAV is determined based upon appraised values, which are updated quarterly by an independent valuation consultant.

<sup>&</sup>lt;sup>2</sup>Fee structure based on investor's total equity investment, net of redemptions at cost. In addition, for certain investors that are collective investment vehicles, such investor's Asset Management Fee may be different from the above stated schedule.

When a client increases the amount of their investment into a lower asset management fee tier, the entire balance is charged the lower fee level going forward.

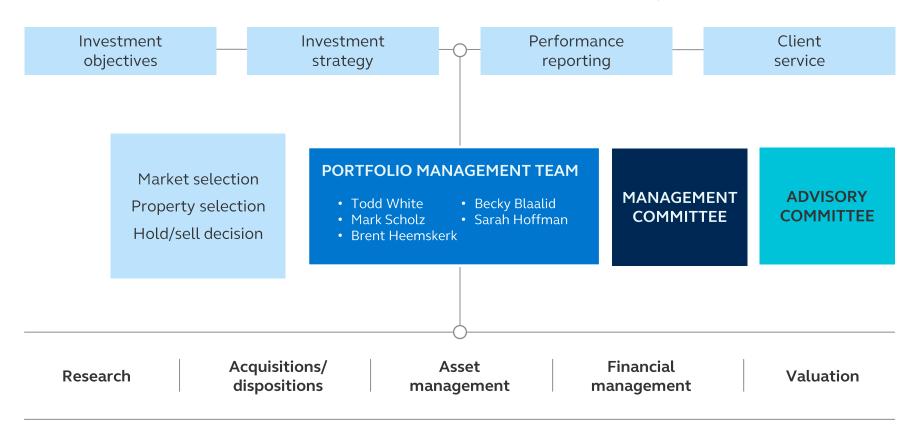
# Fund management committee

| Name               | Role                                | Industry<br>experience |
|--------------------|-------------------------------------|------------------------|
| Todd Everett       | Real Estate Platform Management     | 38 years               |
| John Berg          | Portfolio Management                | 29 years               |
| Chris Duey         | Portfolio Management                | 30 years               |
| Erin Kerr          | Real Estate Marketing               | 21 years               |
| Indraneel Karlekar | Research                            | 24 years               |
| Sandra Heilman     | Counsel                             | 15 years               |
| Brian Sandfort     | Asset Management                    | 27 years               |
| Sara Hoffman       | Financial Management and Reporting  | 23 years               |
| Cara Underwood     | Project Finance and Capital Markets | 29 years               |
| Rod Vogel          | Acquisitions and Dispositions       | 37 years               |
| Todd White         | Portfolio Management                | 29 years               |

Members of the management committee have on average over 27 years of industry experience and over 24 years of firm experience

#### Portfolio management process

#### PRINCIPAL ENHANCED PROPERTY FUND, LP



#### U.S. REAL ESTATE PORTFOLIO

#### Risk management considerations and controls

MANAGEMENT COMMITTEE PORTFOLIO TEAM ADVISORY COMMITTEE

#### Property and portfolio level

- Economy, Real Estate & Capital Markets
- Portfolio Diversification
- Risk & Return Parameters
- Property & Market Selection
- JV Structures → Liquidity & Control
- Property Management & Leasing
- Financing Strategy
- Hold / Sell Strategy
- Property Valuation
- Accounting & Financial Controls
- Property & Casualty Insurance

#### Fund/account and investor level

- Investment Strategy & Guidelines
- Fund / Account Structure (e.g., LP, REIT)
- Investor Capital Flows → Liquidity
- Sources & Uses of Capital
- Quarterly Distributions
- Fund / Account-level Business Plan
- Fund / Account Valuation → Net Asset Value
- Return Attribution & Benchmark
- Legal, Audit, & Tax
- Reporting & Client Service
- Potential Conflicts of Interest

# Organizational overview





#### Actively invested.

As a global leader in asset management, we are focused on harnessing the potential of every opportunity to secure an advantage for our clients.

#### ABOUT PRINCIPAL ASSET MANAGEMENT

23<sup>rd</sup> largest manager of worldwide institutional assets.<sup>1</sup>

11-year winner of Pensions & Investments' annual Best Places to Work in Money Management, earning a spot every year since the program launched.<sup>2</sup>

A fiduciary with disciplined processes, specialized expertise across asset classes, and global investment capabilities in both public and private markets.

As of September 30, 2023. See Important Information page for AUM description. Due to rounding, figures and percentages shown may not add to the totals or equal 100%. <sup>1</sup>Managers ranked by total worldwide institutional assets as of 31 December 2021 "Largest Money Managers," PENSIONS & INVESTMENTS, June 2022. Pensions & Investments, "The Best Places to Work in Money Management" among companies with 1,000 or more employees, December 2022.

#### **Principal Asset Management**



#### Competitive advantages

#### **Depth of resources**

- Over 325 real estate investment professionals providing market knowledge and preferred access to transactions
- Fully integrated real estate platform

#### **Differentiated perspective**

- Substantial equity and debt business gives perspective of real estate and capital markets
- Ability to source and close significant volume of high-quality investments
- Coverage of approximately 50 U.S. markets, as well as the ability to access off-market transactions

#### **Performance focused**

- Focus on strategic client relationships reduces allocation conflicts
- Owner perspective with focus on performance and achieving strong risk-adjusted returns





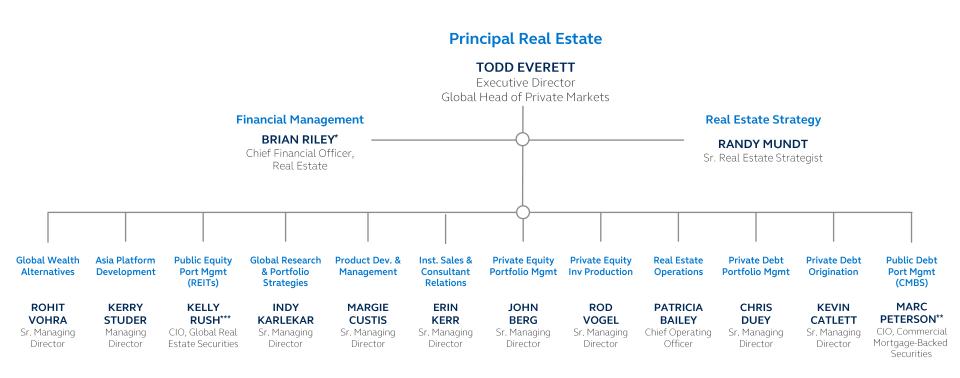


Portfolio surveillance & monitoring

Transaction access

Certainty of execution

#### Principal Real Estate



<sup>\*</sup>direct reporting line to Jill Hittner, Principal AM, CFO

<sup>\*\*</sup>direct reporting line to Laura Rank, Principal AM, Portfolio Manager, Head of Structured Debt

<sup>\*\*\*</sup>direct reporting line to George Maris, Principal AM, CIO, Global Head of Equities, and Portfolio Manager As of 30 September 2023.

# Timely and disciplined execution





\$22.2 billion

in transactions during 2022<sup>1</sup>

\$95.5 billion

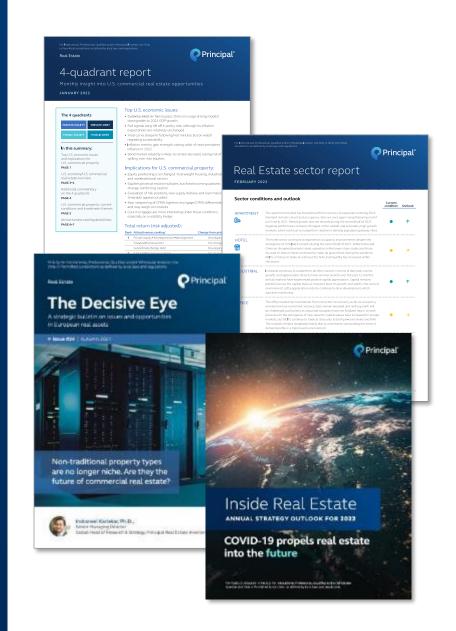
assets under management<sup>2</sup>

<sup>&</sup>lt;sup>1</sup>Total private real estate equity and debt transaction volume of Principal Real Estate for the calendar year ending 31 December 2022. Includes Principal Real Estate and Principal Real Estate Europe transactions.

<sup>&</sup>lt;sup>2</sup>As of 30 September 2023.

### Research is fundamental to our investment strategy and process

- Macroeconomic and microeconomic research, including economic, political, demographic, technological, property trend and capital market analyses
- Supply and demand analyses of major property sectors in U.S. and European markets
- Comprehensive quarterly research and Capital Market reports
- Real Estate Insights quarterly markets update
- Economic Base Analysis (EBA) reports at the market level, focusing on supply/demand relationships
- Proprietary quantitative models and market specific research



#### **RESEARCH PROCESS**

#### A top-down/bottom-up approach

#### Principal Asset Management Economic Committee

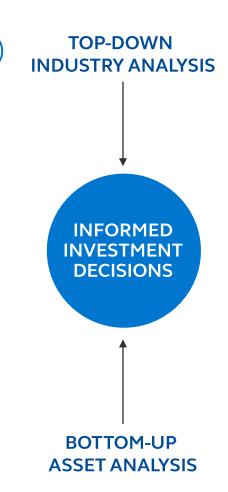
- Meets every 6 weeks
- Develop a view on global and U.S. macroeconomic and financial conditions
- Develops potential strategies to navigate through forecasts

#### Principal Real Estate Research Department

- Macro & micro economic research
- Supply & demand analyses of major property sectors in U.S./European markets
- Proprietary quantitative models & market specific research

#### External resources: Moody's Analytics, CBRE Econometric Advisors, REIS, CoStar

- Macro & regional economic forecasts
- Market & submarket space market fundamental data and forecasts
- Capital market trends & research



#### Portfolio Management

- Individual product teams meet at least quarterly
- Set strategy & guidelines
- Review performance

#### **Acquisitions/Dispositions**

- Formal weekly meetings by product
- On-going activity meetings

#### **Asset Management**

Formal quarterly property review meetings

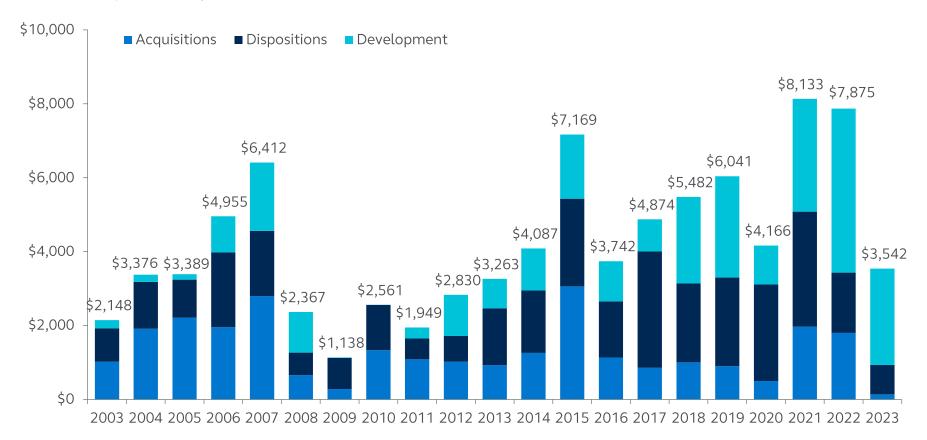


• On-going material event meetings

#### Transaction volume

#### Private real estate equity (millions)

2003 – 3Q 2023 = \$89.5 billion



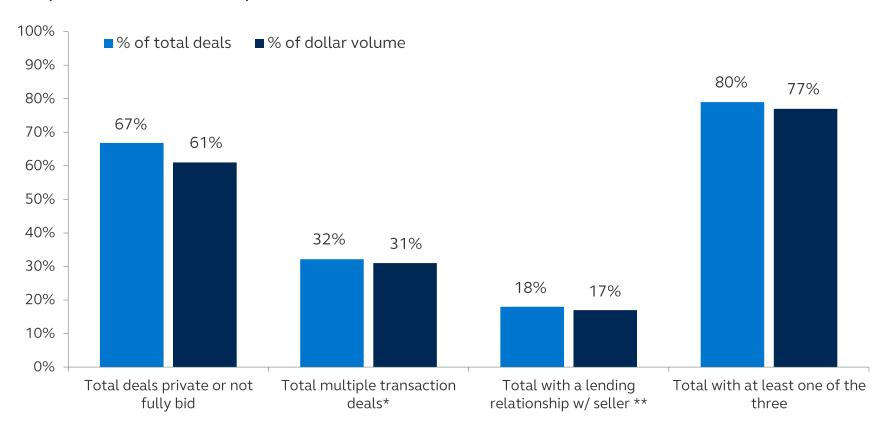
As of 30 September 2023. Source: Principal Real Estate.

The total private real estate equity transaction volume by year across all portfolios managed by Principal Real Estate is shown above.

#### Real estate equity transaction access

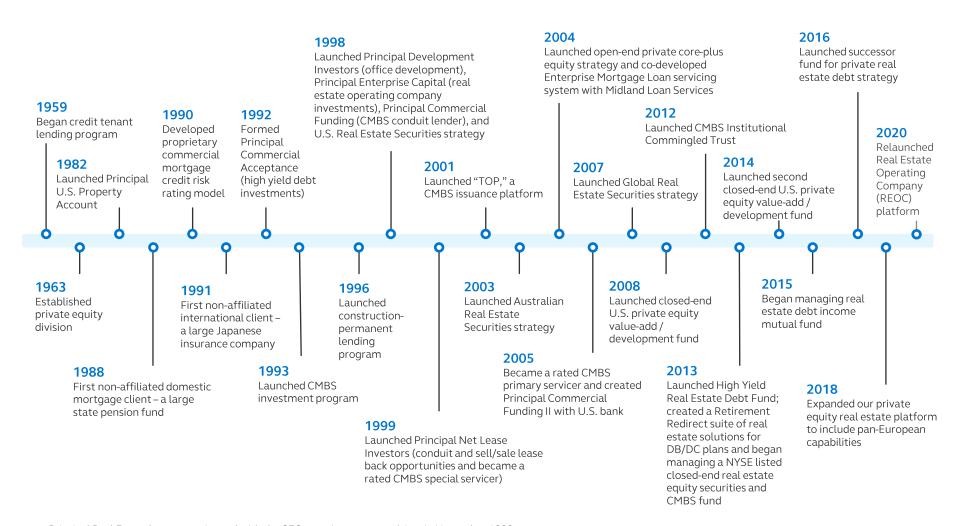
#### **Transaction access**

Acquisitions and development 2003 – 3Q2023



As of 30 September 2023. Represents private real estate equity investments closed by Principal Real Estate on behalf of discretionary and non-discretionary clients between 1 January 2003 and 30 September 2023. The aggregate number of deals represented is 946 and the aggregate dollar volume is approximately \$55.1 billion. \*Repeat business; more than one acquisition with the same seller. \*\*Includes direct mortgage lending, debt advisory, debt placement, and/or CMBS advisory or placement.

#### A history of innovation



Principal Real Estate became registered with the SEC as an investment adviser in November 1999.

Activities noted prior to this date above were conducted beginning with the real estate investment management area of Principal Life Insurance Company and later Principal Capital Real Estate Investors, LLC, the predecessor firm to Principal Real Estate Investors, LLC. Not all of the initiatives listed above are still active.

## Additional information



#### Professional credentials

#### TODD EVERETT - EXECUTIVE DIRECTOR, GLOBAL HEAD OF PRIVATE MARKETS

Todd Everett is an Executive Director and Global Head of Private Markets for Principal Asset Management. He is responsible for leadership of all global private commercial real estate operations and staff, as well as capabilities in alternative corporate credit (direct lending). In addition, he is a board member for Principal Real Estate Europe and chair of the management committees for most U.S. real estate operations. Todd is also the leader of the Real Estate and Private Markets Strategic Working Group and chairman for many of the organization's investment committees. He joined the organization in 1985 and has served in a wide array of investment production, portfolio management and leadership positions. Todd is a graduate of the University of Nebraska with a degree in Finance and is a past chair of the CRE Finance Council's Portfolio Lenders Forum, member of North American Real Estate Investment Managers Association (NAREIM) and the Real Estate Roundtable.

#### JOHN T. BERG - SENIOR MANAGING DIRECTOR, GLOBAL HEAD OF PRIVATE REAL ESTATE

John Berg is a Senior Managing Director and Global Head of Private Real Estate for Principal Asset Management. He is responsible for leadership of private real estate debt and equity activities in the United States and Europe. John joined the organization in 1994 and has been active in portfolio management, asset management, new business development and leadership positions in real estate. John received an MBA from the University of Iowa and a bachelor's degree in economics and psychology from Georgetown University. John serves on Principal Real Estate's Investment Committee. In addition, he is a board member for Principal Real Estate Europe.

#### CHRISTOPHER DUEY - SENIOR MANAGING DIRECTOR, HEAD OF PRIVATE DEBT PORTFOLIO MANAGEMENT

Chris is a senior managing director, Head of Private Debt Portfolio Management for Principal Real Estate, the dedicated real estate group of Principal Asset Management. In this role, he is responsible for the oversight of the private debt portfolio management team, which handles all investment activities for the affiliated and nonaffiliated private debt capital clients. In addition, he is involved with new business development activities involving various private debt programs. Chris joined the firm in 1992 and has held various roles within Principal Real Estate, moving into his current position in 2017. Chris received an MBA from Drake University and a BBA in finance and marketing from the University of Iowa. He is a member of the Urban Land Institute.

#### ERIN KERR – SENIOR MANAGING DIRECTOR, PRINCIPAL REAL ESTATE

Erin Kerr is a senior managing director at Principal Real Estate, the dedicated real estate unit of Principal Asset Management. As head of marketing, she works with the real estate portfolio management and sales teams to raise capital for the firm's private and public real estate strategies, globally. Prior to joining, Erin worked at Westport Capital Partners as a Vice President of Business Development and also Tishman Speyer in Equity Capital Markets, raising capital globally for both funds and direct investment. She also previously sourced and underwrote real estate loans for both CMBS execution and balance sheet retention for Eurohypo, AG and Citi Private Bank. She received a bachelor's degree in economics from the University of Rochester, School of Arts and Sciences.

#### Professional credentials

#### INDRANEEL KARLEKAR, Ph.D. - SENIOR MANAGING DIRECTOR, GLOBAL HEAD OF RESEARCH & PORTFOLIO STRATEGIES

Indraneel is senior managing director, global head of research & portfolio strategies at Principal Real Estate, the dedicated real estate unit of Principal Asset Management. Indraneel focuses on identifying relative value and conviction across real estate quadrants utilizing proprietary investment research and strategies. He works across portfolio teams in helping allocating capital to strategies of conviction developed through the relative value framework. He also disseminates the house economic and real estate views to external clients and is a member of Principal Asset Management's Economic Committee. Indraneel joined the industry in 2003 and Principal Real Estate in 2013. Prior to his current role he served as an executive vice president and chief investment strategist at Cole Real Estate Investments and head of global research and strategy at ING Clarion Real Estate Securities. At ING Clarion, he worked on creating global top-down asset allocation strategies by analyzing macroeconomic and real estate variables and was also responsible for investment research, white papers, and new product development. Prior to ING, Indraneel was a member of the global research team at AIG Global Real Estate. Indraneel started his career as an Economic Analyst at The Economist Intelligence Unit. He received a Ph.D. in economics from University of Cambridge and is a member of PREA, NCREIF and AFIRE.

#### BRIAN SANDFORT - MANAGING DIRECTOR, HEAD OF CENTRAL U.S. ASSET MANAGEMENT

Brian is managing director, head of central U.S. asset management at Principal Real Estate, the dedicated real estate group of Principal Asset Management. He is a regional director for the Central region of the United States including the cities of Chicago, Dallas/Fort Worth, Houston, and Minneapolis. Brian joined the firm in 1992 and was most recently an investment director - asset management at Principal Real Estate. His background also includes experience as an actuarial analyst with the new business development and group area at the Principal Financial Group. He received an MBA from Creighton University and a bachelor's degree in mathematics from Hastings College. Brian is a Fellow of the Life Management Institute.

#### SANDRA HEILMAN - COUNSEL

Sandra is Counsel at Principal Real Estate, the dedicated real estate group of Principal Asset Management. She is responsible for Western Region equity (Principal-owned and Principal-managed properties) and Enterprise Property Solutions (home office real estate assets and remote office leasing) legal matters. Sandra joined the firm in 2021 and previously served as general counsel for Iowa's largest real estate brokerage and its affiliated companies. Sandra received a bachelor's degree in economics and a JD from the University of Iowa.

#### SARA HOFFMAN – ASSISTANT FINANCIAL CONTROLLER

Sara is an assistant financial controller at Principal Real Estate, the dedicated real estate group of Principal Asset Management. She is a portfolio controller for the general account. Sara joined the firm in 2000. Prior to her current role, Sara was a senior auditor at Ernst & Young, LLP. She received a bachelor's degree in accounting from Iowa State University.

#### CARA UNDERWOOD - MANAGING DIRECTOR, CAPITAL MARKETS

Cara is a managing director at Principal Real Estate. She is responsible for the project-level and fund level debt, capital markets consulting, loan procurement and lender relationship management for Principal-owned and Principal-managed properties. Cara joined the firm in 1994. She received an MBA from Drake University and a bachelor's degree in finance and real estate from the University of Northern Iowa. She is a Fellow of the Life Management Institute.

#### JENNIFER MCCONKEY - MANAGING DIRECTOR, ESG AND OPERATIONS

Jennifer is the Managing Director of ESG and Operations at Principal Real Estate, the dedicated real estate unit of Principal Asset Management. She oversees and directs all internal and external operational aspects of the multi-faceted commercial real estate portfolio including property operations, lease and construction administration, commercial management reporting and property management compliance and oversight. Jennifer is also responsible for Principal Real Estate's portfolio-wide Responsible Property Investing efforts and member of the Principal ESG Working Group, Investment Council and Sustainability Committee. Jennifer joined the firm in 1995. She received a bachelor's degree from Drake University and is a member of the Urban Land Institute Responsible Property Investing Council (ULI), Department of Energy Commercial Real Estate and Hospitality Steering Committee (DOE), Real Estate Roundtable Sustainability Policy Advisory Committee (SPAC), BOMA Energy Efficiency Advisory Board, Iowa Urban Land Institute Advisory Board (ULI), Better Buildings Alliance Green Leasing Steering committee and past secretary for the Iowa Elevator Safety Board.

#### Professional credentials

#### ROD VOGEL - SENIOR MANAGING DIRECTOR, HEAD OF PRIVATE EQUITY PRODUCTION

As Senior Managing Director of Equity Production, Rod is in charge of asset management, development, acquisitions and dispositions for Principal Real Estate. In this capacity, he has managed investment transaction activity while also providing strategic direction on the assets managed by the firm. Rod also manages the project finance area for Principal Real Estate. In this role he oversees the capital structuring of transactions for clients of the firm. Rod joined the firm in 1986. He received a bachelor's degree in finance and real estate from the University of Nebraska. Rod is a member of the National Multi Housing Council (NMHC) and the Urban Land Institute (ULI). He is also a voting member on Principal Real Estate's Investment Committee.

#### TODD WHITE - MANAGING DIRECTOR, PORTFOLIO MANAGEMENT

Todd is a managing director on the portfolio management team at Principal Real Estate. He is the fund manager of the Principal Enhanced Property Fund, LP on which he has worked since its inception in 2004. Todd joined the firm in 2000. Previously he worked for Clark Retail Enterprises (Chicago) as an acquisition manager and Deloitte as a senior auditor. Todd received a bachelor's degree in accounting from the University of Northern Iowa in 1994 and was an Elijah Watts Sells Award bronze medalist on the May 1994 CPA exam. He is a member of the Pension Real Estate Association (PREA) and the National Association of Real Estate Investment Managers (NAREIM).

#### MARK SCHOLZ - DIRECTOR, PORTFOLIO MANAGEMENT

Mark is a director, portfolio management for Principal Real Estate. He is a member of the portfolio management team for the Principal Enhanced Property Fund.

He joined the firm in 1992. Prior to his current role, Mark was an investment director of asset management for Principal Real Estate. Mark has 15 years of asset management experience throughout the United States, with most recent responsibility for the Washington, D.C., corridor and Florida. Mark has previous real estate experience with Merrill Lynch and Northwestern National Life Insurance. Mark has an MBA in finance from the University of Minnesota and a bachelor's degree in business administration from the College of St. Thomas.

#### **BRENT HEEMSKERK - PORTFOLIO MANAGER**

Brent is a portfolio manager for Principal Real Estate and has been with the firm for 13 years. He is a member of the portfolio team for the Principal Enhanced Property Fund (PEPF), a diversified core-plus open-end fund. Prior to joining the Principal Enhanced Property Fund team in 2016, Brent was a member of the asset management/development team with his most recent responsibilities including New York, Boston, and New Jersey. Brent holds an MBA and bachelor's degrees in finance, marketing, general business, and entrepreneurial management from Drake University.

#### BECKY BLAALID - PORTFOLIO ANALYST II

Becky is a commercial real estate portfolio analyst for Principal Real Estate. She is responsible for providing analytical, research and reporting support for the Principal Enhanced Property Fund. Prior to her current role, Becky worked in asset management covering the Central Region, with properties in Austin and Houston. Becky holds a Master of Real Estate Development degree and Bachelor's degree in finance and entrepreneurship from Iowa State University.

#### Total Fund return (net)

| Year end | 150bps  |
|----------|---------|
| 2022     | 6.01%   |
| 2021     | 25.52%  |
| 2020     | 0.41%   |
| 2019     | 6.46%   |
| 2018     | 9.14%   |
| 2017     | 9.05%   |
| 2016     | 13.33%  |
| 2015     | 19.98%  |
| 2014     | 13.45%  |
| 2013     | 17.24%  |
| 2012     | 12.26%  |
| 2011     | 16.48%  |
| 2010     | 12.21%  |
| 2009     | -43.96% |
| 2008     | -16.03% |
| 2007     | 12.38%  |
| 2006     | 16.56%  |
| 2005     | 23.19%  |

Net total Fund annual returns include leverage and are shown after deduction of expenses including investment management fees which range from 0.80% to 1.50% annually. Actual investment management fees incurred by clients may vary and are subject to change. For comparison, the net total Fund annual returns at the highest investment management fee level of 150 basis points are shown above. Past performance is not indicative of future performance.

#### Important Information

| 2 <sup>nd</sup> quarter<br>2023 | Year-to-date   | One year  | Three years  | Five years   | 10 years   | Since<br>inception <sup>1</sup>  |
|---------------------------------|--|---|--|--|--|--|
| -2.66%                          | -7.89%   | -14.00%   | 8.01%  | 6.20%  | 9.78%  | 6.87%  |
| -2.58%                          | -7.68%   | -13.74%   | 8.33%  | 6.53%  | 10.20%   | 7.25%  |
| -2.60%                          | -7.72%   | -13.79%   | 8.27%  | 6.48%  | 10.14%   | 7.20%  |
| -2.63%                          | -7.82%   | -13.92%   | 8.11%  | 6.32%  | 9.98%  | 7.04%  |
| -2.66%                          | -7.89%   | -14.01%   | 8.01%  | 6.21%  | 9.87%  | 6.94%  |
| -2.68%                          | -7.97%   | -14.10%   | 7.90%  | 6.11%  | 9.77%  | 6.83%  |
| -2.71%                          | -8.04%   | -14.19%   | 7.79%  | 6.00%  | 9.66%  | 6.73%  |
| -2.73%                          | -8.11%   | -14.28%   | 7.69%  | 5.90%  | 9.55%  | 6.62%  |
| -2.76%                          | -8.18%   | -14.37%   | 7.58%  | 5.79%  | 9.44%  | 6.52%  |
|                                 | 2023 -2.66% -2.58% -2.60% -2.63% -2.66% -2.68% -2.71% -2.73% | 2023 Year-to-date  -2.66% -7.89%  -2.58% -7.68%  -2.60% -7.72%  -2.63% -7.82%  -2.66% -7.89%  -2.68% -7.97%  -2.71% -8.04%  -2.73% -8.11% | 2023       Year-to-date       One year         -2.66%       -7.89%       -14.00%         -2.58%       -7.68%       -13.74%         -2.60%       -7.72%       -13.79%         -2.63%       -7.82%       -13.92%         -2.66%       -7.89%       -14.01%         -2.68%       -7.97%       -14.10%         -2.71%       -8.04%       -14.19%         -2.73%       -8.11%       -14.28% | 2023       Year-to-date       One year       Inree years         -2.66%       -7.89%       -14.00%       8.01%         -2.58%       -7.68%       -13.74%       8.33%         -2.60%       -7.72%       -13.79%       8.27%         -2.63%       -7.82%       -13.92%       8.11%         -2.66%       -7.89%       -14.01%       8.01%         -2.68%       -7.97%       -14.10%       7.90%         -2.71%       -8.04%       -14.19%       7.79%         -2.73%       -8.11%       -14.28%       7.69% | 2023         Year-to-date         One year         Infree years         Five years           -2.66%         -7.89%         -14.00%         8.01%         6.20%           -2.58%         -7.68%         -13.74%         8.33%         6.53%           -2.60%         -7.72%         -13.79%         8.27%         6.48%           -2.63%         -7.82%         -13.92%         8.11%         6.32%           -2.66%         -7.89%         -14.01%         8.01%         6.21%           -2.68%         -7.97%         -14.10%         7.90%         6.11%           -2.71%         -8.04%         -14.19%         7.79%         6.00%           -2.73%         -8.11%         -14.28%         7.69%         5.90% | 2023         Year-to-date         One year         Inree years         Five years         10 years           -2.66%         -7.89%         -14.00%         8.01%         6.20%         9.78%           -2.58%         -7.68%         -13.74%         8.33%         6.53%         10.20%           -2.60%         -7.72%         -13.79%         8.27%         6.48%         10.14%           -2.63%         -7.82%         -13.92%         8.11%         6.32%         9.98%           -2.66%         -7.89%         -14.01%         8.01%         6.21%         9.87%           -2.68%         -7.97%         -14.10%         7.90%         6.11%         9.77%           -2.71%         -8.04%         -14.19%         7.79%         6.00%         9.66%           -2.73%         -8.11%         -14.28%         7.69%         5.90%         9.55% |

<sup>&</sup>lt;sup>1</sup>Since Inception Returns from 18 May 2004. Returns over one year are annualized. As with all real estate investments, past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. The ultimate returns realized by the Fund will depend on numerous factors, which are subject to uncertainty. See "Notes to Presentation." Net total Fund returns include leverage and are shown after deduction of expenses including investment management fees which range from 0.80% to 1.50% annually. Actual investment management fees incurred by clients may vary and are subject to change. For comparison, the net total Fund return at the highest investment management fee level of 150 basis points is shown above.

#### Important Information

Unless otherwise noted, the information in this document has been derived from sources believed to be accurate as of November 2023. Information derived from sources other than Principal Global Investors or its affiliates is believed to be reliable; however, we do not independently verify or guarantee its accuracy or validity. Past performance is not necessarily indicative or a guarantee of future performance and should not be relied upon to make an investment decision.

The information in this document contains general information only on investment matters. It does not take account of any investor's investment objectives, particular needs or financial situation and should not be construed as specific investment advice, an opinion or recommendation or be relied on in any way as a guarantee, promise, forecast or guarantee of future events regarding a particular investment or the markets in general. All expressions of opinion and predictions in this document are subject to change without notice. Any reference to a specific investment or security does not constitute a recommendation to buy, sell, or hold such investment or security, nor an indication that Principal Global Investors or its affiliates has recommended a specific security for any client account.

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All figures shown in this document are in U.S. dollars unless otherwise noted. All assets under management figures shown in this document are gross figures and may include leverage, unless otherwise noted. Assets under management may include model-only assets managed by the firm, where the firm has no control as to whether investment recommendations are accepted or the firm does not have trading authority over the assets.

Indices are unmanaged and do not take into account fees, expenses and transaction costs. The two methods of calculating performance of a composite and the index may not be identical and it is not possible to invest directly in an index.

Includes all realized (sold or stabilized) properties developed on behalf of Principal Real Estate Investors' clients since 2001, excluding properties acquired through foreclosures, take-overs from other investment managers, pre-sales and forward commitments, hotels and land held for development.

Internal Rates of Return are gross unlevered property-level figures before fees, transaction costs and other expenses that will reduce an investor's return.

#### Important Information

#### Notes to sustainable investing:

The information provided is based on data input by individual property teams as of December 2020 into ENERGY STAR Portfolio Manager, with select review and validation. Baseline is generally viewed as the 12 months preceding December 2008, the year before Principal Real Estate joined ENERGY STAR. Many properties have individual baselines set according to unique circumstances. Retail and multifamily baselines are generally set for the 12 months preceding December 2012, when they were brought into the PRPI initiative. Certain information related to specific properties may have not been obtained in preparing such calculations, and no representations are made as to the completeness of the data. The office and about half of the residential portfolios include whole-building energy consumption and costs, while retail and about half of the residential portfolios primarily include common area consumption and costs. Office property performance is normalized by ENERGY STAR Portfolio Manager for weather and operating characteristics, residential performance is normalized for weather alone, and retail performance is not normalized. Performance results may undergo some moderate variability as property teams continue to update utility, space use, and occupancy data. The investments described in this section are not comprehensive and do not include all investments made by Principal or all investments within Principal Real Estate Investor's "responsible property investing" initiatives. In particular, this Portfolio excludes industrial and land investments and excludes certain office, retail and multifamily investments.

Integration of sustainability considerations and/or environmental, social and governance (ESG) factors is qualitative and subjective by nature. There is no guarantee that the criteria used, or judgment exercised, will reflect the beliefs or values of any particular investor. Investment teams have a high degree of investment process autonomy and may consider or weight sustainability and/or ESG criteria or factors differently (or not at all). For those teams that consider sustainability and/or ESG factors as part of the investment process in strategies that are not explicitly sustainability and/or ESG-oriented, those sustainability considerations and/or ESG factors are generally no more significant than other factors in the investment selection process, such that sustainability considerations and/or ESG factors may not be determinative in deciding to include or exclude any particular investment in the portfolio. Information regarding responsible practices or other sustainability metrics, including ESG data, differs by source and may not be accurate or complete. Integration of sustainability considerations and/or ESG factors may present additional advantages or risks, may not protect against market risk or volatility, and under certain circumstances may detract from investment performance. You should not make any investment assumptions based solely on the information contained herein. Information is provided as additional insight into the relevant investment processes and should not be viewed as a change in an investment team's underlying investment objectives, strategies, risk parameters, or portfolio construction guidelines. There is no assurance that any strategy or integration of sustainability considerations and/or ESG factors will be successful or profitable.

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