

Principal Real Estate

# Principal Enhanced Property Fund, LP

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**THIRD QUARTER 2024**

**Principal Administradora General de Fondos S.A.  
(Principal Real Estate USA Investment Fund)**



# Notes to presentation

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There can be no assurance that any targeted results, diversification, capitalization asset allocations or returns will be met or that the Fund will be able to implement its investment strategy and investment approach or achieve its investment objective. Actual returns will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, legal and contractual restrictions on transfer that may limit liquidity, any related transaction costs and the timing and manner of sale.

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The Fund is leveraged. The Fund is speculative and involves a high degree of risk. The Fund’s fees and expenses may offset the Fund’s profits. The Fund is subject to investment and liquidity risk and other risks inherent in real estate and REITs such as those associated with general and local economic conditions. Investors should have the financial ability and willingness to accept the risk and lack of liquidity that are characteristic of the Fund. There will be not a public market for the limited partnership interests and they will not be transferable without the consent of the general partner of the Fund. No risk control mitigant is failsafe. Notwithstanding the mitigants described herein and in the Memorandum, investors may lose all or a significant portion of their investment, which may occur as a result of identified or unidentified risks.

Any discussion herein of past, committed to or potential transaction opportunities should not be relied upon as any indication of future deal flow. There can be no assurance that any potential transaction opportunities described herein, or commitments to invest in certain transactions, will be consummated by the Fund. Furthermore, if any such potential transactions are actually consummated, there can be no assurance that such transactions will be executed on terms similar to the terms, if any, described herein. Any potential transaction opportunities identified herein do not represent all potential opportunities and, further, may represent only a small percentage of the opportunities that may be pursued by the Fund.

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# Principal Real Estate

A global leader in real estate investing

A **top-10** global real estate manager<sup>1</sup>

More than **695 clients across 37 countries**<sup>2</sup>  
place their trust in our experience

Over **460 employees** across **11 countries**

Over **300** real estate investment professionals<sup>3</sup>  
averaging **13 years of experience with the firm**

More than **\$124 billion** in real estate debt and  
equity transactions over the past decade<sup>4</sup>

Recognized globally as a **leader in  
sustainable investing**<sup>5</sup>

## \$102.0 billion

in assets under management<sup>2, 6</sup>

**Private Equity**  
Core, Value-add, and  
Opportunistic Strategies  
**\$49.9 billion**

**Private Debt**  
Commercial Mortgages and  
High Yield Debt  
**\$22.8 billion**

**Public Equity**  
REIT and Infrastructure  
Securities  
**\$22.9 billion**

**Public Debt**  
Commercial Mortgage-  
Backed Securities  
**\$6.2 billion**

As of 30 September 2024. <sup>1</sup>Managers ranked by total worldwide real estate assets (net of leverage, including contributions committed or received, but not yet invested; REOCs are included with equity; REIT securities are excluded), as of 30 June 2024. "The Largest Real Estate Investment Managers," Pensions & Investments, 7 October 2024. <sup>2</sup>Includes clients of, and assets managed by, Principal Real Estate Europe Limited and its affiliates. <sup>3</sup>Includes investment professionals of Principal Real Estate Europe Limited and its affiliates. <sup>4</sup>As of 31 December 2023. Excludes public REIT transaction volume. <sup>5</sup>As recognized by 2024 Global Real Estate Sustainability Benchmark (GRESB) assessments representing data from 1 January 2023 to 31 December 2023. The Firm paid GRESB an application fee to be evaluated and use the ranking. In order to receive a ranking, the firm paid GRESB an application fee to be evaluated and rights to use the rating. Principal Real Estate recognized as ENERGY STAR Partner of the Year 2016-2024, Sustained Excellence Award 2018-2024. The U.S. Environmental Protection Agency (EPA) annually honors organizations that have made outstanding contributions to protecting the environment through energy efficiency, April 2024. <sup>6</sup>Assets under management figures shown here does not include assets that are managed by Principal International and Retirement and Income Solutions divisions of Principal. Due to rounding, figures shown may not add to the total.

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# Principal Enhanced Property Fund, LP overview

# Principal Enhanced Property Fund

Principal Enhanced Property Fund, LP is an open-end, commingled fund sponsored and managed by Principal Real Estate. Notable features and objectives of the Fund include:

- Pursues a nationally diversified portfolio of high-quality assets
- Pursues an “enhanced” or “core plus” investment strategy
- The Fund historically has paid a 5% annual dividend yield<sup>1</sup> and seeks to provide market competitive total returns



INDUSTRIAL



RESIDENTIAL



OFFICE



RETAIL

<sup>1</sup>Until calendar year 2018, the Fund had paid dividends at 5% or greater annual rate beginning in 2011. The Fund is currently paying a 1% quarterly dividend and at a 4% annual rate. The dividend yield is subject to change and is not guaranteed. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. Please see the most recent annual or quarterly report for the Fund for one-year, three-year, five-year and since inception dividend yields. Dividend yield of the Fund is only one component of expected performance and is not and should not be viewed as a statement of the future performance of the Fund. See Page 22 for the gross and net performance of the Fund.

# A team approach to portfolio management

## Supported by dedicated ESG and research experience

### Portfolio management team



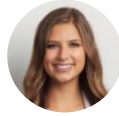
**TODD WHITE**  
Managing Director  
Portfolio Management  
(30, 24)



**MARK SCHOLZ**  
Portfolio Manager  
(34, 32)



**BRENT HEEMSKERK**  
Portfolio Manager  
(12, 15)



**BECKY KLEIN**  
Portfolio Analyst III  
(6, 6)

### Research and strategy

- 6 team members focused on global real estate research
- 6 team members focused on data strategy and analytics

### ESG and operations



**JENNIFER MCCONKEY**  
Managing Director  
ESG & Operations  
(29, 29)

### Management Committee

- Meets at least quarterly
- Sets strategy & reviews guidelines
- Reviews performance
- Approves all major decisions

### Acquisitions/Dispositions and Asset Management

#### Acquisitions/Dispositions

- Formal weekly meetings
- Ad hoc transaction meetings

#### Asset Management

- Formal quarterly property review meeting
- Ad hoc material event meetings

### Advisory Committee

- Meets three times per year
- Reviews Fund operations
- May approve changes to Fund restrictions or related party transactions

As of 30 September 2024. (Years of experience, years with firm).

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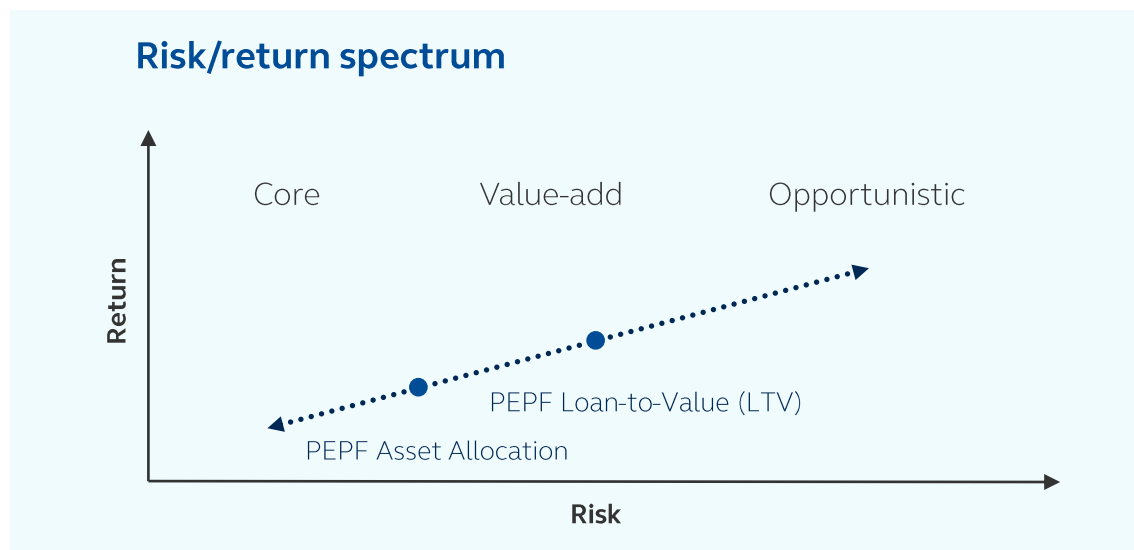
# Investment strategy

## Asset allocation

- Focus on stabilized, income producing assets (at least 75% of Gross Asset Value)
- Consider value-add and development opportunities expected to enhance total returns (up to 25% of Gross Asset Value)
- Pursue property types and markets expected to provide relative value

## Leverage

- Utilize moderate leverage (target 35% - 40% LTV) to attempt to enhance Fund returns and portfolio diversification\*



\*Leverage is allowed up to 50% LTV at the Portfolio level and 75% LTV at the individual asset level. May increase to 60% LTV at Portfolio level for investor liquidity or capital expenditures. Use of leverage involves risk and may magnify the extent of investment gains and losses of the Fund. See "Notes to Presentation."

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# 2024 investment themes

## Focus on income and income growth

Seek to hold properties with higher than benchmark income returns and growing income streams

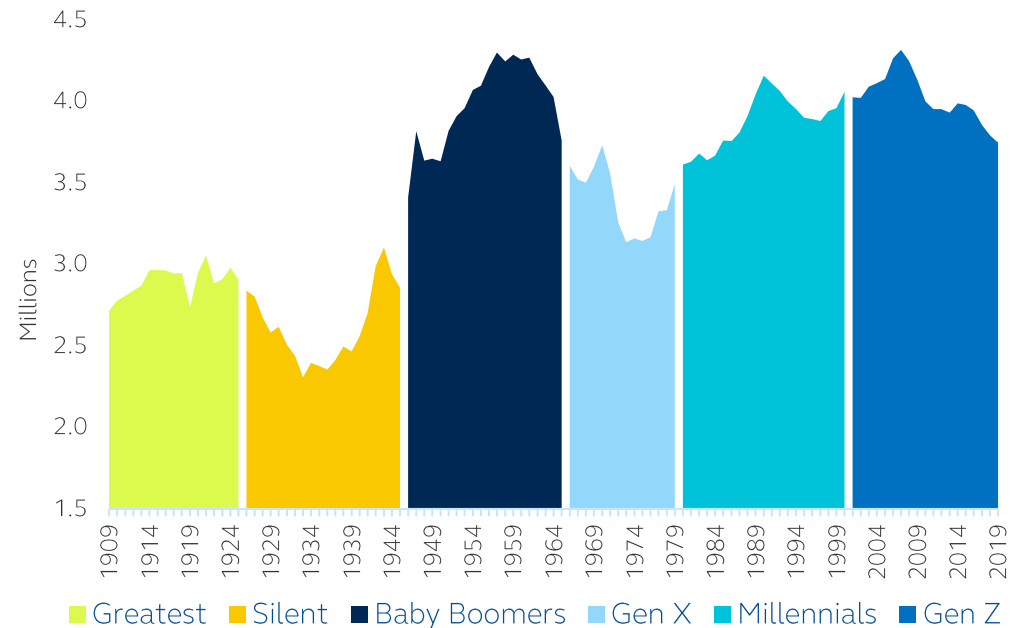
## Disciplined capital deployment focused on risk-adjusted relative value

Looking for enhanced returns at reset basis and reduced risk profile

## Monitor demographics and real estate use trends

Focus on structural growth drivers  
Increase alternative sector exposure

Birth by Generation



Sources: Moody's Analytics, CDC, December 2021.

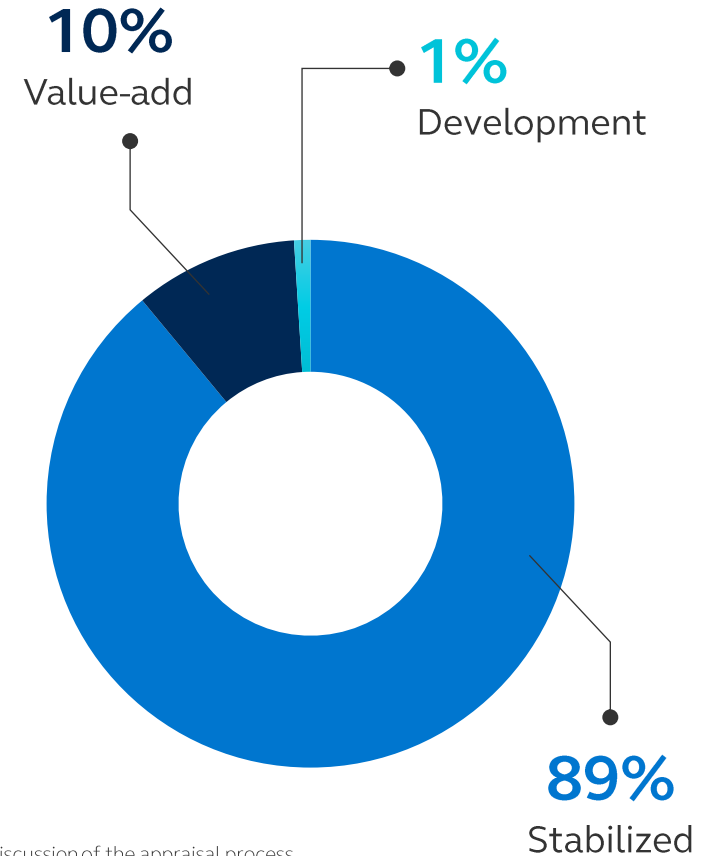
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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Fund Profile

### Key statistics

Inception	May 2004
Gross asset value <sup>1</sup>	\$4.56 billion
Net asset value	\$2.79 billion
Investments	54
Investors	149
Leverage ratio <sup>2</sup>	34%
Portfolio occupancy	88%
Occupancy of stabilized assets (≥ 80% leased)	98%
Contribution Queue	\$554.1 million
Withdrawal Queue <sup>3</sup>	\$245.8 million



As of 30 September 2024.

<sup>1</sup>Gross Asset Value and Net Asset Value reflect the Fund's ownership interest. Please refer to the Memorandum for a discussion of the appraisal process and the mark-to-market policy with respect to debt (and the risks related thereto).

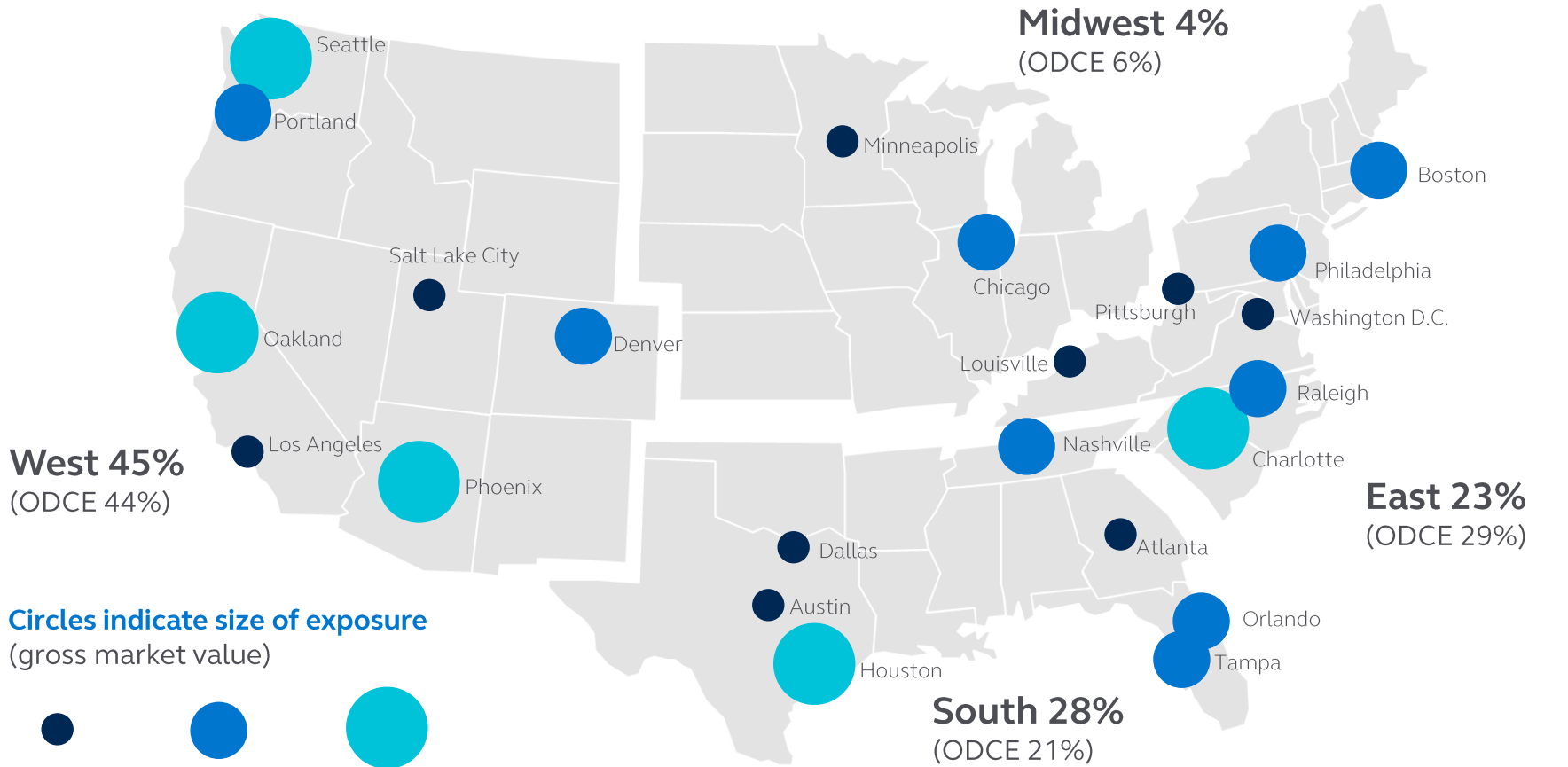
<sup>2</sup>PEPF share of total debt (both property and portfolio) divided by PEPF share of total gross assets. Leverage ratio reflects fund T1 leverage percentage as defined in the NCREIF Reporting Standards.

<sup>3</sup>A withdrawal limitation was implemented on 3Q 2022. The limitation provides for pro-rata payment of outstanding withdrawal requests as cash becomes available for distribution. The implementation of the limitation does not change the Fund's strategy to seek attractive risk-adjusted returns through investment in core plus real estate.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Market Diversification



PEPF gateway market exposure <sup>1</sup>	12%
NFI-ODCE gateway market exposure	35%

As of 30 September 2024.

<sup>1</sup>Gateway market exposure includes the following six markets: New York, Washington, D.C., Los Angeles, Chicago, San Francisco, and Boston.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Industrial sector

### Current position

Portfolio allocation	43%
NFI-ODCE allocation	34%

### Sector strategy

**Strategic range:** 35%–40%

- Overweight to benchmark allocation
- Focus on product that fits high-growth trends
- Active across risk spectrum depending on market opportunities

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**CREEKSIDE LOGISTICS** Nashville, TN

# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Residential sector

### Current position

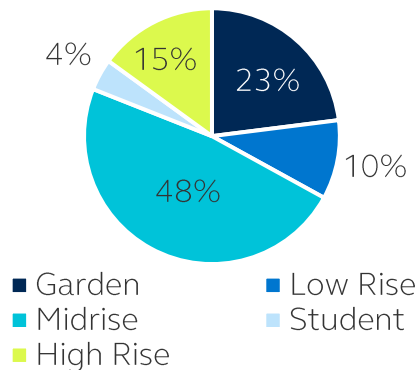
Portfolio allocation 32%

NFI-ODCE allocation 29%

### Sector strategy

Strategic range: 30%–35%

- Continue to increase residential diversification



- Active across risk spectrum depending on market opportunities

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7190 OPTIMA KIERLAND Phoenix, AZ

# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Office sector

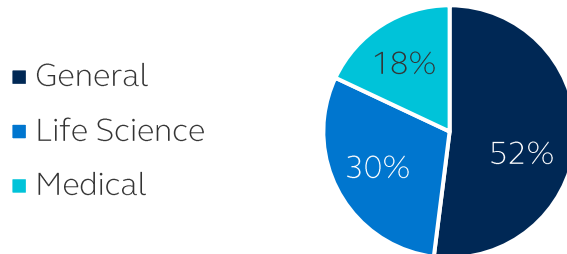
### Current position

Portfolio allocation	16%
NFI-ODCE allocation	17%

### Sector strategy

Strategic range: 12% – 16%

- Underweight to benchmark allocation
- Diversify away from general office
  - The Fund's office allocation is comprised of:



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BAY CENTER Oakland, CA

# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Retail sector

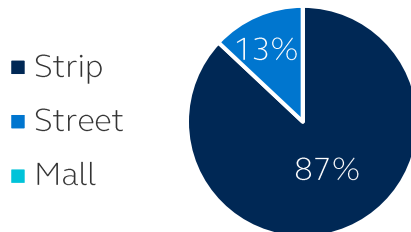
### Current position

Portfolio allocation	8%
NFI-ODCE allocation	11%

### Sector strategy

Strategic range: 8% – 12%

- Focus on necessity-based retail
  - The Fund's retail allocation is comprised of:



- Monitor retail performance & pricing

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Data Center sector

### Current position

Portfolio allocation 1%

NFI-ODCE allocation <1%

### Sector strategy

Strategic range: 2% – 5%

- Increase allocation to alternative property types
- Take advantage of generational opportunity from strong data center fundamentals
- Execute power expansion and lease-up at Northern Virginia asset

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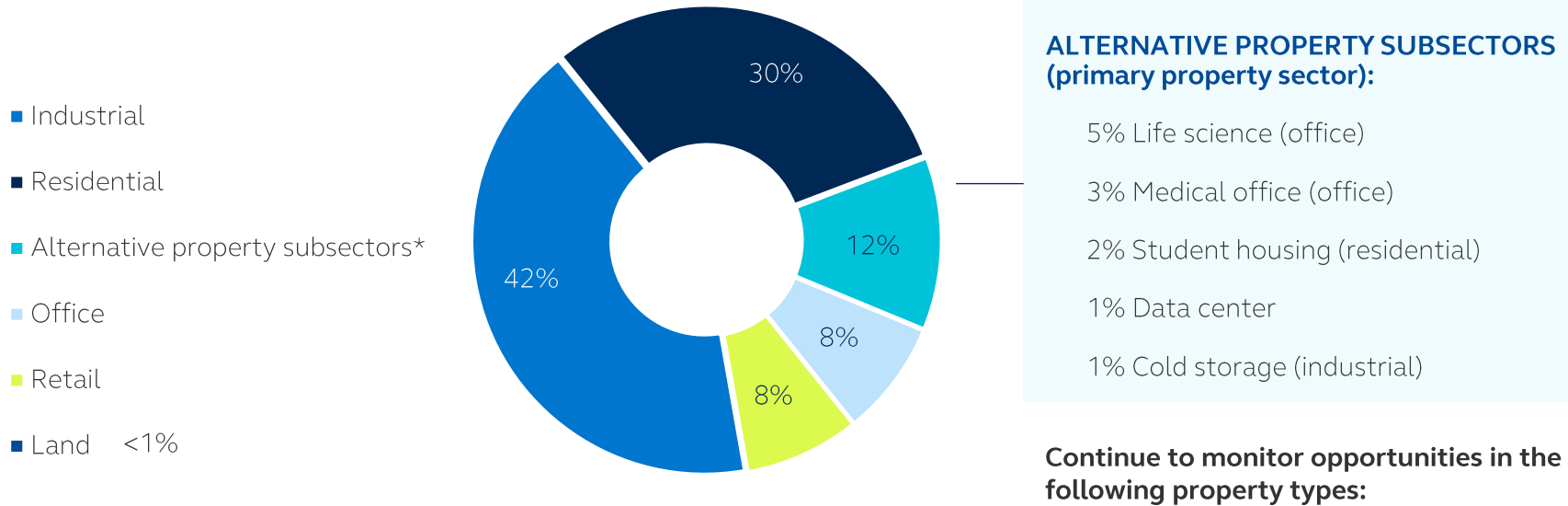


CHANTILLY DATA CENTER Washington, D.C

# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Property sector diversification

**89% of the Fund invested in industrial, residential, grocery anchored retail, and alternatives**



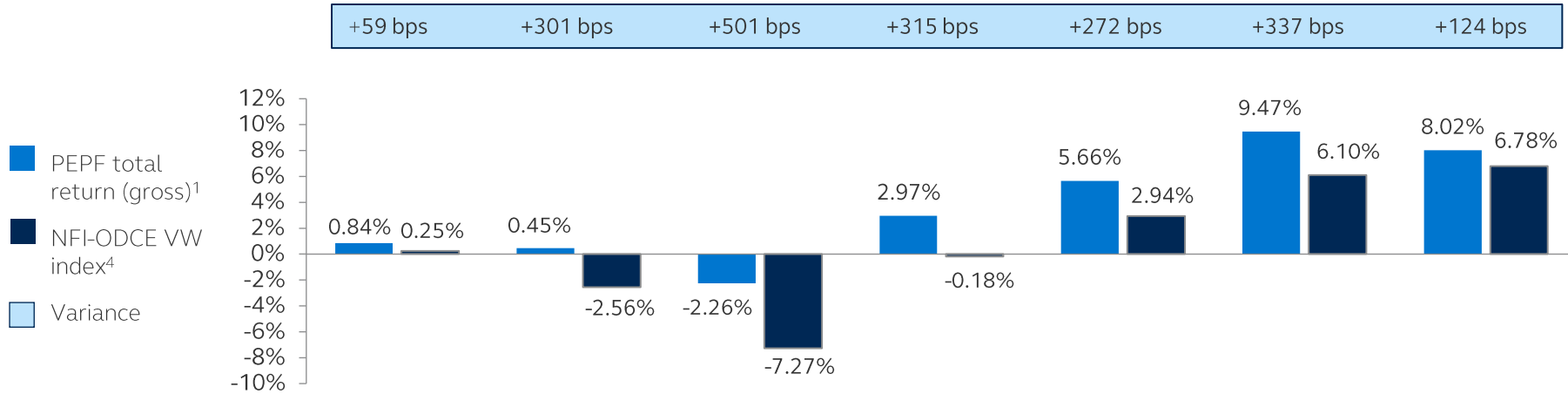
As of 30 September 2024.

\*Alternative property subsectors are typically included within the primary property sectors.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Fund performance summary



Fund Returns	3 <sup>rd</sup> quarter 2024	Year-to-date	One year	Three years	Five years	10 years	Since inception <sup>5</sup>
<b>PEPF total return (net)<sup>2</sup></b>	0.57%	-0.39%	-3.35%	1.52%	4.28%	7.98%	6.34%
<b>PEPF dividend yield<sup>3</sup></b>	1.00%	3.00%	4.01%	4.00%	4.40%	5.58%	5.07%
<b>PEPF income return (gross)</b>	1.29%	3.98%	5.10%	4.30%	4.26%	4.87%	4.91%
<b>NFI-ODCE income return</b>	1.04%	3.08%	4.06%	3.71%	3.81%	4.12%	4.96%

As of 30 September 2024.

<sup>1</sup>Total Return (Gross) is levered, after Fund expenses and cash, but before fees. <sup>2</sup>Total Return (Net) is levered, after fees, Fund expenses and cash. Fees include asset management fees which range from 85-150 basis points and are billed outside the Fund, financing and incentive fees which are expensed, and development fees which are capitalized. The net figure expressed here was calculated by charging the actual annual asset management fee. Please see important information at the end of the presentation for the net total Fund return at the highest investment management fee level of 150 basis points.

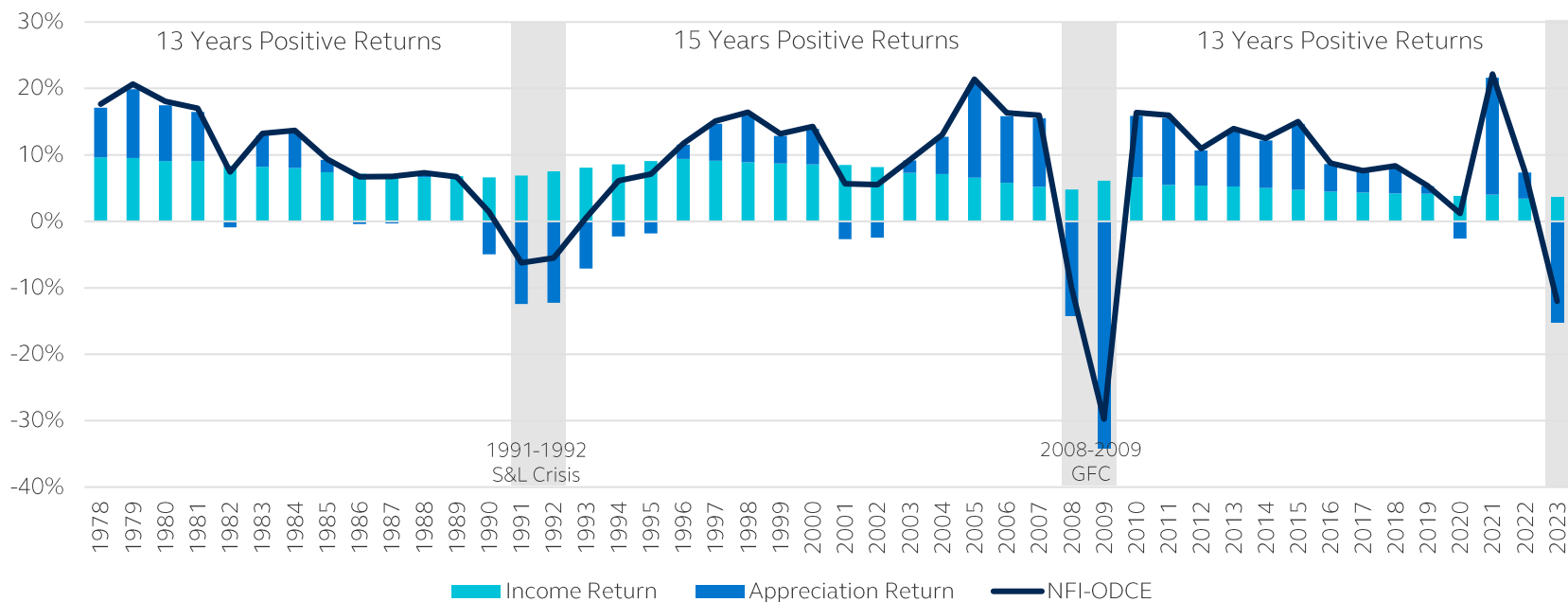
<sup>3</sup>Dividend Yield for the quarter is the quarterly dividend per Share divided by the beginning of quarter Share Price. YTD and One-Year Dividend Yield is the sum of quarterly Dividend Yields for the period. Three-Year, Five-Year and Since Inception Dividend Yield is the average quarterly Dividend Yield for the period times four. Dividend yield of the Fund is only one component of expected performance and is not and should not be viewed as a statement of the future performance of the Fund. <sup>4</sup>The NFI-ODCE (NCREIF Fund Index - Open-End Diversified Core Equity) is a gross fund-level capitalization weighted, time-weighted return index. <sup>5</sup>Since Inception Returns from 18 May 2004. Returns over one year are annualized. As with all real estate investments, past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. The ultimate returns realized by the Fund will depend on numerous factors, which are subject to uncertainty.

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# NFI-ODCE Historical Performance

## In the past, value corrections have set the stage for extended periods of positive total returns

- The average annual return of NFI-ODCE is 8.0% since its inception in 1978
- Only 5 out of 45 calendar years have seen a negative total return; excluding these 5 years, the average annual return since inception is 11.2%
- Value correction could set the stage for another positive run



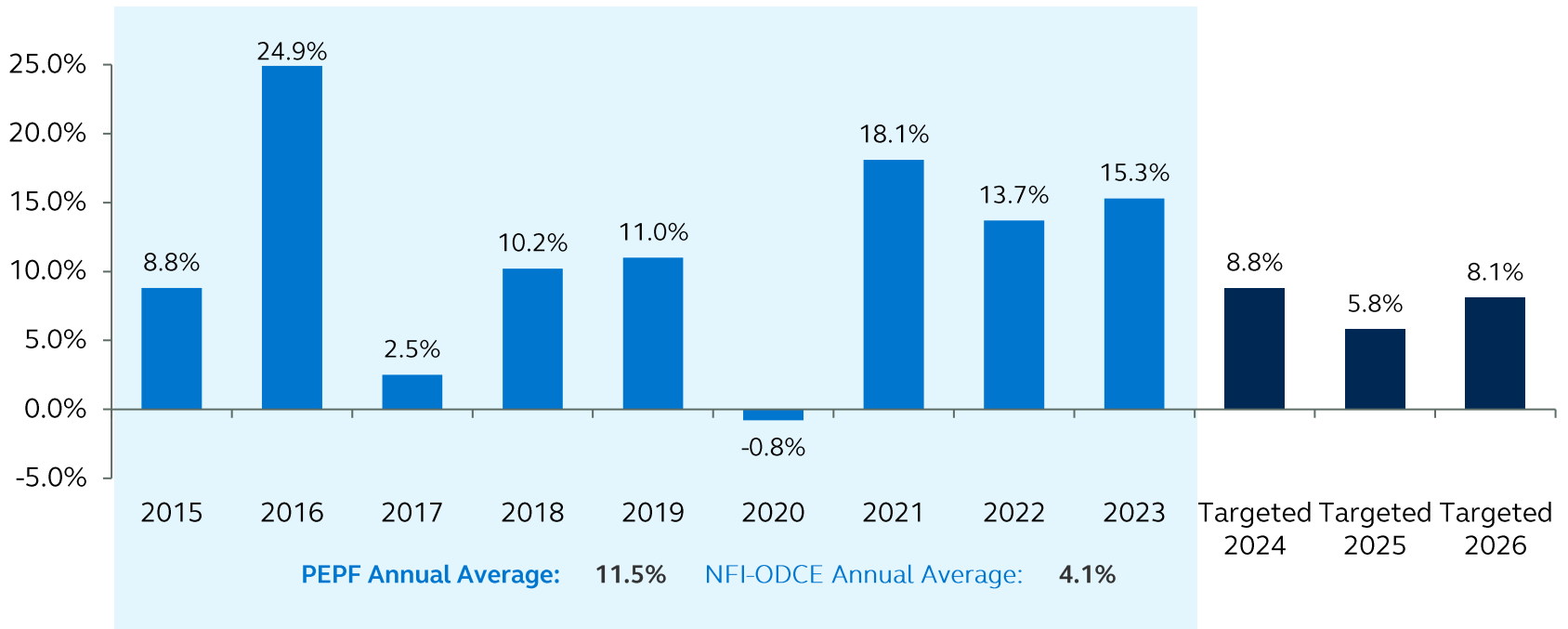
Source: NFI-ODCE, 30 September 2024 & NCREIF, Principal Real Estate. Past performance of the index does not guarantee future results. Performance shown does not reflect any product from Principal. Investors cannot invest directly in an index. The views expressed regarding events in 2023 that could set the stage for another positive return cycle in the NFI index are the views and opinions of Principal Real Estate Investors and are subject to change without notice.

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PRINCIPAL ENHANCED PROPERTY FUND, LP

# Same property net operating income growth

## Same-property NOI growth, year-over-year period



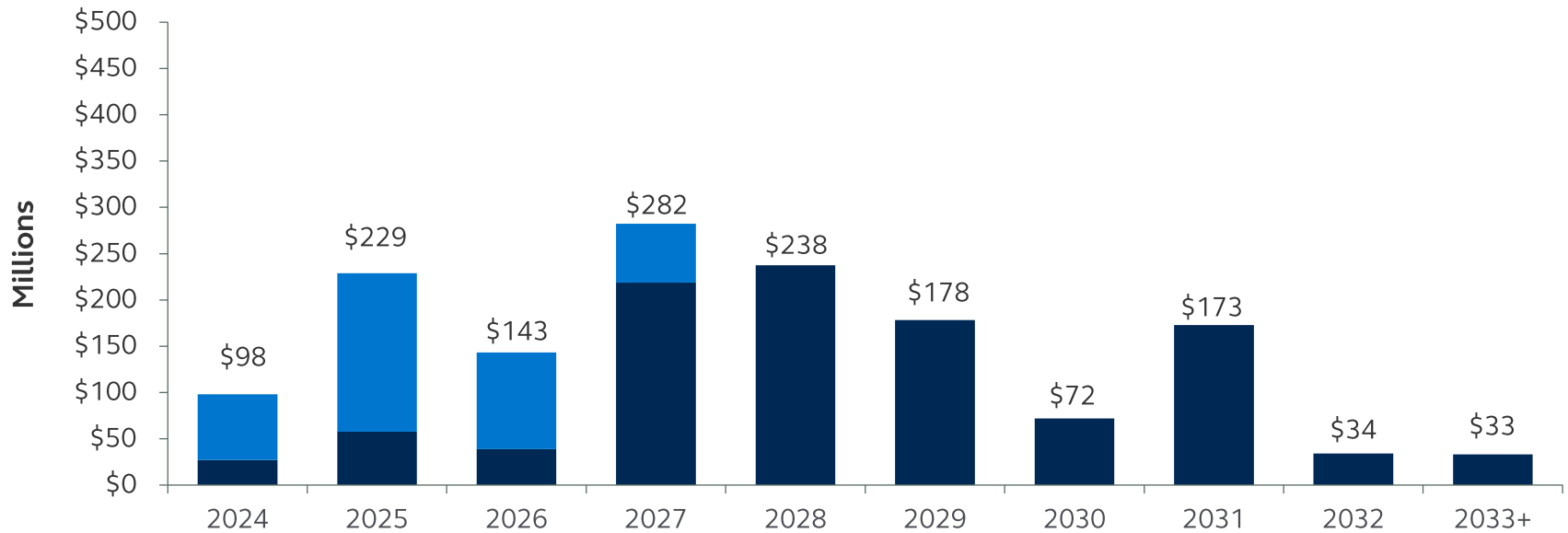
As of 30 September 2024.

Existing portfolio is defined as all assets owned by the Fund as of 31 December 2023 that were also owned at the beginning of 2023. Estimates for 2024 through 2025 assume all of the same assets are also owned by the Fund through 31 December 2025. Estimates are based on discounted cash flow models generated by Fund’s independent Valuation Consultant and assume no early lease terminations, no events of payment default and all expiring leases during the projection periods are re-leased at the assumed then current market rates. Estimates have been prepared and set out for illustrative purposes only and do not in any manner constitute a guarantee, promise, projection, forecast, or representation as to the future and actual events and results may differ materially. See “Notes to Presentation.”

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# Debt summary

## Debt maturities



	Interest rate	% of total debt
Fixed interest rate obligations	3.3%	72%
Floating interest rate obligations	6.9%	28%
<b>Total obligations</b>	<b>4.3%</b>	<b>100%</b>

As of 30 September 2024.

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# Why invest in the Principal Enhanced Property Fund

## Performance Track Record<sup>1</sup>

- Gross total return has exceeded benchmark for 13 consecutive calendar years
- Above benchmark income return
- 5.07% dividend yield since inception<sup>2</sup>

## Research-driven Positioning

- 89% of the Fund invested in industrial, residential, grocery anchored retail, and alternatives
- Minimal exposure to traditional office (3.4% of NAV)
- Overweight west and south Regions
- Underweight gateway markets

As of 30 September 2024.

<sup>1</sup>Past performance is not a reliable indicator of future performance. Please see the Fund performance summary on page 22 for the Fund performance since inception and the current and historical dividend yield of the Fund.

<sup>2</sup>This dividend yield is subject to change and is not guaranteed. Dividend yield of the Fund is only one component of expected performance and is not and should not be viewed as a statement of the future performance of the Fund. See page 19 for the gross and net performance of the Fund.

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## Strong alignment with stable sponsor

- Fund portfolio managers have been with Principal over 20 years on average
- Part of fee based on exceeding 11% hurdle over extended time periods

# Portfolio and investment summaries



# Portfolio summary (1 of 3)

Property	MSA	Acquisition date	Area SF	Occupancy	Value <sup>1</sup> (\$MM)
1290 Broadway	Denver	08/22/2005	252,230	78.3%	\$22.9
Bay Center	Oakland	06/01/2007	330,279	59.6%	\$193.4
Piedmont Office	Charlotte	10/18/2007	416,233	98.0%	\$109.6
100 St. Paul	Denver	07/14/2016	147,939	100.0%	\$67.8
Monument III	Washington, D.C.	08/09/2017	195,314	83.4%	\$34.9
3701 Wayzata	Minneapolis	12/13/2018	308,681	99.1%	\$38.6
Broadway Tower	Portland	03/03/2020	171,207	100.0%	\$69.7
Bellevue South Medical Office	Seattle	08/18/2009	45,495	100.0%	\$38.5
UCLA Health	Los Angeles	10/04/2021	32,418	100.0%	\$26.0
313 Speen	Boston	12/28/2021	59,205	96.1%	\$19.9
Wexford Medical	Pittsburgh	12/21/2021	44,772	100.0%	\$14.1
Bee Cave	Austin	06/15/2022	42,000	89.6%	\$19.8
<b>Office Subtotal</b>			<b>2,045,773</b>	<b>88.3%</b>	<b>\$655.2</b>
Chantilly Data Center	Washington, D.C.	12/24/2023	145,409	75.9%	\$59.2
<b>Other Subtotal</b>			<b>145,409</b>	<b>75.9%</b>	<b>\$59.2</b>
Baybrook Square	Houston	06/17/2005	310,135	93.8%	\$75.3
Ballard Blocks I	Seattle	07/02/2009	131,965	98.4%	\$26.2
Ballard Blocks II	Seattle	03/31/2009	116,430	99.1%	\$32.7
Best Buy	Seattle	07/03/2007	45,000	100.0%	\$20.1
Piedmont Retail	Charlotte	10/18/2007	73,258	92.6%	\$25.2
Bellevue North	Seattle	08/18/2009	74,087	100.0%	\$40.2
Bellevue South Retail	Seattle	08/18/2009	137,938	97.9%	\$71.1
The Launch	Boston	06/09/2015	232,147	98.3%	\$56.3
<b>Retail Subtotal</b>			<b>1,120,960</b>	<b>96.9%</b>	<b>\$347.1</b>

As of 30 September 2024.

<sup>1</sup>Value reflects the Fund's ownership interests.

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# Portfolio summary (2 of 3)

Property	MSA	Acquisition date	Area SF	Occupancy	Value <sup>1</sup> (\$MM)
Mid-South Logistics Center	Nashville	10/17/2006	1,531,016	100.0%	\$157.3
Oakesdale Bldg. D	Seattle	01/16/2007	59,234	100.0%	\$16.5
Oakesdale	Seattle	01/16/2007	534,106	100.0%	\$125.3
Bay Area Business Park (Phase I)	Houston	01/17/2007	1,179,960	100.0%	\$138.1
Bay Area Business Park (Phase II)	Houston	01/17/2007	829,415	100.0%	\$102.1
Bay Area Business Park (Phase III)	Houston	02/11/2019	1,333,120	100.0%	\$162.2
Cascade Distribution Center	Portland	12/14/2007	303,626	100.0%	\$47.4
East Valley Commerce Center (Phase I)	Phoenix	07/09/2015	349,049	100.0%	\$55.4
East Valley Commerce Center (Phase II)	Phoenix	08/29/2018	363,600	100.0%	\$56.0
East Valley Commerce Center (Phase III)	Phoenix	12/22/2020	406,575	100.0%	\$74.0
Tech Distribution Center	Raleigh	07/08/2016	245,000	100.0%	\$38.6
Tricenter North V	Raleigh	07/08/2016	203,385	100.0%	\$32.6
San Leandro Business Center	Oakland	12/16/2016	552,636	100.0%	\$158.9
Westpark 85 (Phase I)	Charlotte	01/25/2017	460,520	90.2%	\$67.2
Westpark 85 (Phase II)	Charlotte	01/25/2017	566,800	100.0%	\$64.9
Power Secure	Raleigh	11/01/2017	258,060	100.0%	\$41.4
XR1 International	Salt Lake City	08/03/2021	457,320	100.0%	\$62.7
Whisper Hills West	Austin	08/19/2021	208,387	23.8%	\$19.9
Denton ICC 35	Dallas	09/02/2021	1,193,276	0.0%	\$82.3
Hitachi Hillsboro	Portland	12/09/2021	195,546	100.0%	\$45.2
I-76 Commerce Center	Denver	01/14/2022	618,480	100.0%	\$51.6
Hillview	Louisville	07/01/2022	443,822	100.0%	\$43.5
Creekside Logistics	Nashville	08/26/2022	370,890	24.1%	\$65.3
Osceola Logistics	Orlando	09/17/2024	280,800	100.0%	\$54.9
<b>Industrial Subtotal</b>			<b>12,944,623</b>	<b>87.0%</b>	<b>\$1,763.3</b>

As of 30 September 2024.

<sup>1</sup>Value reflects the Fund's ownership interests.

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# Portfolio summary (3 of 3)

Property	MSA	Acquisition date	Units/Acres	Occupancy	Value <sup>1</sup> (\$MM)
Coda	Denver	04/18/2013	182	96.9%	\$66.4
Shortbread Lofts	Raleigh	08/05/2015	85	98.9%	\$59.3
The Courts at Spring Mill Station	Philadelphia	10/07/2015	385	93.2%	\$120.3
Solaris Key	Tampa	05/12/2016	426	95.5%	\$132.6
The Marke of Elmhurst	Chicago	11/20/2017	164	97.4%	\$61.0
Elan City Center	Raleigh	09/18/2018	213	94.2%	\$54.1
Alta Clara at the Fells	Boston	11/01/2018	261	93.8%	\$126.5
7140 Optima Kierland	Phoenix	02/13/2019	213	90.1%	\$124.4
7160 Optima Kierland	Phoenix	02/13/2019	150	93.3%	\$51.2
7190 Optima Kierland	Phoenix	08/06/2021	216	82.4%	\$152.3
Spectator	Atlanta	06/12/2019	281	95.4%	\$83.3
Dash at Downers Grove	Chicago	10/01/2021	167	88.3%	\$58.5
Bella Terra	Seattle	01/21/2022	235	97.0%	\$98.2
Vivo on Harbor	Los Angeles	03/04/2022	-	N/A	\$53.5
The Maxwell	Orlando	08/16/2022	311	23.6%	\$77.2
<b>Residential Subtotal</b>			<b>3,289</b>	<b>86.7%</b>	<b>\$1,318.8</b>
Bell Yard Old Settlers	Austin	06/09/2022	19	N/A	\$7.4
<b>Land Subtotal</b>			<b>19</b>	<b>N/A</b>	<b>\$7.4</b>
<b>Total portfolio</b>			<b>16,256,765 SF 3,289 units 19 acres</b>	<b>87.6%</b>	<b>\$4,151.0</b>

As of 30 September 2024. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. See "Notes to Presentation." <sup>1</sup>Value reflects the Fund's ownership interests

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Development summary

Under Construction	Type	Size	Location	Estimated cost <sup>1</sup>	Construction completion
Vivo on Harbor	Residential	137 Units	Los Angeles	\$67.5 M	1Q2025
<b>Total development activity</b>				<b>\$67.5 M</b>	



**Vivo on Harbor**

As of 30 September 2024.

<sup>1</sup>Value reflects the Fund's share of the estimated development costs.

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# Pillars of Responsible Property Investing (PRPI)

## Principal Real Estate's Private Equity and Private Debt Sustainability Platform

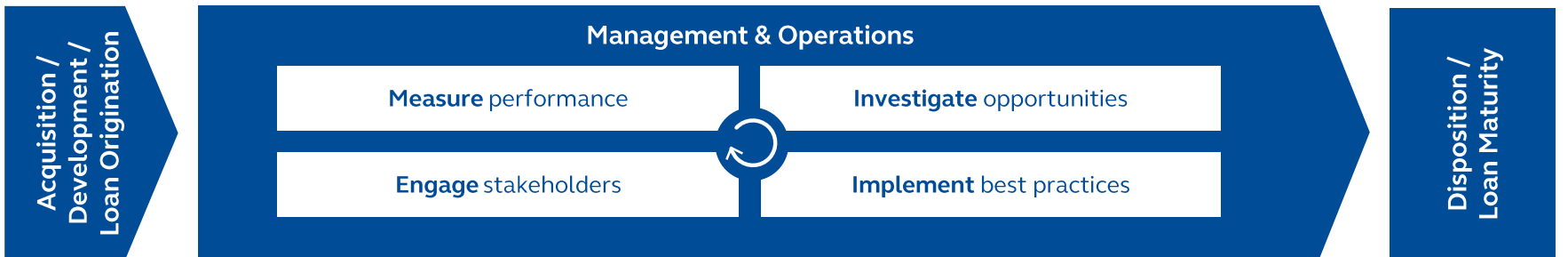
VISION

Through our commitment to responsible property investing and strong governance practices, we seek to invest in and lend on real estate that delivers positive financial and sustainability outcomes for all stakeholders while promoting health and wellbeing for tenants and residents, minimizing environmental impacts, and enhancing the communities where we invest.

PILLARS



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# Responsible property investing

## At the end of 2020<sup>1</sup>, PEPF had achieved:








- 20.9% reduction in Greenhouse Gas emissions
- 15.3% energy use reduction
- 12.2% water use reduction

## GRESB

- **Green Star designation**, 11 consecutive years (2014 – 2024)<sup>2</sup>
- Ranked in the **top 20** - U.S. Diversified funds for 9 consecutive years (2013 – 2021)<sup>3</sup>
- **4-Star rating**, six consecutive years (2016 – 2021)<sup>3</sup>

In order to receive a ranking, the Firm paid GRESB an application fee to be evaluated and use the ranking.

Nine consecutive **ENERGY STAR Partner of the Year** awards (2016-2024), including our seventh **Sustained Excellence Award** in 2023.<sup>4</sup>

2035 Targets <sup>5</sup> <i>(2019 baseline)</i>		Target	PEPF Performance <i>as of 4Q 2023</i>
 Greenhouse gas emissions reduction		- 40%	+ 1.6%
 Energy use intensity <sup>6</sup>		- 20%	- 3.8%
 Water use intensity <sup>6</sup>		- 20%	- 15.5%
 Waste diversion		20%	21.4%
 Renewable energy		20%	0%
 Building certifications <sup>7</sup>		50%	41.8%
 Data coverage for energy, water, and waste		50%	Energy: 52.4% Water: 80.5% Waste: 46.8%

**2050 Target:** Net Zero Greenhouse Gas Emissions



**24 LEED** certified  
**10 IREM CSP** certified  
**3 Fitwel** certified  
**6 ENERGY STAR** certified  
**1 NGBS** certified  
**3 CalGreen** certified  
 In order to receive the certifications, the Firm paid an application fee to be evaluated and use the ranking.

<sup>1</sup>Targets ended 12/31/2020, baselines were individually set and generally date back to 2008 (irrespective of potentially earlier acquisition date); new targets have since been established for 2035 performance. There is no guarantee that these targets will be achieved. <sup>2</sup>2024 GRESB assessment for the Principal Enhanced Property Fund, data as of 31 December 2023. <sup>3</sup>2013-2021 GRESB assessments for the Principal Enhanced Property Fund, data as of 31 December 2012 to 31 December 2020. <sup>4</sup>Each year, the EPA honors organizations that have made outstanding contributions to protecting the environment through energy efficiency. March 2024, U.S. Environmental Protection Agency. <sup>5</sup>Baselines are individually set for each property depending on data availability and property acquisition/development date. The first 12 months of available data on or after calendar year 2019 are utilized as the baseline for each asset. <sup>6</sup>Energy and water reduction goals are measured using energy/water intensity, defined as energy/water per square foot. <sup>7</sup>Building certifications include new development and operational asset certifications for all sectors within the portfolio, by number of assets. Certifications approved as of 12/31/2023.

## RESPONSIBLE PROPERTY INVESTING

# PEPF Initiatives

- Progress towards 2035 ESG targets & initiatives to improve GRESB score:
  - Assess opportunities for establishing utility direct data collection, shadow meters, and renewable energy.
  - Increase the number of certified buildings from 40% of the portfolio to 45% .
  - Engage tenants in ESG activities and continue to implement green lease language on new and renewing leases.
  - Maintain or improve energy efficiencies and environmentally friendly practices across the Fund.
- Physical climate risk and transition regulations risk analysis for 100% of new office, retail, industrial, and residential acquisitions and development deals (analysis to be conducted on other property types as applicable).
- Complete portfolio-level CRREM transition risk modeling and assess building efficiency ordinance risk. Prioritize stranded assets and assets with near-term compliance deadlines for additional decarbonization initiatives.
- Report in alignment with SFDR Article 8 classification, and prioritize transparent reporting on ESG factors through standard reporting frameworks like GRESB.
- Incorporate property sustainability progress review in quarterly meetings. All asset managers now include a summary of each property's sustainability status in the data submission.

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## PROPERTY SPOTLIGHT

### Optima Kierland • Phoenix, AZ Phoenix's first IGCC project



Optima Kierland was the first International Green Construction Code (IGCC) project for the city of Phoenix. The Optima projects were created using technologically advanced building materials, as well as a variety of energy-efficient and CO2 emission-reduction design aspects, and water conservation measures.

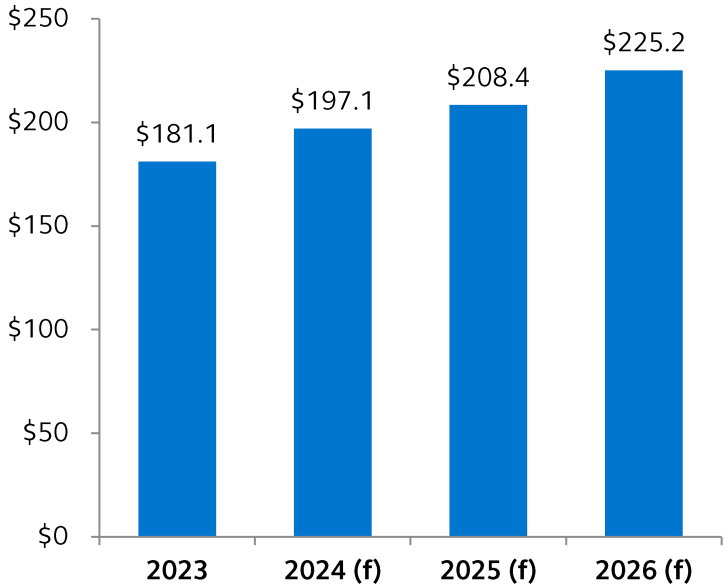
The most visible feature is its next-generation vertical landscape system, which includes self-contained irrigation and drainage that enables plants at the edge of each floor to grow both up and over the building.

The lush landscaping was designed not just for looks, but to reduce ambient temperature, mitigating the heat-island effect. The Optima team worked closely with Dr. Chris Martin from Arizona State University to develop a plant palette that thrives in the desert climate and is sensitive to the water demands. The outcome is a microclimate that lowers the ambient temperature from five to nine degrees at the project.

# Estimated growth of net operating income (NOI)

## Existing portfolio<sup>1</sup> estimated NOI

(\$U.S. millions)



Reflects 24% cumulative NOI growth through 2026

## Expected drivers of NOI growth from existing assets

Stabilized assets	\$16M
Industrial	\$10M
Residential	\$7M
Retail	\$4M
Office	-\$5M
Value-Add/development assets	\$28M

- 7190 Optima Kierland
- Denton ICC 35
- Whisper Hills West
- Vivo on Harbor
- Bay Center
- The Maxwell
- Creekside Logistics

**Total estimated NOI growth by 2026 \$44M**

As of 30 September 2024.

<sup>1</sup>Existing portfolio is defined as all assets owned by the Fund as of 31 December 2023 that were also owned at the beginning of 2023. Estimates for 2024 through 2026 assume all of the same assets are also owned by the Fund through 31 December 2026. Estimates are based on discounted cash flow models generated by Fund's independent Valuation Consultant and assume no early lease terminations, no events of payment default and all expiring leases during the projection periods are re-leased at the assumed then current market rates. Estimates have been prepared and set out for illustrative purposes only and do not in any manner constitute a guarantee, promise, projection, forecast of, or representation as to, the future and actual events and results may differ materially. See "Notes to Presentation."



# PRINCIPAL ENHANCED PROPERTY FUND, LP

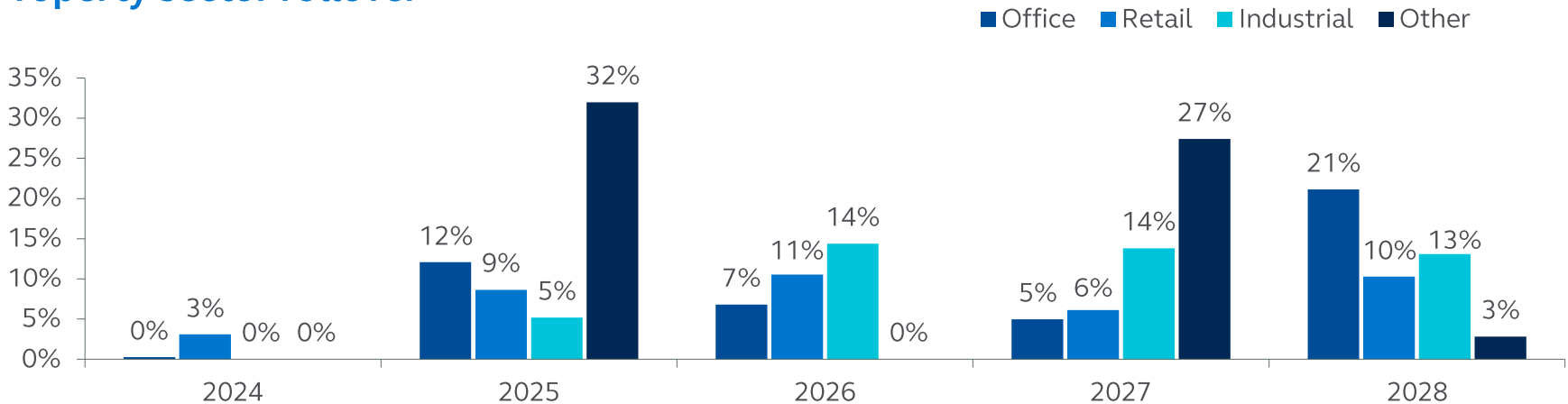
## Expected lease rollover

### Portfolio rollover (excluding residential)<sup>1</sup>

Lease expiration	Vacant <sup>2</sup>	2024	2025	2026	2027	2028	Thereafter
Area SF	1,902,036	40,088	1,060,076	2,116,898	1,995,452	2,243,775	6,898,440
Annual percentage <sup>3</sup>	12%	0%	7%	13%	12%	14%	42%
Cumulative percentage <sup>3</sup>	12%	12%	18%	31%	44%	58%	100%

<sup>1</sup>Portfolio rollover shows when leases are scheduled to expire and assumes tenants fulfill their signed lease commitments. <sup>2</sup>Current vacancy does not include signed leases where tenant has yet to occupy space. <sup>3</sup>Annual and cumulative percentages shown are based on the total square footage of the expiring leases in the periods shown divided by current square footage in the Portfolio excluding residential. Estimates are based on signed leases and assumes fulfillment.

### Property sector rollover<sup>4</sup>



As of 30 September 2024.

<sup>4</sup>Reflects annual percentage of lease expirations for each property sector based on the current property sector square footage. Estimates have been prepared and set out for illustrative purposes only and do not in any manner constitute a guarantee, promise, projection, forecast of, or representation as to, the future and actual events and results may differ materially. See "Notes to Presentation."

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Largest 10 assets

Property	MSA	Sector	% Of gross real estate assets	Occupancy
Bay Area Business Park	Houston	Industrial	9.7%	100.0%
Optima Kierland	Phoenix	Residential	7.9%	87.7%
Bay Center	Oakland	Life Science	4.7%	59.6%
East Valley Commerce Center	Phoenix	Industrial	4.5%	100.0%
Bellevue	Seattle	Medical Office/Retail	4.1%	99.1%
San Leandro Business Center	Oakland	Industrial	3.8%	100.0%
Mid-South Logistics Center	Nashville	Industrial	3.8%	100.0%
Oakesdale	Seattle	Industrial	3.4%	100.0%
Piedmont	Charlotte	Office/Retail	3.2%	97.2%
Solaris Key	Tampa	Residential	3.2%	95.5%

For a complete list of the Fund's investments, see "Portfolio Summary" pages.



**BAY AREA BUSINESS PARK**



**OPTIMA KIERLAND**



**PIEDMONT TOWN CENTER**

As of 30 September 2024.

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Our total Fund return (net) has **exceeded the ODCE Benchmark** 14 out of 19 calendar years

As of 31 December 2023.

<sup>1</sup>Total Returns (net) are levered, after fees, Fund expenses and cash. Fees include asset management fees, which range from 85-150 basis points and are billed outside the Fund, financing and incentive fees which are expensed, and development fees which are capitalized. The net figures expressed here were calculated by charging the actual annual asset management fee. Please see Additional information section at the end of the presentation for the net total Fund return at the highest investment management fee level of 150 basis points. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. See "Total Fund return (net)."

<sup>2</sup>The NFI-ODCE (NCREIF Fund Index - Open-End Diversified Core Equity) is a net fund-level capitalization weighted, time-weighted return index.

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## Annual performance summary

Year end	Total Fund return (net) <sup>1</sup>	NFI-ODCE return (net) <sup>2</sup>
2023	-10.64%	-12.74%
2022	6.43%	6.55%
2021	25.99%	21.02%
2020	0.80%	0.34%
2019	6.83%	4.39%
2018	9.48%	7.36%
2017	9.34%	6.66%
2016	13.43%	7.79%
2015	20.32%	13.95%
2014	13.80%	11.46%
2013	17.58%	12.90%
2012	12.60%	9.79%
2011	16.91%	14.96%
2010	12.63%	15.26%
2009	-43.72%	-30.40%
2008	-15.70%	-10.70%
2007	12.82%	14.84%
2006	16.95%	15.27%
2005	23.69%	20.15%

# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Representative office properties



### 100 ST. PAUL

Denver, CO

#### Property summary:

Property type	Office
Net rentable area	147,939 SF
Leasing status	100%
Value	\$67,800,000



### BAY CENTER

Oakland, CA

#### Property summary:

Property type	Life Sciences
Net rentable area	330,279 SF
Leasing status	60%
Value	\$193,400,000

As of 30 September 2024.

Reflects PEPF's ownership interest. For a complete list of the Fund's investments, see "Portfolio Summary" pages. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. See "Notes to Presentation." Property values rounded to nearest hundred thousand.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Representative office properties



### PIEDMONT TOWN CENTER

Charlotte, NC

#### Property summary:

Property type	Office
Net rentable area	416,233 SF
Leasing status	98%
Value	\$109,600,000



### BROADWAY TOWER

Portland, OR

#### Property summary:

Property type	Office
Net rentable area	171,207 SF
Leasing status	100%
Value	\$69,700,000

As of 30 September 2024.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Representative medical office properties



### Bellevue South

Seattle, WA

#### Property summary:

Property type	Medical Office
Net rentable area	45,495 SF
Leasing status	100%
Value	\$38,500,000



### UCLA Health

Los Angeles, CA

#### Property summary:

Property type	Medical Office
Net rentable area	32,418 SF
Leasing status	100%
Value	\$26,000,000

As of 30 September 2024.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Representative retail properties



### BAYBROOK SQUARE

Houston, TX

#### Property summary:

Property type	Retail
Net rentable area	310,135 SF
Leasing status	94%
Value	\$75,300,000



### BELLEVUE NORTH

Seattle, WA

#### Property summary:

Property type	Retail
Net rentable area	74,087 SF
Leasing status	100%
Value	\$40,200,000

As of 30 September 2024.

Reflects PEPP's ownership interest. For a complete list of the Fund's investments, see "Portfolio Summary" pages. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. See "Notes to Presentation." Property values rounded to nearest hundred thousand.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Representative retail properties



### THE LAUNCH

Boston, MA

#### Property summary:

Property type	Retail
Net rentable area	232,147 SF
Leasing status	98%
Value	\$56,300,000



### BALLARD BLOCKS I

Seattle, WA

#### Property summary:

Property type	Retail
Net rentable area	131,965 SF
Leasing status	98%
Value	\$26,300,000

As of 30 September 2024.

Reflects PEPF's ownership interest. For a complete list of the Fund's investments, see "Portfolio Summary" pages. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. See "Notes to Presentation." Property values rounded to nearest hundred thousand.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Representative industrial properties



### OAKESDALE

Seattle, WA

#### Property summary:

Property type	Industrial
Net rentable area	593,340 SF
Leasing status	100%
Value	\$141,800,000



### BAY AREA BUSINESS PARK

Houston, TX

#### Property summary:

Property type	Industrial – 3 Phases
Net rentable area	3,342,495 SF
Leasing status	100%
Value	\$402,400,000

As of 30 September 2024.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Representative industrial properties



### SAN LEANDRO BUSINESS CENTER

Oakland, CA

#### Property summary:

Property type	Industrial
Net rentable area	552,636 SF
Leasing status	100%
Value	\$158,900,000



### MID-SOUTH LOGISTICS CENTER

Nashville, TN

#### Property summary:

Property type	Industrial
Net rentable area	1,531,016 SF
Leasing status	100%
Value	\$157,300,000

As of 30 September 2024.

Reflects PEPF's ownership interest. For a complete list of the Fund's investments, see "Portfolio Summary" pages. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. See "Notes to Presentation." Property values rounded to nearest hundred thousand.

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# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Representative residential properties



### OPTIMA KIERLAND

Phoenix, AZ

#### Property summary:

Property type	Residential – 3 Phases
Number of units	579
Leasing status	88%
Value	\$327,900,000



### SOLARIS KEY

Tampa, FL

#### Property summary:

Property type	Residential
Number of units	426
Leasing status	96%
Value	\$132,600,000

As of 30 September 2024.

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# Representative alternative properties



## Osceola Logistics

Orlando, FL

### Property summary:

Property type	Cold Storage
Net rentable area	280,800 SF
Leasing status	100%
Value	\$54,900,000

As of 30 September 2024.

Reflects PEPF's ownership interest. For a complete list of the Fund's investments, see "Portfolio Summary" pages. Past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. See "Notes to Presentation." Property values rounded to nearest hundred thousand.

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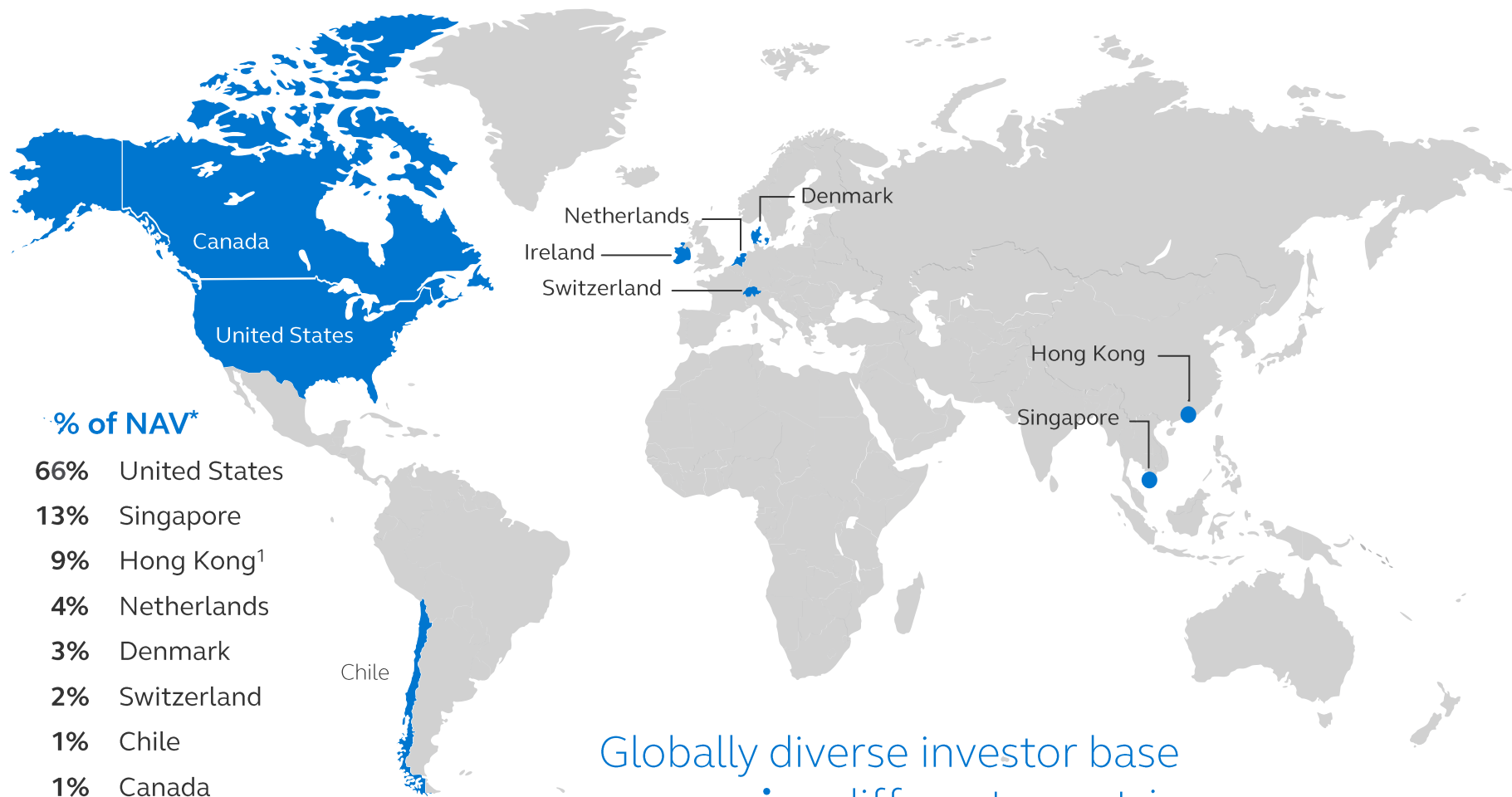
## Chantilly Data Center

Washington D.C.

### Property summary:

Property type	Data Center
Commissioned power	8 MW
Under construction	16 MW
Leasing status	76%
Value	\$59,200,000

# PEPF client locations



## % of NAV\*

66%	United States
13%	Singapore
9%	Hong Kong <sup>1</sup>
4%	Netherlands
3%	Denmark
2%	Switzerland
1%	Chile
1%	Canada
1%	Ireland

Globally diverse investor base  
across **nine** different countries

As of 30 September 2024. <sup>1</sup>Hong Kong, SAR (China). \*Due to rounding, percentages may not always add up to 100%.

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# Fund terms and governance

## PRINCIPAL ENHANCED PROPERTY FUND, LP

# Summary of account terms

<b>Inception date</b>	18 May 2004
<b>Legal structure</b>	Delaware limited partnership; each investment structured as a domestically controlled REIT
<b>Investors</b>	U.S. and non-U.S. <sup>1</sup> pension funds, foundations, endowments and private investors
<b>Minimum investment</b>	\$1.0 million
<b>Contributions</b>	Monthly
<b>Distributions</b>	Quarterly with re-investment option
<b>Redemptions<sup>2</sup></b>	In the absence of any withdrawal limitation, quarterly with 90 days' notice

<sup>1</sup>Any sales to non-U.S. and Canadian investors are not through Principal Funds Distributor, Inc.

<sup>2</sup>At the current time there are \$288.9 million of Redemption Shares outstanding. The Fund made a \$15.0 million payment in the third quarter to investors with outstanding Redemption Shares. Additionally, \$16.3 million of redemption requests were received in the third quarter that will become Redemption Shares on December 31.

The Fund's inbound queue ended third quarter at \$523.6 million.

This information is presented as a summary of principal terms only and is qualified in its entirety by reference to the Fund's Memorandum, limited partnership agreement and the subscription documents related thereto, which are provided to each prospective investor upon request and should be reviewed carefully prior to making an investment in the Fund. In the event that any terms described herein are inconsistent with or contrary to the terms of those agreements, those agreements shall control.

As of 30 September 2024

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# Investment guidelines

## Property type

- Industrial, Residential, Office, Retail and Other<sup>1</sup>
- 25% - 175% of NFI-ODCE VW index
- 10% minimum for three property types;  
50% maximum for four main property types;  
20% maximum for Other<sup>1</sup> property type

## Location

- Focus on 25 to 30 U.S. markets with MSA population > one million<sup>2</sup>
- No more than 20% of GAV in any MSA

## Structure

- Most assets (> 50%) acquired on direct basis
- Joint ventures with qualified partners considered if Fund has majority equity economic interest and appropriate liquidity and control mechanisms

## Hold/sell strategy

- Hold most assets for 2 to 10 years
- Continuously monitor market conditions to dictate sale timing

## Leverage

- Up to 50% LTV at portfolio level<sup>3</sup>
- Up to 75% LTV at individual asset level

<sup>1</sup>Other property type to include any sectors not included in the four main property categories according to NFI-ODCE

<sup>2</sup>The Fund can invest up to 10% in markets with population < one million.

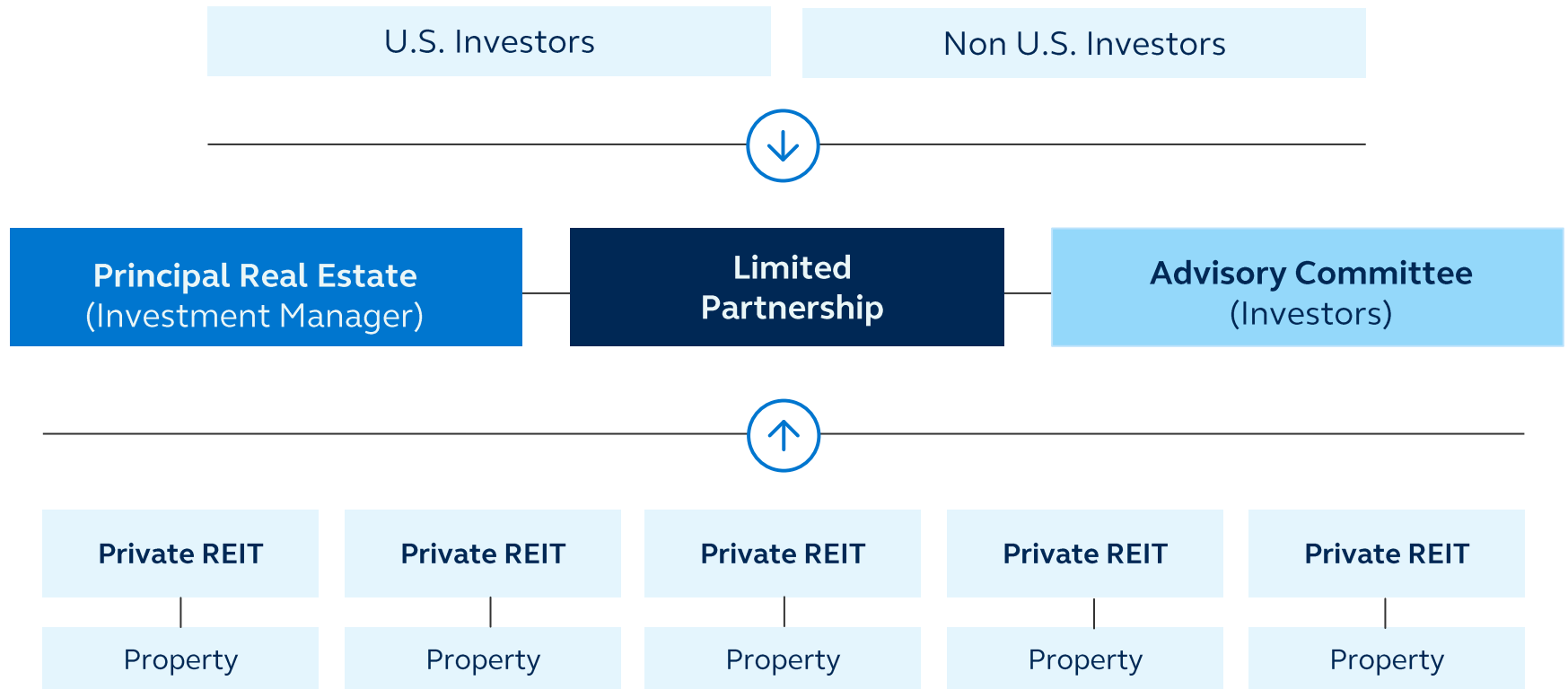
<sup>3</sup>May increase to 60% LTV at portfolio level for investor liquidity or capital expenditures.

This information is presented as a summary of principal terms only and is qualified in its entirety by reference to the Fund's Memorandum, limited partnership agreement and the subscription documents related thereto, which are provided to each prospective investor upon request and should be reviewed carefully prior to making an investment in the Fund. In the event that any terms described herein are inconsistent with or contrary to the terms of those agreements, those agreements shall control.



# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Fund structure



# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Fee structure

### Asset management fee

Based on current NAV<sup>1</sup> of each investor's interest in the Fund; payable quarterly in arrears

Total equity invested	Annual fee <sup>2</sup>
Up to \$1 million	150 bp
\$1 million up to \$5 million	140 bp
\$5 million up to \$10 million	130 bp
\$10 million up to \$50 million	120 bp
\$50 million up to \$100 million	110 bp
\$100 million up to \$150 million	100 bp
\$150 million up to \$300 million	85 bp
\$300 million and greater	80 bp

<sup>1</sup>Sales to investors outside of the US and Canada are not made through Principal Funds Distributor, Inc.

<sup>2</sup>Fee structure based on investor's total equity investment, net of redemptions at cost. In addition, for certain investors that are collective investment vehicles, such investor's Asset Management Fee may be different from the above stated schedule.

When a client increases the amount of their investment into a lower asset management fee tier, the entire balance is charged the lower fee level going forward.

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### Incentive fee

15% of excess over an 11% Fund level IRR (after fees and expenses); payable every three years; subject to 50% reserve/clawback

### Expenses

Fund pays formation, operating and management costs

# PRINCIPAL ENHANCED PROPERTY FUND, LP

## Fund management committee

Name	Role	Industry experience
Todd Everett	Real Estate Platform Management	39 years
John Berg	Portfolio Management	30 years
Devin Chen	Portfolio Management	28 years
Chris Duey	Portfolio Management	31 years
Erin Kerr	Real Estate Marketing	24 years
Sandra Heilman	Counsel	16 years
Brian Sandfort	Asset Management	28 years
Sara Hoffman	Financial Management and Reporting	24 years
Cara Underwood	Project Finance and Capital Markets	30 years
Rod Vogel	Acquisitions and Dispositions	38 years
Todd White	Portfolio Management	30 years

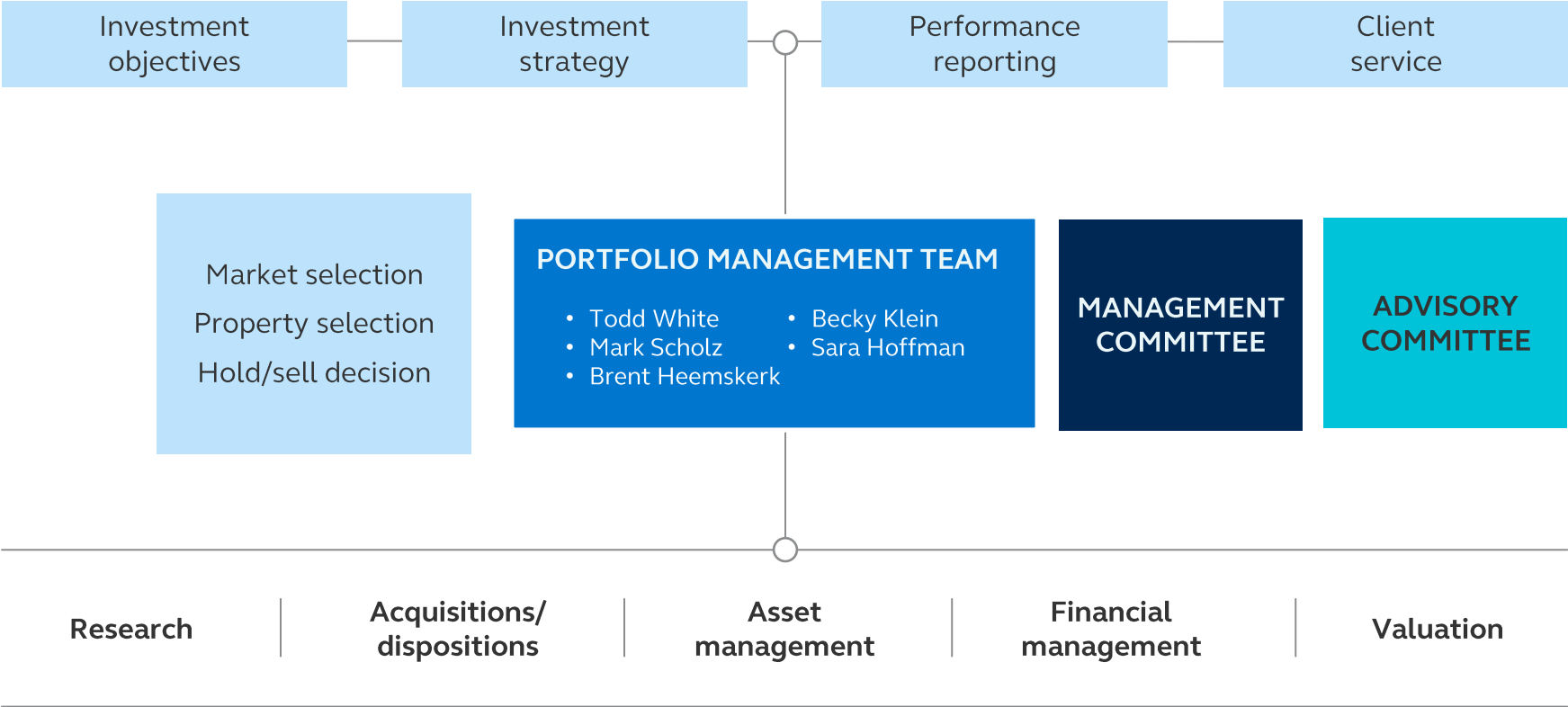
Members of the management committee have on average **of 29 years of industry experience** and **over 24 years of firm experience**

As of 30 September 2024.

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# Portfolio management process

## PRINCIPAL ENHANCED PROPERTY FUND, LP



## U.S. REAL ESTATE PORTFOLIO

# Risk management considerations and controls

**MANAGEMENT  
COMMITTEE**

**PORTFOLIO  
TEAM**

**ADVISORY  
COMMITTEE**

## Property and portfolio level

- Economy, Real Estate & Capital Markets
- Portfolio Diversification
- Risk & Return Parameters
- Property & Market Selection
- JV Structures → Liquidity & Control
- Property Management & Leasing
- Financing Strategy
- Hold / Sell Strategy
- Property Valuation
- Accounting & Financial Controls
- Property & Casualty Insurance

## Fund/account and investor level

- Investment Strategy & Guidelines
- Fund / Account Structure (e.g., LP, REIT)
- Investor Capital Flows → Liquidity
- Sources & Uses of Capital
- Quarterly Distributions
- Fund / Account-level Business Plan
- Fund / Account Valuation → Net Asset Value
- Return Attribution & Benchmark
- Legal, Audit, & Tax
- Reporting & Client Service
- Potential Conflicts of Interest

# Organizational overview

# Track record of Responsible Property Investing

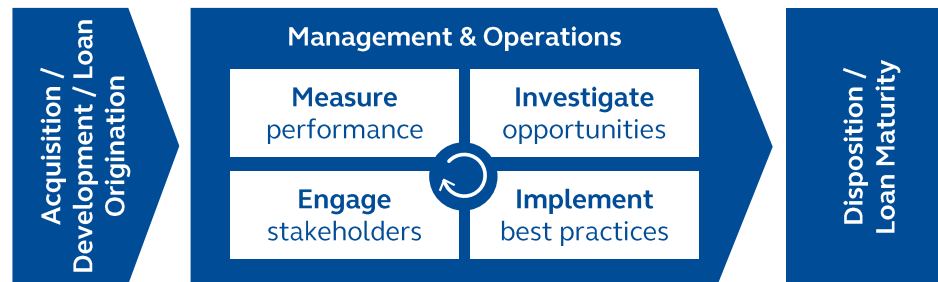
## Pillars of Responsible Property Investing

We strive to invest in and lend on real estate that delivers positive financial and sustainability outcomes while promoting health and wellbeing for tenants and residents, minimizing environmental impacts, and enhancing the communities where we invest.

### PILLARS



### CORNERSTONES



### FOUNDATION



<sup>1</sup>Targets ended 12/31/2020, baselines were individually set & generally date back to 2008 (irrespective of potentially earlier acquisition date). GHG = greenhouse gas. <sup>2</sup>Targets applicable to open-end discretionary private equity funds. Performance relative to a 2019 baseline. Baselines are individually set for each property depending on data availability and property acquisition/development date. The first 12 months of available data on or after calendar year 2019 will be utilized as the baseline for each asset. <sup>3</sup>50% of portfolio.

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## IMPACT

### Performance: 2020 Targets<sup>1</sup>

- 14.5% cumulative energy savings
- 21.2% cumulative GHG reduction
- 12.8% cumulative water savings

### 2035 Targets<sup>2</sup>

- 40% Greenhouse gas emissions
- 20% Energy use intensity
- 20% Water use intensity
- 20% Waste diversion
- 50% Data coverage
- 20% Use of renewable energy
- 50% Building certifications<sup>3</sup>

### 2050 Target

- Net Zero carbon emissions

# Aligned with our client's values

## Governance, ethics and risk

We empower our clients with choice and collaborate in a personal, customized way to support their values and goals.

## Flexible approach

Our adaptability to these issues allows us to offer options that follow a repeatable investment process within an evolving sustainable investing landscape.

## Portfolio-specific sustainable efforts

Our investment teams integrate sustainability characteristics across all actively managed asset classes where consistent with our fiduciary responsibility and clients' preferences.

<sup>1</sup>Source: 2024 Global Real Estate Sustainability Benchmark (GRESB) assessment for Principal Real Estate's European Core and Office strategies representing data from 1 January 2023 to 31 December 2023. Rating represents top 20% worldwide performance.

<sup>2</sup>Source: Energy Star, 2024 Energy Star Partner of the Year, awarded to Principal Real Estate Investors. Each year, the EPA honors organizations that have made outstanding contributions to protecting the environment through energy efficiency. March 2024, U.S. Environmental Protection Agency. <sup>3</sup>The U.S. Environmental Protection Agency (EPA) annually landlords and tenants who incorporate green leasing to drive high-performance and healthy buildings. <http://www.greenleaseleaders.com>.

## COMMITMENT AND RECOGNITION



Joined the United Nations Global Compact (January 2021)



Signatory to the Principles for Responsible Investment since 2010



GRESB 5-Star rating – European Core and European Office Strategies<sup>1</sup>  
In order to receive a ranking, the Firm paid GRESB an application fee to be evaluated and use the ranking.



ENERGY STAR Partner of the Year 2016-2024 Sustained Excellence 2018-2024<sup>2</sup>



GREEN LEASE LEADER Gold Recognition<sup>3</sup>  
Third consecutive award – 2017, 2020, 2023



# Diversity and inclusion are foundational to our culture

Principal is committed to **advancing inclusion, representation, accessibility, and equality** within our workplace, our business practices, and in the communities our employees and clients live and work.

## In the numbers: As of 12/31/2023

	Principal Asset Management	Principal Real Estate
Women / men global employees	41% / 59%	45% / 55%
People of color U.S. employees	13%	10%
Executive management group	36% women / 7% people of color	26% women / 11% people of color

## Principal Real Estate: Example initiatives

- Implementation of new D&I initiatives within the leadership team, investment committees, and task force groups
- Growth of Women in Real Estate (WIRE), a professional development program with more than 100 active members
- WIRE Mentoring Program
- Partnerships with organizations and colleges to recruit groups underrepresented in our fields for the Principal Real Estate internship program

## Principal Financial Group: Measuring progress

- Our **inclusion index** measures culture of learning, employees feeling supported and comfortable to be themselves, and feeling valued and respected. Our goal is to achieve an 80%+ inclusion score annually
- Our **diversity index** monitors our representation and progress across multiple leader teams, tracking advancement for our female and racially diverse employees in the U.S.
- Our **Voice of Employee** program helps us keep a pulse on employees' needs, quickly respond and make sure we are best positioned to serve our clients



[2023 Sustainability Report](#)

## Actively invested.

As a global leader in asset management, we are focused on harnessing the potential of every opportunity to secure an advantage for our clients.

### ABOUT PRINCIPAL ASSET MANAGEMENT

28<sup>th</sup> largest manager of worldwide institutional assets<sup>1</sup>

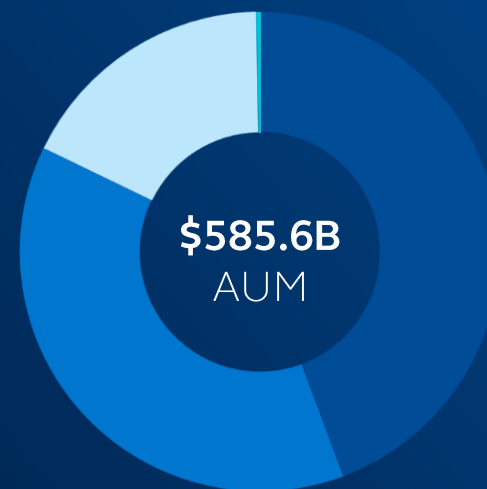
12-year winner of Pensions & Investments' annual Best Places to Work in Money Management, earning a spot every year since the program launched<sup>2</sup>

A fiduciary with disciplined processes, specialized expertise across asset classes, and global investment capabilities in both public and private markets

As of 30 September 2024. See Important Information page for AUM description. Due to rounding, figures and percentages shown may not add to the totals or equal 100%. <sup>1</sup>411 managers profiled by total worldwide institutional assets as of 31 December 2023 "Largest Money Managers," PENSIONS & INVESTMENTS, June 2024. <sup>2</sup>Pensions & Investments, "The Best Places to Work in Money Management" among companies with 1,000 or more employees, December 2023.

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### Principal Asset Management



44.3%	Equities
37.8%	Fixed Income
17.6%	Real Estate
0.3%	Alternatives

# Competitive advantages

## Depth of resources

- Over 300 real estate investment professionals providing market knowledge and preferred access to transactions
- Fully integrated real estate platform

## Differentiated perspective

- Substantial equity and debt business gives perspective of real estate and capital markets
- Ability to source and close significant volume of high-quality investments
- Coverage of approximately 50 U.S. markets, as well as the ability to access off-market transactions

## Performance focused

- Focus on strategic client relationships reduces allocation conflicts
- Owner perspective with focus on performance and achieving strong risk-adjusted returns



Market knowledge



Disciplined credit process



Core competencies



Portfolio surveillance  
& monitoring



Transaction access



Certainty of execution

# Principal Real Estate

## Principal Asset Management

**KAMAL BHATIA**  
President  
Chief Executive Officer

## Principal Private Markets

**TODD EVERETT**  
Executive Managing Director  
Global Head of Private Markets

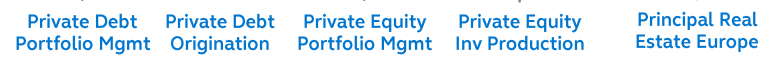
**Real Estate Strategy**  
**RANDY MUNDT**  
Sr. Real Estate Strategist

## Financial Management

**BRIAN RILEY<sup>2</sup>**  
Chief Financial Officer,  
Real Estate

## Principal Real Estate

**JOHN BERG**  
Sr. Managing Director  
Global Head of Private Real Estate



<sup>1</sup> Designated individuals located outside the U.S.  
<sup>2</sup> Direct reporting line to Jill Hittner, Principal AM, CFO  
<sup>3</sup> Direct reporting line to George Maris, Principal AM, CIO, Global Head of Equities, and Portfolio Manager  
<sup>4</sup> Direct reporting line to Laura Rank, Principal AM, Portfolio Manager, Head of Structured Debt  
<sup>5</sup> Direct reporting line to Tim Hill, Principal AM, Head of U.S. and European Client Group

As of September 30, 2024

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## INVESTMENT PROCESS

# Timely and disciplined execution



**\$11.3 billion**

in transactions during 2023<sup>1</sup>

**\$102.0 billion**

assets under management<sup>2</sup>

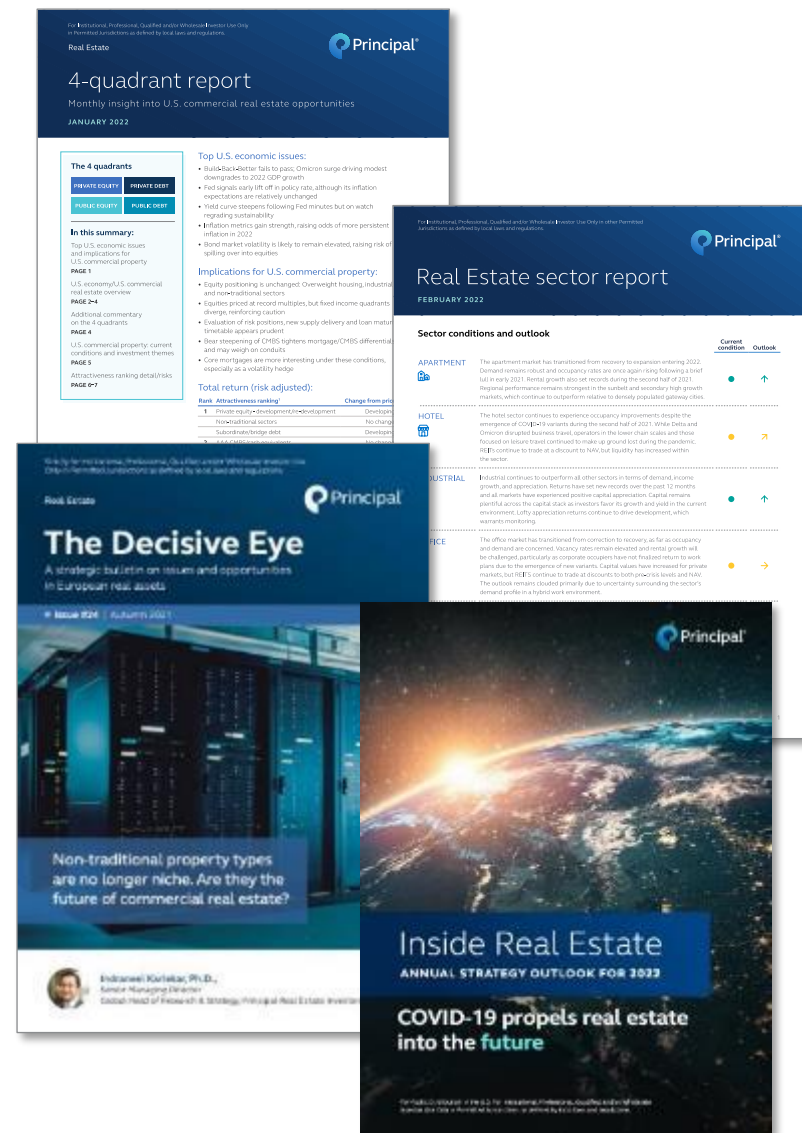
<sup>1</sup>Total private real estate equity and debt transaction volume of Principal Real Estate for the calendar year ending 31 December 2023. Includes only Principal Real Estate transactions.

<sup>2</sup>As of 30 September 2024.

# Research is fundamental to our investment strategy and process

- Macroeconomic and microeconomic research, including economic, political, demographic, technological, property trend and capital market analyses
- Supply and demand analyses of major property sectors in U.S. and European markets
- Comprehensive quarterly research and Capital Market reports
- Real Estate Insights quarterly markets update
- Economic Base Analysis (EBA) reports at the market level, focusing on supply/demand relationships
- Proprietary quantitative models and market specific research

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## RESEARCH PROCESS

# A top-down/bottom-up approach

### Principal Asset Management Economic Committee

- Meets every 6 weeks
- Develop a view on global and U.S. macroeconomic and financial conditions
- Develops potential strategies to navigate through forecasts

### Principal Real Estate Research Department

- Macro & micro economic research
- Supply & demand analyses of major property sectors in U.S./European markets
- Proprietary quantitative models & market specific research

### External resources: Moody's Analytics, CBRE Econometric Advisors, REIS, CoStar

- Macro & regional economic forecasts
- Market & submarket space market fundamental data and forecasts
- Capital market trends & research



### TOP-DOWN INDUSTRY ANALYSIS



### BOTTOM-UP ASSET ANALYSIS

### Portfolio Management

- Individual product teams meet at least quarterly
- Set strategy & guidelines
- Review performance

### Acquisitions/Dispositions

- Formal weekly meetings by product
- On-going activity meetings

### Asset Management

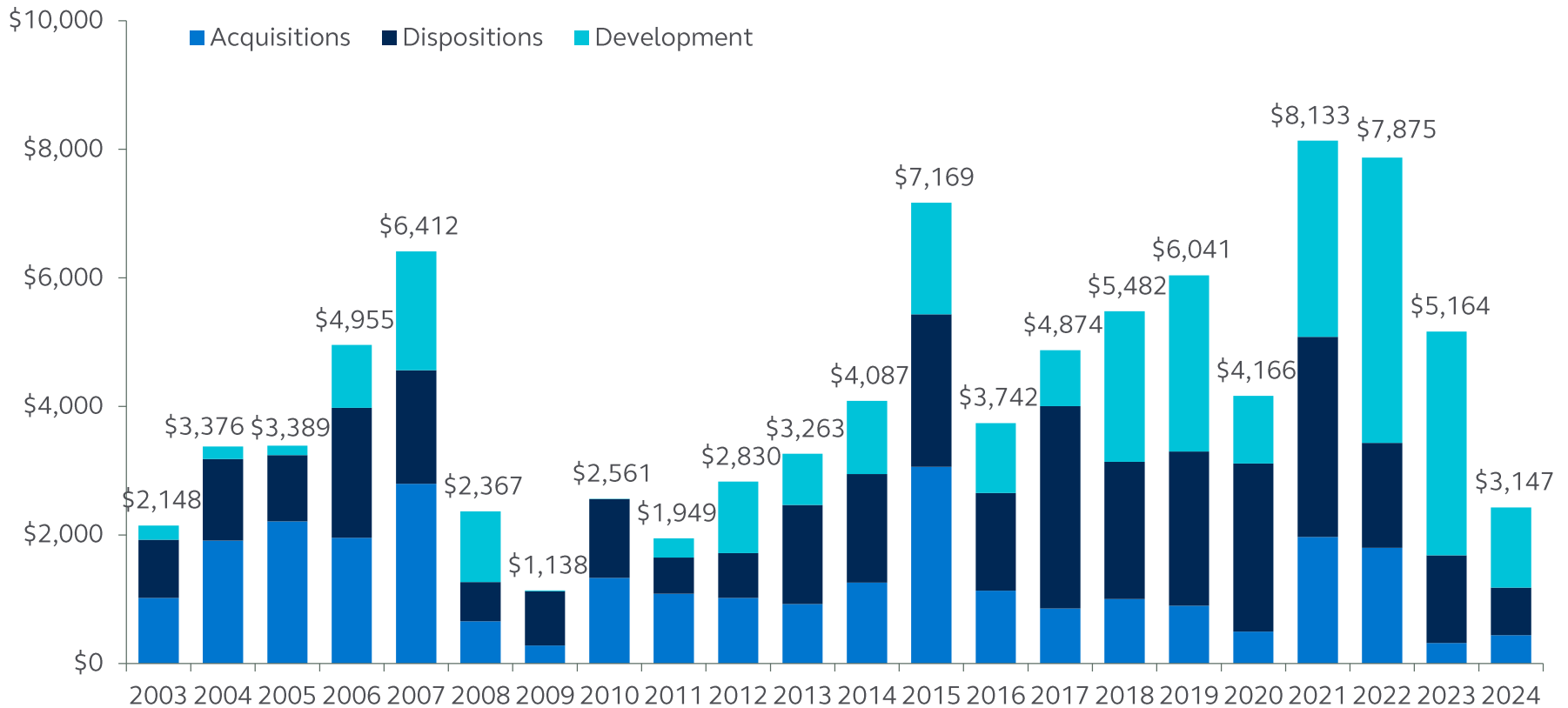
- Formal quarterly property review meetings
- On-going material event meetings



# Transaction volume

## Private real estate equity (millions)

2003 – 3Q 2024= \$94.2 billion



As of 30 September 2024. Source: Principal Real Estate.

The total private real estate equity transaction volume by year across all portfolios managed by Principal Real Estate is shown above.

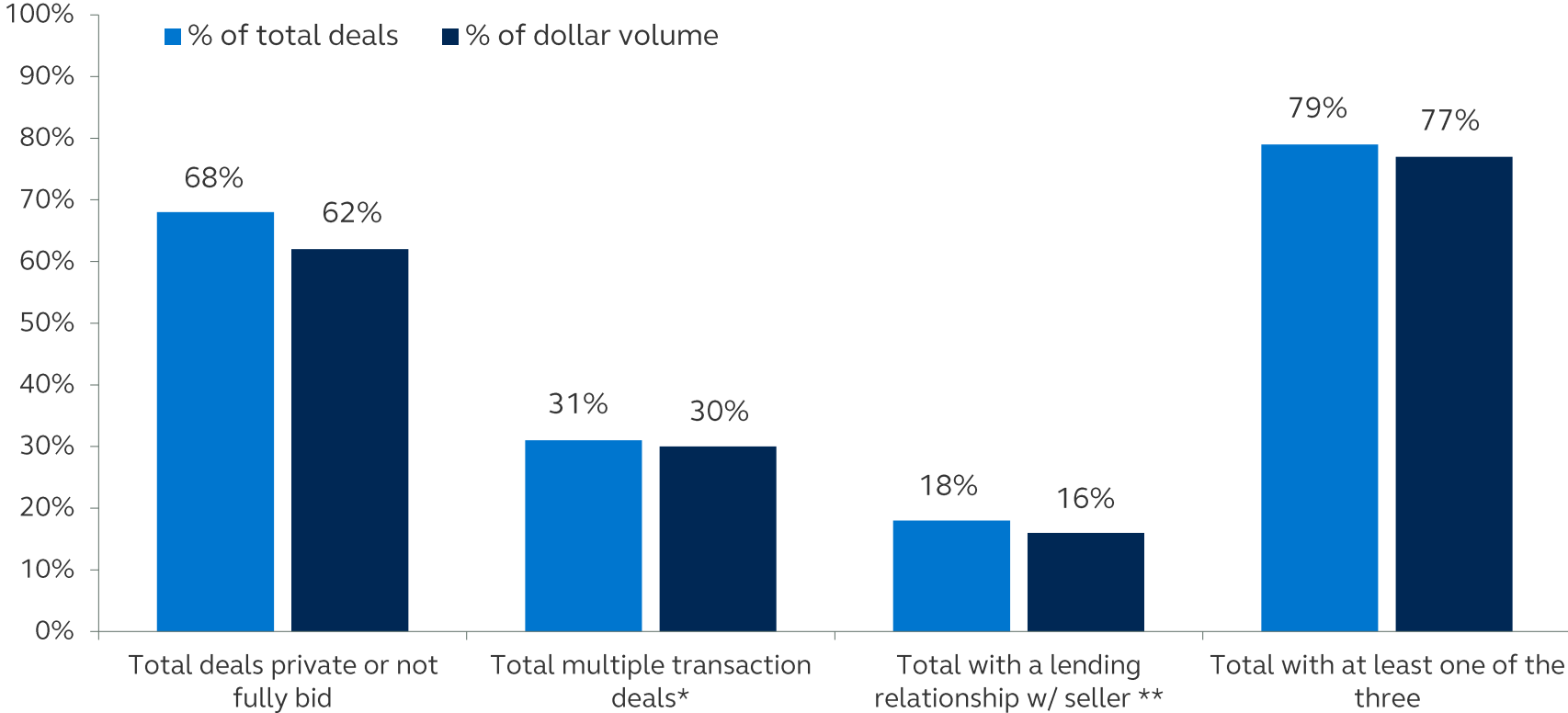
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# Real estate equity transaction access

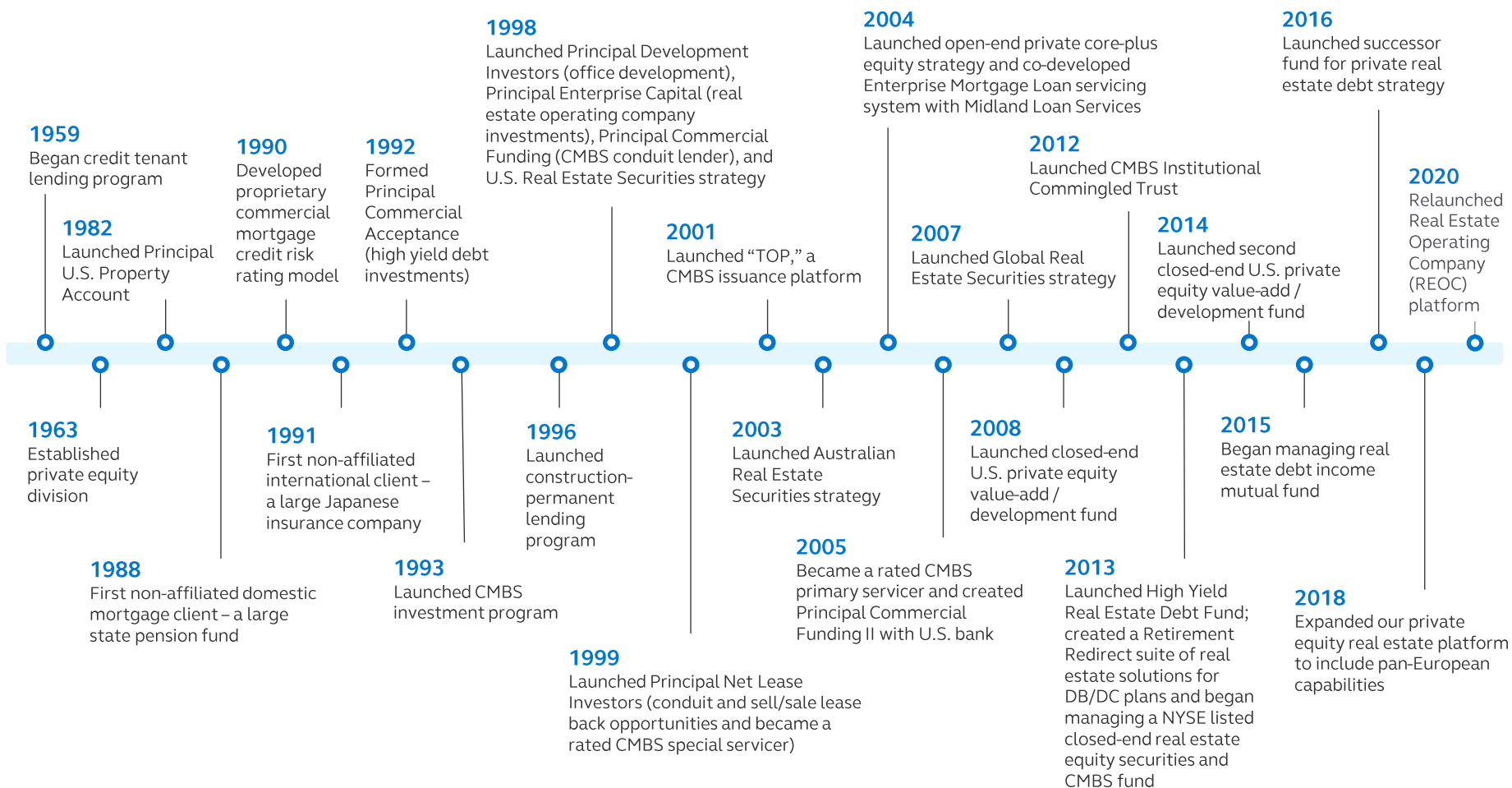
## Transaction access

Acquisitions and development 2003 – 3Q2024



As of 30 September 2024. Represents private real estate equity investments closed by Principal Real Estate on behalf of discretionary and non-discretionary clients between 1 January 2003 and 30 September 2024. The aggregate number of deals represented is 965 and the aggregate dollar volume is approximately \$57.7 billion. \*Repeat business; more than one acquisition with the same seller. \*\*Includes direct mortgage lending, debt advisory, debt placement, and/or CMBS advisory or placement.

# A history of innovation



Principal Real Estate became registered with the SEC as an investment adviser in November 1999.

Activities noted prior to this date above were conducted beginning with the real estate investment management area of Principal Life Insurance Company and later Principal Capital Real Estate Investors, LLC, the predecessor firm to Principal Real Estate Investors, LLC. Not all of the initiatives listed above are still active.

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# Additional information

# Professional credentials

## **TODD EVERETT - EXECUTIVE MANAGING DIRECTOR, GLOBAL HEAD OF PRIVATE MARKETS**

Todd Everett is an Executive Managing Director and Global Head of Private Markets for Principal Asset Management. He has senior level oversight of global private commercial real estate, alternative corporate credit (direct lending), and infrastructure debt. Todd is also the leader of the Real Estate and Private Markets Strategic Working Group and chairman for many of the organization's investment committees. He joined the organization in 1985 and has served in a wide array of investment production, portfolio management and leadership positions. Todd is a graduate of the University of Nebraska with a degree in Finance and is a past chair of the CRE Finance Council's Portfolio Lenders Forum, member of North American Real Estate Investment Managers Association (NAREIM) and the Real Estate Roundtable.

## **JOHN T. BERG - SENIOR MANAGING DIRECTOR, GLOBAL HEAD OF PRIVATE REAL ESTATE**

John Berg is a Senior Managing Director and Global Head of Private Real Estate for Principal Asset Management. He is responsible for leadership of private real estate debt and equity activities in the United States and Europe. John joined the organization in 1994 and has been active in portfolio management, asset management, new business development and leadership positions in real estate. John received an MBA from the University of Iowa and a bachelor's degree in economics and psychology from Georgetown University.

## **CHRISTOPHER DUEY - SENIOR MANAGING DIRECTOR, HEAD OF PRIVATE DEBT PORTFOLIO MANAGEMENT**

Chris is a senior managing director, Head of Private Debt Portfolio Management for Principal Real Estate, the dedicated real estate group of Principal Asset Management. In this role, he is responsible for the oversight of the private debt portfolio management team, which handles all investment activities for the affiliated and nonaffiliated private debt capital clients. In addition, he is involved with new business development activities involving various private debt programs. Chris joined the firm in 1992 and has held various roles within Principal Real Estate, moving into his current position in 2017. Chris received an MBA from Drake University and a BBA in finance and marketing from the University of Iowa.

## **DEVIN CHEN — SENIOR MANAGING DIRECTOR, HEAD OF PRIVATE EQUITY PORTFOLIO MANAGEMENT**

Devin is a senior managing director at Principal Real Estate, the dedicated real estate investment team of Principal Asset Management. He oversees the firm's private equity portfolio management group and is a member of the Investment Committee. In this leadership role, Devin is focused on driving investment performance, working closely with the portfolio management and investment production teams. In addition, he plays an integral role in the overall strategic direction of the business and fostering strong client and consultant relationships globally. Devin joined the firm in 2024 from PIMCO, where he was a founding member of the firm's commercial real estate business and served as Executive Vice President, Portfolio Manager and Head of U.S. Real Estate Private Equity and Special Situations. Devin was a member of PIMCO's real estate equity and debt investment committees. Prior to joining PIMCO in 2010, Devin was a Managing Director at real estate private equity firm JER Partners and a member of its investment committee. He began his career in the fixed income group of Banc of America Securities. Devin has over 27 years of investment experience and holds a bachelor's degree in economics from Georgetown University.

## **ERIN KERR - SENIOR MANAGING DIRECTOR, PRINCIPAL REAL ESTATE**

Erin Kerr is a senior managing director at Principal Real Estate, the dedicated real estate unit of Principal Asset Management. As head of marketing, she works with the real estate portfolio management and sales teams to raise capital for the firm's private and public real estate strategies, globally. Prior to joining, Erin worked at Westport Capital Partners as a Vice President of Business Development and also Tishman Speyer in Equity Capital Markets, raising capital globally for both funds and direct investment. She also previously sourced and underwrote real estate loans for both CMBS execution and balance sheet retention for Eurohypo, AG and Citi Private Bank. She received a bachelor's degree in economics from the University of Rochester, School of Arts and Sciences.

# Professional credentials

## **BRIAN SANDFORT – MANAGING DIRECTOR, HEAD OF CENTRAL U.S. ASSET MANAGEMENT**

Brian is managing director, head of central U.S. asset management at Principal Real Estate, the dedicated real estate group of Principal Asset Management. He is a regional director for the Central region of the United States including the cities of Chicago, Dallas/Fort Worth, Houston, and Minneapolis. Brian joined the firm in 1992 and was most recently an investment director - asset management at Principal Real Estate. His background also includes experience as an actuarial analyst with the new business development and group area at the Principal Financial Group. He received an MBA from Creighton University and a bachelor's degree in mathematics from Hastings College. Brian is a Fellow of the Life Management Institute.

## **SANDRA HEILMAN – COUNSEL**

Sandra is Counsel at Principal Real Estate, the dedicated real estate group of Principal Asset Management. She is responsible for Western Region equity (Principal-owned and Principal-managed properties) and Enterprise Property Solutions (home office real estate assets and remote office leasing) legal matters. Sandra joined the firm in 2021 and previously served as general counsel for Iowa's largest real estate brokerage and its affiliated companies. Sandra received a bachelor's degree in economics and a JD from the University of Iowa.

## **SARA HOFFMAN – ASSISTANT FINANCIAL CONTROLLER**

Sara is an assistant financial controller at Principal Real Estate, the dedicated real estate group of Principal Asset Management. She is a portfolio controller for the general account. Sara joined the firm in 2000. Prior to her current role, Sara was a senior auditor at Ernst & Young, LLP. She received a bachelor's degree in accounting from Iowa State University.

## **CARA UNDERWOOD – MANAGING DIRECTOR, CAPITAL MARKETS**

Cara is a managing director at Principal Real Estate. She is responsible for the project-level and fund level debt, capital markets consulting, loan procurement and lender relationship management for Principal-owned and Principal-managed properties. Cara joined the firm in 1994. She received an MBA from Drake University and a bachelor's degree in finance and real estate from the University of Northern Iowa. She is a Fellow of the Life Management Institute.

## **JENNIFER MCCONKEY – MANAGING DIRECTOR, ESG AND OPERATIONS**

Jennifer is the Managing Director of ESG and Operations at Principal Real Estate, the dedicated real estate unit of Principal Asset Management. She oversees and directs all internal and external operational aspects of the multi-faceted commercial real estate portfolio including property operations, lease and construction administration, commercial management reporting and property management compliance and oversight. Jennifer is also responsible for Principal Real Estate's portfolio-wide Responsible Property Investing efforts and member of the Principal ESG Working Group, Investment Council and Sustainability Committee. Jennifer joined the firm in 1995. She received a bachelor's degree from Drake University and is a member of the Urban Land Institute Responsible Property Investing Council (ULI), Department of Energy Commercial Real Estate and Hospitality Steering Committee (DOE), Real Estate Roundtable Sustainability Policy Advisory Committee (SPAC), BOMA Energy Efficiency Advisory Board, Iowa Urban Land Institute Advisory Board (ULI), Better Buildings Alliance Green Leasing Steering committee and past secretary for the Iowa Elevator Safety Board.

# Professional credentials

## **ROD VOGEL – SENIOR MANAGING DIRECTOR, HEAD OF PRIVATE EQUITY PRODUCTION**

As Senior Managing Director of Equity Production, Rod is in charge of asset management, development, acquisitions and dispositions for Principal Real Estate. In this capacity, he has managed investment transaction activity while also providing strategic direction on the assets managed by the firm. Rod also manages the project finance area for Principal Real Estate. In this role he oversees the capital structuring of transactions for clients of the firm. Rod joined the firm in 1986. He received a bachelor's degree in finance and real estate from the University of Nebraska. Rod is a member of the National Multi Housing Council (NMHC) and the Urban Land Institute (ULI). He is also a voting member on Principal Real Estate's Investment Committee.

## **TODD WHITE – MANAGING DIRECTOR, PORTFOLIO MANAGEMENT**

Todd is a managing director on the portfolio management team at Principal Real Estate. He is the fund manager of the Principal Enhanced Property Fund, LP on which he has worked since its inception in 2004. Todd joined the firm in 2000. Previously he worked for Clark Retail Enterprises (Chicago) as an acquisition manager and Deloitte as a senior auditor. Todd received a bachelor's degree in accounting from the University of Northern Iowa in 1994 and was an Elijah Watts Sells Award bronze medalist on the May 1994 CPA exam. He is a member of the Pension Real Estate Association (PREA) and the National Association of Real Estate Investment Managers (NAREIM).

## **MARK SCHOLZ – DIRECTOR, PORTFOLIO MANAGEMENT**

Mark is a director, portfolio management for Principal Real Estate. He is a member of the portfolio management team for the Principal Enhanced Property Fund. He joined the firm in 1992. Prior to his current role, Mark was an investment director of asset management for Principal Real Estate. Mark has 15 years of asset management experience throughout the United States, with most recent responsibility for the Washington, D.C., corridor and Florida. Mark has previous real estate experience with Merrill Lynch and Northwestern National Life Insurance. Mark has an MBA in finance from the University of Minnesota and a bachelor's degree in business administration from the College of St. Thomas.

## **BRENT HEEMSKERK – PORTFOLIO MANAGER**

Brent is a portfolio manager for Principal Real Estate and has been with the firm for 13 years. He is a member of the portfolio team for the Principal Enhanced Property Fund (PEPF), a diversified core-plus open-end fund. Prior to joining the Principal Enhanced Property Fund team in 2016, Brent was a member of the asset management/development team with his most recent responsibilities including New York, Boston, and New Jersey. Brent holds an MBA and bachelor's degrees in finance, marketing, general business, and entrepreneurial management from Drake University.

## **BECKY KLEIN – PORTFOLIO ANALYST III**

Becky is a commercial real estate portfolio analyst for Principal Real Estate. She is responsible for providing analytical, research and reporting support for the Principal Enhanced Property Fund. Prior to her current role, Becky worked in asset management covering the Central Region, with properties in Austin and Houston. Becky holds a Master of Real Estate Development degree and Bachelor's degree in finance and entrepreneurship from Iowa State University.

# Risk summary

## **Capital at Risk**

The potential for profit is accompanied by the possibility of loss.

## **Investments in Real Estate**

Potential investors should be aware of the risks inherent to owning and investing in real estate, including: value fluctuations, capital market pricing volatility, liquidity risks, leverage risk, credit risk, occupancy risk and legal risk.

## **Environmental matters**

Real property is subject to federal and state environmental laws, regulations and administrative rulings which impose joint and several liability on past and present owners and users of real property for hazardous substance remediation and removal costs, thereby exposing the Fund to risk of loss from environmental claims from properties with undisclosed or unknown environmental problems.

## **Liquidity**

Real Estate investments are highly illiquid and subject to industry cycles, downturns in demand, market disruptions and the lack of available capital from potential lenders or investors, accordingly there is a risk that the price at which an asset is valued may not be realizable in the event of sale. It may be necessary to dispose of properties at values which the Investment Manager considers are reasonable in the circumstance, but which represent discounts to book valuations in order to satisfy redemptions.

## **Leverage**

The Fund makes use of leverage in its operations, which involves a high degree of financial risk and may increase the effect on the Seed Portfolio Assets properties of factors such as rising interest rates, downturns in the economy or deterioration in the condition of the properties.

## **Epidemics and Pandemics**

Where epidemics and/or global pandemics occur there is the potential for adverse societal and economic issues to occur and in certain cases for national or global recessions to be triggered.

## **Debt Investment**

The Fund may make investments in real estate related debt which are subject to interest rate risk; when interest rates rise, the price of debt typically declines.

# Total Fund return (net)

Year end	150bps
2023	-11.02%
2022	6.01%
2021	25.52%
2020	0.41%
2019	6.46%
2018	9.14%
2017	9.05%
2016	13.33%
2015	19.98%
2014	13.45%
2013	17.24%
2012	12.26%
2011	16.48%
2010	12.21%
2009	-43.96%
2008	-16.03%
2007	12.38%
2006	16.56%
2005	23.19%

Net total Fund annual returns include leverage and are shown after deduction of expenses including investment management fees which range from 0.80% to 1.50% annually. Actual investment management fees incurred by clients may vary and are subject to change. For comparison, the net total Fund annual returns at the highest investment management fee level of 150 basis points are shown above. Past performance is not indicative of future performance.

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# Important Information

Fund Returns	3 <sup>rd</sup> quarter 2024	Year-to-date	One year	Three years	Five years	10 years	Since inception <sup>1</sup>
Actual Annual Asset Management Fee	0.57%	-0.39%	-3.35%	1.52%	4.28%	7.98%	6.34%
80bps	0.64%	-0.17%	-3.07%	1.82%	4.59%	8.22%	6.72%
85bps	0.62%	-0.21%	-3.12%	1.77%	4.54%	8.32%	6.67%
100bps	0.59%	-0.32%	-3.27%	1.62%	4.39%	8.16%	6.51%
110bps	0.56%	-0.39%	-3.36%	1.52%	4.28%	8.05%	6.41%
120bps	0.54%	-0.47%	-3.46%	1.42%	4.18%	7.95%	6.30%
130bps	0.51%	-0.54%	-3.56%	1.32%	4.08%	7.84%	6.20%
140bps	0.49%	-0.62%	-3.65%	1.21%	3.97%	7.74%	6.09%
150bps	0.46%	-0.69%	-3.75%	1.11%	3.87%	7.63%	5.99%

<sup>1</sup>Since Inception Returns from 18 May 2004. Returns over one year are annualized. As with all real estate investments, past performance is not necessarily indicative, or a guarantee, of future performance and should not be relied upon to make investment decisions. The ultimate returns realized by the Fund will depend on numerous factors, which are subject to uncertainty. See “Notes to Presentation.” Net total Fund returns include leverage and are shown after deduction of expenses including investment management fees which range from 0.80% to 1.50% annually. Actual investment management fees incurred by clients may vary and are subject to change. For comparison, the net total Fund return at the highest investment management fee level of 150 basis points is shown above.

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Past performance is no guarantee of future results and should not be relied upon to make an investment decision. Investing involves risk, including possible loss of principal.

All figures shown in this document are in U.S. dollars unless otherwise noted. All assets under management figures shown in this document are gross figures and may include leverage, unless otherwise noted. Assets under management may include model-only assets managed by the firm, where the firm has no control as to whether investment recommendations are accepted or the firm does not have trading authority over the assets.

Indices are unmanaged and do not take into account fees, expenses and transaction costs. The two methods of calculating performance of a composite and the index may not be identical and it is not possible to invest directly in an index.

General risks associated with Investment in real estate

Potential investors should be aware of the many risks inherent to owning and investing in real estate, including: adverse general and local economic conditions that can depress the value of the real estate, capital market pricing volatility, declining rental and occupancy rates, value fluctuations, lack of liquidity or illiquidity, leverage, development and lease-up risk, tenant credit issues, circumstances that can interfere with cash flows from particular commercial properties such as extended vacancies, increases in property taxes and operating expenses and casualty or condemnation losses to the real estate, and changes in zoning laws and other governmental rules, physical and environmental conditions, local, state or national regulatory requirements, and increasing property expenses, all of which can lead to a decline in the value of the real estate, a decline in the income produced by the real estate, and declines in the value or total loss in value of securities derived from investments in real estate.

Direct investments in real estate are highly illiquid and subject to industry or economic cycles resulting in downturns in demand. Accordingly, there can be no assurance that investments in real estate will be able to be sold in a timely manner and/or on favorable terms. A decline in the value of real estate or the decline in the level of net income realized through leases on the real estate owned will increase the risk of loss to the investor. This is not an exhaustive description of the general risks associated with investments in real estate. Prospective investors should carefully read and consider the specific risks of the particular real estate strategy of interest as described in the offering documents and Private Placement Memorandum of the Principal Enhanced Property Fund.

NFI-ODCE is a capitalization-weighted, gross of fee, time-weighted return index with an inception date of 31 December 1977. Supplemental data is also provided, such as equalweight and net of fee returns, for informational purposes and additional analysis. Open-end Funds are generally defined as infinite-life vehicles consisting of multiple investors who

have the ability to enter or exit the fund on a periodic basis, subject to contribution and/or redemption requests, thereby providing a degree of potential investment liquidity. The term Diversified Core Equity style typically reflects lower risk investment strategies utilizing low leverage and generally represented by equity ownership positions in stable U.S. operating properties. The NFI-ODCE, like the NCREIF Property Index and other stock and bond indices, is a capitalization-weighted index based on each fund's Net Invested Capital, which is defined as Beginning Market Value Net Assets (BMV), adjusted for Weighted Cash Flows (WCF) during the period. To the extent WCF are not available; which may be the case for older liquidated funds, BMV is used. Indices are typically capitalization-weighted, as they better represent the universe and the performance of the overall marketplace. Total Return of any capitalization-weighted Index is, therefore, more influenced by the larger funds (based on Net Invested Capital) included in the Index. Additional information, such as the equally-weighted NFI-ODCE, is also presented to show what the results would be if all funds were treated equally, regardless of size. This presentation is typically used for statistical purposes and peer-to-peer comparisons.

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# Important Information

## Notes to sustainable investing:

The information provided is based on data input by individual property teams as of December 2020 into ENERGY STAR Portfolio Manager, with select review and validation. Baseline is generally viewed as the 12 months preceding December 2008, the year before Principal Real Estate joined ENERGY STAR. Many properties have individual baselines set according to unique circumstances. Retail and multifamily baselines are generally set for the 12 months preceding December 2012, when they were brought into the PRPI initiative. Certain information related to specific properties may have not been obtained in preparing such calculations, and no representations are made as to the completeness of the data. The office and about half of the residential portfolios include whole-building energy consumption and costs, while retail and about half of the residential portfolios primarily include common area consumption and costs. Office property performance is normalized by ENERGY STAR Portfolio Manager for weather and operating characteristics, residential performance is normalized for weather alone, and retail performance is not normalized. Performance results may undergo some moderate variability as property teams continue to update utility, space use, and occupancy data. The investments described in this section are not comprehensive and do not include all investments made by Principal or all investments within Principal Real Estate Investor's "responsible property investing" initiatives. In particular, this Portfolio excludes industrial and land investments and excludes certain office, retail and multifamily investments.

Integration of sustainability considerations and/or environmental, social and governance (ESG) factors is qualitative and subjective by nature. There is no guarantee that the criteria used, or judgment exercised, will reflect the beliefs or values of any particular investor. Investment teams have a high degree of investment process autonomy and may consider or weight sustainability and/or ESG criteria or factors differently (or not at all). For those teams that consider sustainability and/or ESG factors as part of the investment process in strategies that are not explicitly sustainability and/or ESG-oriented, those sustainability considerations and/or ESG factors are generally no more significant than other factors in the investment selection process, such that sustainability considerations and/or ESG factors may not be determinative in deciding to include or exclude any particular investment in the portfolio. Information regarding responsible practices or other sustainability metrics, including ESG data, differs by source and may not be accurate or complete. Integration of sustainability considerations and/or ESG factors may present additional advantages or risks, may not protect against market risk or volatility, and under certain circumstances may detract from investment performance. You should not make any investment assumptions based solely on the information contained herein. Information is provided as additional insight into the relevant investment processes and should not be viewed as a change in an investment team's underlying investment objectives, strategies, risk parameters, or portfolio construction guidelines. There is no assurance that any strategy or integration of sustainability considerations and/or ESG factors will be successful or profitable.

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